# Exhibit D

TX-RS-LTC-1101

## Northwestern Mutual

March 13, 2002

Northwestern Long Term Care Insurance Company

NAIC No. 860-69000 FEIN No. 36-2258318

#### CORRECTIONS

Actuarial Dept

Mr. Russell Spier Insurance Specialist Life/Health Division - MC 106-1D Texas Department of Insurance P.O. Box 149104 333 Guadalupe St. Austin, TX 78714-9104 Texas Filing IDS: 2506731 & 2506727

Re: RS.LTC.(1101) Long-Term Care Insurance Policy Survivorship Benefit RS.LTC.SB.(1101) RS.LTC.APB.(1101) Automatic Additional Purchase Benefit 90-1970 (1101) Outline of Coverage 90-1230 LTC (1101) Request to Reinstate 90-0600 LTC (1101) Personal Health and Status Declaration 90-1279 LTC (1101) Application for Policy Change 90-1968 LTC (1101) Application for Long-Term Care

90-1973 LTC (1101) Long-Term Care Medical Questionnaire

Dear Mr. Speir:

This letter is in response to your e-mail dated March 12, 2002, regarding the above-referenced forms.

Per your request, we have deleted the following language from the first paragraph on page 8: "under Texas Health and Safety Code, Chapter 142 or successor legislation."

We have also inserted Contingent Benefit language as section 5.6, in the contract.

You have my assurance that the only changes that were made to the contract are those referenced above.

I have enclosed an underlined copy for easy reference. If you should have any questions regarding the enclosed forms, you may call me at (414) 665-7233 or you can e-mail me at angelashanson@northwesternmutual.com.

Singerely.

Angela 6. Hanson (formerly Schaaf)
Insurance Regulatory Specialist

**Enclosures** 



## **Texas Department of Insurance**

**Life/Health Division** — **Accident & Health Section**, Mail Code 106-1D 333 Guadalupe ♣. O. Box 149104, Austin, Texas 78714-9104 512-322-3409 telephone €12-322-3552 or 512-322-3506 fax www.tdi.state.tx.us

March 28, 2002

Angela Hanson Insurance Regulatory Specialist Northwestern Long Term Care Insurance Company 720 East Wisconsin Avenue Milwaukee, WI 53202

Filing ID(s): 2506727

RE: Withdrawal of Forms:

RS.LTC.IP.(1101)

Policy

The attached forms are "Withdrawn" from review:

[ ] pursuant to 28 TAC § 3.19(a)(2)(B).

[X] per your request

If you have any questions, please feel free to contact me at (512) 305-7273.

Sincerely,

Russell Speir

Insurance Specialist

Texas Department of Insurance

Life/Health Division (MC 106-1D)

Accident & Health Section

russell.speir@TDI.state.tx.us

Northwestern Long Term Care Insurance Company agrees to pay the benefits provided in this policy, subject to its terms and conditions. Signed at Milwaukee, Wisconsin on the Date of Issue. The Home Office of the Company is located at 720 East Wisconsin Avenue, Milwaukee, Wisconsin 53202. The administration office of the Company is located at P.O. Box 5709, Hopkins, Minnesota 55343-5709.

This long-term care policy is guaranteed renewable for life upon timely payment of premiums for the life of the insured and can neither be cancelled nor have its terms, other than premiums, changed by the Company. Premiums may be changed by class.

President and CEO

Secretary

#### LONG-TERM CARE INSURANCE POLICY

**Eligible for Annual Dividends** Guaranteed Renewable for Life Premiums Subject to Change by Class

This policy is intended to be a qualified long-term care insurance contract under section 7702B(b) of the Internal Revenue Code of 1986.

Caution -- The issuance of this long-term care insurance policy is based upon your responses to the questions on your application. A copy of your application is enclosed. If your answers are incorrect or untrue, the Company may have the right to deny benefits or rescind your policy. The best time to clear up any questions is now, before a claim arises! If, for any reason, any of your answers are incorrect, contact NORTH-WESTERN LONG TERM CARE INSURANCE COMPANY at P.O. Box 5709, Hopkins, Minnesota 55343-5709.

**Right To Return Policy** -- Please read this policy carefully. This policy may be returned by the Insured for any reason within 30 days after it was received. This policy may be returned to your agent or to the administration office of the Company at P.O. Box 5709, Hopkins, Minnesota 55343-5709. If returned, this policy will be considered void from the beginning and any premium paid will be refunded.

Notice To Buyer -- This policy may not cover all the costs associated with long-term care incurred by the policyholder during the period of coverage. The policyholder is advised to review carefully all policy limitations. In addition, the policyholder is advised that based on current health care cost trends, the benefits provided by this policy may be significantly diminished in terms of real value to the policyholder, depending on the amount of time which elapses between the date of purchase and the date upon which the policyholder first becomes eligible for those benefits.

RS.LTC.(1101)

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Morthwestern Long Term Care **Insurance Company** 

STATE OF ISSUE

INSURED POLICY DATE

AGE AND SEX

65 Male-SN LTC00000001

**PLAN** 

Uctober 1, 2001 PROVED ALEY
Long-Term Care SMITH-DALEY
ANA SMITH-DALEY

Exclusions--See Section 3

ATE October 1, 2001 PRINTED POLICY NUMBER LTC000 Long-Term Care Shift 28 2002 POLICY NUMBER LTC000 -See Section 3.

ANA MICH. 2001 PROTECTION P RS.LTC.(1101)

# This policy is a legal contract between the Insured and Northwestern Long Term Care Insurance Company. Read your policy carefully.

#### **GUIDE TO POLICY PROVISIONS**

#### **BENEFITS AND PREMIUMS**

#### SECTION 1. GENERAL TERMS AND DEFINITIONS

Insured. Terms on schedule of Benefits and Premiums. Need For Long-term Care. Immediate Family Member. Licensed Physician. Licensed Health Care Practitioner. Qualified Long-term Care Services. Appropriate Providers Of Care. Nursing Home. Alternate Living Facility. Adult Day Care Facility. Home Health Care Eligible Providers. Daily Covered Charge.

#### **SECTION 2. BENEFITS**

Conditions on eligibility for benefits. Long-term care benefit. Respite care. Caregiver training benefit. Provider arrangements. Operation of this policy with other coverage.

#### **SECTION 3. EXCLUSIONS AND LIMITATIONS**

Exclusion for mental or nervous disorder and substance abuse or dependency. Exclusion while insured outside the United States. Exclusion of care provided by an Immediate Family Member. Limitation for governmental benefits payable. Exclusion of expenses for which a charge is not made.

#### **SECTION 4. CLAIMS**

Claim for policy benefits. Time of payment of claims. Payment of claims. Overpayment of benefits. Appeals process. Legal actions.

### SECTION 5. PREMIUMS AND REINSTATEMENT

Premiums. Waiver of premium. Extension of benefits. Reinstatement. Reinstatement for unintentional lapse. Contingent benefit.

#### **SECTION 6. THE CONTRACT**

Entire contract; changes. Incontestability. Change of plan. Misstated age. Conformity with state statutes. Dividends. Dates. Termination.

#### ADDITIONAL BENEFITS (if any)

#### **APPLICATION**

RS.LTC.(1101)

#### BENEFITS AND PREMIUMS

Date of Issue - October 1, 2001

	CURRENT	
	ANNUAL	<b>PAYABLE</b>
PLAN AND ADDITIONAL BENEFITS	PREMIUM	FOR
Long-Term Care	\$ 2,038.00	Life

A premium is payable on the Policy Date and on every policy anniversary after that.

The current annual premium is \$2,038.00 Premiums are not guaranteed and can be changed by class.

BEGINNING DATE (once per lifetime) 91st day of Qualifying Expenses.

MAXIMUM DAILY LIMIT (as of October 1, 2001)

Nursing Home	\$200.00
Alternate Living Facilities	\$200.00
Home Health and Adult Day Care	\$100.00

BENEFIT ACCOUNT VALUE (as of October 1, 2001) \$438,000.00

CAREGIVER TRAINING BENEFIT (as of October 1, 2001)

\$1,000.00

After the first policy year, the Caregiver Training Benefit will be equal to 5 times the Maximum Daily Limit for nursing home care at the time of the first use of the benefit.

STATE OF ISSUE Texas

INSURED John J. Doe AGE AND SEX 65 Male-SN POLICY DATE October 1, 2001 POLICY NUMBER LTC00000001

PLAN Long-Term Care

Exclusions--See Section 3.

(This page has been left blank intentionally.)

RS.LTC.(1101)

### **SECTION 1. GENERAL TERMS AND DEFINITIONS**

This policy provides benefits for covered expenses when the Insured needs long-term care. Section 1 gives information about and the meaning of several terms that are used in this policy when determining whether benefit payments will be made.

#### 1.1 INSURED

The Insured is named on page 3 and is the owner of this policy. The Insured may not transfer the ownership of this policy.

# 1.2 TERMS ON SCHEDULE OF BENEFITS AND PREMIUMS

The schedule of Benefits and Premiums (page 3) has a number of important terms that are used in this policy. These terms are:

Maximum Daily Limit. This is the maximum amount of daily benefit payable under this policy for expenses incurred for Qualified Long-Term Care Services from the Appropriate Provider or Providers of Care.

Benefit Account Value. This is the maximum total amount payable for Qualifying Expenses for the duration of this policy.

Beginning Date. This is the date on which benefits begin to be payable after the Insured has incurred Qualifying Expenses. Benefits are not payable for the time the Insured has Qualifying Expenses before the Beginning Date except as provided under section 2.3 and section 2.4. The Beginning Date needs to be met only once while this policy is in force. However, the Insured must continue to meet the definition of the Need for Long-Term Care for accrual of benefits.

#### 1.3 NEED FOR LONG-TERM CARE

The term "chronically ill" means the Insured has been certified by a Licensed Health Care Practitioner to have a Need for Long-Term Care and this need has

been certified by a Licensed Health Care Practitioner within the last 12 months. In order to be eligible for payment of benefits, there must exist a Need for Long-Term Care.

A Need for Long-Term Care means a Licensed Health Care Practitioner has certified within the last 12 months that:

- the Insured needs substantial assistance from another person to perform at least two out of six Activities of Daily Living (ADLs) for a period of 90 days or more due to a loss of functional capacity; or
- the Insured needs substantial supervision to protect the Insured from threats to health and safety due to a severe cognitive impairment.

### The Activities of Daily Living are:

- Bathing -- Washing by sponge bath, or washing in either a tub or shower, including the task of getting into or out of the tub or shower;
- Continence -- Ability to maintain control of bowel and bladder function; or, when unable to maintain control of bowel or bladder function, the ability to perform associated personal hygiene (including caring for catheter or colostomy bag);
- Dressing -- Putting on and taking off all items of clothing and any necessary braces, fasteners, or artificial limbs;
- Eating -- Feeding oneself by getting food into the body from a receptacle (such as a plate, cup, or table) or by a feeding tube or intravenously;
- Toileting -- Getting to and from the toilet, on and off the toilet, and performing associated personal hygiene; and
- Transferring Sufficient mobility to move into or out of a bed, chair or wheelchair or to move from place to place, either via walking, a wheelchair or other means.

**Substantial assistance** means hands-on assistance and standby assistance.

# Hands-on assistance to perform an activity means:

- the Insured needs physical assistance from another person on a regular basis at some point during the performance of the activity or else the Insured would be unable to perform the activity; and
- the Insured cannot perform the entire activity with the supports and mechanical aides that are available to the Insured.

Standby assistance to perform an activity means the Insured needs the presence of another person within arm's reach of the Insured that is necessary to prevent, by physical intervention, injury to the Insured while the Insured is performing the activity.

#### A severe cognitive impairment:

- means the loss or deterioration in intellectual capacity that is comparable to and includes Alzheimer's Disease and similar forms of irreversible dementia, and measured by clinical evidence and standardized tests that reliably measure impairment in the individual's short-term memory, orientation as to people, places, or time, and deductive or abstract reasoning; and
- is clinically diagnosed by a licensed practitioner in the State of Texas who is authorized to make such a diagnosis. Such diagnosis shall include the Insured's history and neurological, psychological and/or psychiatric evaluations, and laboratory findings.

Substantial supervision means someone must be continuously present to either supervise or provide directional assistance to protect the Insured from threats to the Insured's health or safety.

### 1.4 IMMEDIATE FAMILY MEMBER

An Immediate Family Member means the Insured's spouse, child, grandchild, parent, sibling, child's spouse, spouse's child, spouse's grandchild or spouse's parent.

#### 1.5 LICENSED PHYSICIAN

Licensed Physician means a physician, other than the Insured or an Immediate Family Member, who is acting within the scope of his or her license.

#### 1.6 LICENSED HEALTH CARE PRACTITIONER

A Licensed Health Care Practitioner is any Licensed Physician, any registered professional nurse, or a licensed social worker, other than the Insured or an Immediate Family Member.

# 1.7 QUALIFIED LONG-TERM CARE SERVICES

Qualified Long-Term Care Services means any necessary treating, mitigating, and rehabilitative services, and maintenance or personal care services that are:

- required due to a Need for Long-Term Care; and
- are given pursuant to a plan of care prescribed by a Licensed Health Care Practitioner.

Qualified Long-Term Care Services do not include any of the following items: Physician's services; prescription or non-prescription medication; medical supplies; hospital services; laboratory services; durable medical equipment; transportation; and items furnished at the Insured's request for beautification, comfort, convenience, or entertainment.

#### 1.8 APPROPRIATE PROVIDERS OF CARE

Appropriate Providers of Care are: nursing homes, alternate living facilities, adult day care facilities, and home health care eligible providers.

#### 1.9 NURSING HOME

"Nursing home" means a facility that is primarily in the business of providing licensed nursing care (skilled, intermediate, and custodial) to inpatients and:

- is licensed as a nursing home by the State of Texas; and
- is operated pursuant to state and federal law.

In addition, a facility will qualify as a nursing home if it:

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- provides licensed nursing care to inpatients on a 24 hour a day basis;
- is operated under the direction of a Licensed Physician and has care supervised by a licensed nurse (R.N., L.V.N., or L.P.N.);
- maintains daily records for all patients of the care and services provided; and
- is authorized to administer medication to patients on the order of a Licensed Physician.

#### 1.10 ALTERNATE LIVING FACILITY

"Alternate living facility" means a facility that is primarily in the business of providing ongoing care and services to all the people living in that facility and:

- is licensed or certified as required by the State of Texas; and
- is operated pursuant to state and federal law.

In addition, a facility will qualify as an alternate living facility if it:

- provides ongoing care and services to all the people living in that facility on a 24 hour a day basis;
- has an employee on duty at all times who is awake, trained, and ready to provide care;
- provides three meals a day and accommodates special dietary needs;
- maintains daily records for all patients of the care and services provided;
- provides care to at least five patients;
- has formal arrangements for the services of a Licensed Physician or licensed nurse to furnish medical care in case of an emergency; and
- is authorized to administer medication to patients on the order of a Licensed Physician.

An alternate living facility may be referred to as an assisted living facility, a personal care facility, an Alzheimer's facility, or similar terms. Such facilities may be free-standing or a part of a larger facility, such as an adult congregate living facility.

#### 1.11 ADULT DAY CARE FACILITY

"Adult day care facility" means a facility that is licensed as a provider of adult day care services by the Texas Department of Health under the Texas Human Resources Code, Chapter 103.

"Adult day care" is a social and healthrelated services program provided during the day in a community group setting, for the purpose of supporting frail, impaired elderly, or other disabled adults who can benefit from care in a group setting outside the home.

In addition, a facility will qualify as an adult day care facility if it:

- provides adult day care;
- is operated pursuant to any applicable state and federal law;
- operates at least five days a week for at least six hours a day;
- maintains daily records for all patients of the care and services provided;
- has a staff of at least a full-time director and at least one registered nurse who are present during operating hours for at least four hours a day; and
- has established procedures for obtaining appropriate aid in the event of a medical emergency.

# 1.12 HOME HEALTH CARE ELIGIBLE PROVIDERS

"Home health care eligible providers" means Home Health Care Agencies or Independent Care Providers that deliver care in the home of the Insured, in the home of a friend or relative, or in a residential facility.

A Home Health Care Agency means a provider of home care services which provides medical or nonmedical services to ill, disabled, or infirm persons in the home of the Insured, in the home of a friend or relative, or in a community-based residential facility. Such services may include homemaker services, assistance with activities of daily living, respite care services, case management services, and maintenance or personal care services and is licensed as a provider of home health care services by the Texas Department of Health.

Independent Care Providers are persons not affiliated with a Home Health Care Agency:

- who are:
  - a. licensed or certified by the state;
  - b. in states that do not license or certify these providers, professionally qualified as evidenced by written proof of completion of an established training course, acceptable to the Company, which must include training in safely assisting persons with the Activities of Daily Living; and
- who maintain daily documentation of the care and services provided in a format designated by or acceptable to the Company; and
- who provide care as one or more of the following:
  - a. registered nurses;
  - b. practical nurses;
  - c. vocational nurses;
  - d. occupational therapists;
  - e. physical therapists;
  - f. speech therapists;

  - g. social workers; h. home health aides; and
  - i. nursing assistants

#### 1.13 DAILY COVERED CHARGE

The Daily Covered Charge is the amount of daily expenses incurred for Qualified Long-Term Care Services from Appropriate Providers of Care.

For a nursing home or an alternate living facility, in addition to the expenses incurred for other Qualified Long-Term Care Services, the Daily Covered Charge includes the expense for room and board.

The Daily Covered Charge will also include the room and board expense for a nursing home or Alternate Living Facility

- the Insured had been in a nursing home or Alternate Living Facility; and
- the expense is incurred to hold the space for the Insured.

This additional coverage is limited to 21 days per calendar year.

Homemaker services are support services necessary to remain in the home such as meal preparation, laundry, light housekeeping, and supervision of taking medications. For a Home Health Care Eligible Provider, the Daily Covered Charge will include expenses incurred for incidental homemaker services if:

- homemaker services are provided inside the Insured's home, or the home of a friend or relative for the benefit of the Insured:
- services are provided pursuant to a plan of care; and
- services are provided by the same individual and on the same visit as other Qualified Long-Term Care Services.

#### **SECTION 2. BENEFITS**

# 2.1 CONDITIONS ON ELIGIBILITY FOR BENEFTS

Qualifying Expenses. Benefits are provided for the Insured's Need for Long-Term Care only when:

- the Insured has a Need for Long-Term Care while this policy is in force;
- expenses are incurred for Qualified Long-Term Care Services from Appropriate Providers of Care;
- a plan of care, as described in section 4.1, has been developed by a Licensed Health Care Practitioner;
- satisfactory proof of loss as described in Section 4 has been provided to the Company; and
- the benefits are not excluded under Section 3.

Alternate Plan of Care. In addition, if the Insured would otherwise require Qualified Long-Term Care Services from an Appropriate Provider of Care, the Company may provide benefits through other means under a written plan of care. This plan of care must be agreed to by the Insured, a Licensed Health Care Practitioner, and the Company.

#### 2.2 LONG-TERM CARE BENEFIT

The Company will pay a Daily Benefit for Qualifying Expenses covered by this policy.

The Daily Benefit is the lesser of the Maximum Daily Limit, or the Daily Covered Charge for the Appropriate Provider of Care.

If the Insured has more than one Appropriate Provider of Care in a day, only one Maximum Daily Limit will apply. That Maximum Daily Limit will be the highest Maximum Daily Limit of any one Appropriate Provider of Care used in that day.

When benefits are payable they will be paid at least monthly. The benefit payable will be the sum of the Daily Benefits for the time period for which expenses are being reimbursed.

In addition, the sum of all benefits paid, including benefits paid for respite care and caregiver training, under this policy will never be greater than the Benefit Account Value.

#### 2.3 RESPITE CARE

The Daily Benefit will also be payable prior to the Beginning Date if all the other requirements for benefits are met, and the Insured is receiving respite care. When the Daily Benefit is paid for respite care, it does not count as a day of expense for purposes of meeting the Beginning Date.

Respite care is 24-hour-a-day care provided by one of the Appropriate Providers of Care and is intended to give temporary relief to the informal caregiver (such as a family member). The maximum number of days of respite care expense that are covered in each calendar year is 21.

#### 2.4 CAREGIVER TRAINING BENEFIT

A benefit will be payable prior to or after the Beginning Date when the Company has determined that the following requirements are met:

- the Insured has a Need for Long-Term Care while this policy is in force; and
- expenses are incurred for Qualified Long-Term Care Services to train an informal caregiver, including an Immediate Family Member, to care for the Insured in the home.

A lifetime maximum equal to five times the Nursing Home Maximum Daily Limit in effect at the time caregiver training is first used will be available under this benefit.

This benefit for caregiver training will not be paid to train an informal caregiver who will be paid to care for the Insured. Any amount paid under this benefit will not count as a day of expense for the purposes of meeting the Beginning Date.

#### 2.5 PROVIDER ARRANGEMENTS

From time to time the Company may arrange for long-term care providers or pharmacies to provide discounted goods or services at the option of the Insured. In addition to discounts on Qualifying Expenses, discounts may also be arranged for goods or services not covered by this policy.

If the Company arranges these goods, services and third party provider discounts, the third party service providers are liable to the Insured for the provision of such goods and services. The Company is not responsible for the provision of such goods and services nor is it liable for the failure of the provision of the same.

Further, the Company is not liable to the Insured for the negligent provision of such goods and services by third party service providers. Provider arrangements established by the Company may be revised or discontinued at the discretion of the Company.

# 2.6 OPERATION OF THIS POLICY WITH OTHER COVERAGE

If benefits payable under this and any other coverage for long-term care are greater than actual expenses, the Daily Benefit payable as described in Section 2 may be adjusted. However, the Benefit Account Value shown on page 3 will not be reduced because of the other coverage. If there is other coverage, the Daily Benefit payable under this policy will be:

- a. the Daily Covered Charge as described in section 1.13; multiplied by
- b. the Maximum Daily Limit for the Appropriate Provider of Care divided by the total of:
  - the Maximum Daily Limit; and
  - the maximum daily benefits payable under all other long-term care policies.

#### SECTION 3. EXCLUSIONS AND LIMITATIONS

#### 3.1 EXCLUSION FOR MENTAL OR NERVOUS DISORDER AND SUBSTANCE ABUSE OR DEPENDENCY

Qualifying Expenses do not include expenses for care that is provided for a Need for Long-Term Care primarily due to any mental or nervous disorder, or substance abuse or dependency. For purposes of this exclusion:

"Mental or nervous disorder" is a neurosis, psychoneurosis, psychopathy, psychosis, or mental or emotional disease or disorder of any kind. These diseases, conditions, or disorders are customarily with-

in the scope of treatment of psychiatrists, psychologists, psychotherapists, or counselors.

The following, however, are not excluded:

Alzheimer's disease or related disorders, where a clinical diagnosis of Alzheimer's disease by a physician licensed in this state, including history and physical, neurological, psychological and/or psychiatric evaluation, and laboratory studies, has been made to satisfy any requirement for demonstrable proof of organic disease or other proof under the coverage; or

biologically based brain diseases/serious mental illness, including schizophrenia, paranoid and other psychotic disorders, bipolar disorders (mixed, manic, and depressive); major depressive disorders (single episode or recurrent); and schizoaffective disorders (bipolar or depressive).

"Substance abuse or dependency" includes drug abuse, alcohol abuse, or chemical dependency. This exclusion does not apply to the use of medication as prescribed by a Licensed Physician.

# 3.2 EXCLUSION WHILE INSURED OUTSIDE THE UNITED STATES

Qualifying Expenses do not include expenses for care that is received outside the United States.

# 3.3 EXCLUSION OF CARE PROVIDED BY AN IMMEDIATE FAMILY MEMBER

Qualifying Expenses do not include expenses for care that is provided by an Immediate Family Member unless the family member provides such care as an employee of a Home Health Care Agency.

# 3.4 LIMITATION FOR GOVERNMENTAL BENEFITS PAYABLE

This policy will not pay benefits for any expenses incurred for Qualified Long-Term Care Services that may be reimbursable under any federal, state, or other governmental health care plan or law, except Medicaid, unless otherwise required by law. This limitation includes expenses incurred for Qualified Long-Term Care Services that would have been reimbursable under Medicare but for the application of a deductible or coinsurance amount, except expenses which are reimbursable under medicare only as a secondary payor. The Company will reduce the Daily Covered Charge by the amount of the expenses that are subject to this limitation. However, any days of Qualifying Expenses paid for by a governmental health care plan or law may be accumulated to meet the Beginning Date.

# 3.5 EXCLUSION OF EXPENSES FOR WHICH A CHARGE IS NOT MADE

Qualifying Expenses do not include any expenses incurred for Qualified Long-Term Care Services that would normally be provided at no charge in the absence of insurance.

#### **SECTION 4. CLAIMS**

#### 4.1 CLAIM FOR POLICY BENEFITS

Notice of Claim. To start a claim for benefits, written notice of claim must be given to the Company within 60 days after the start of any loss covered by this policy. If the notice cannot be given within 60 days, it must be given as soon as reasonably possible. The notice should:

 give the Insured's name and policy number; and  be sent to the Company or be given to an authorized agent of the Company. Mail sent to the Company should be addressed as follows:

Northwestern Long Term Care Ins. Co. Attn: Long-Term Care Benefits P.O. Box 5709 Hopkins, MN 55343-5709

**Proof of Loss.** For a claim to be payable, the Company must be provided with satisfactory written proof of loss. This is information that the Company deems necessary to determine whether benefits are payable and, if so, the amount of the benefits. The proof of loss will include: information about the Insured's health that documents the Need for Long-Term Care; proof that the Insured has incurred an expense for long-term care; the amount of the expense; information about the amounts available from any other sources of long-term care benefits; and other information which the Company deems relevant to the claim, from time to time while a claim for long-term care benefits continues. The Company will also need to be provided information as described below under "Other Requirements."

Plan of Care. Coverage is provided under this policy only for care that follows a plan of care. The plan of care is a written description of the Insured's needs and a specification of the type, frequency (including duration), and providers of all formal and informal long-term care services required by the Insured. The plan of care must be developed by a Licensed Health Care Practitioner and be in accordance with generally accepted medical and nursing practices.

A plan of care may be developed by any Licensed Health Care Practitioner of the Insured's choice. The Insured may elect to use the services of a Licensed Health Care Practitioner appointed by the Company who will develop the initial plan of care at the expense of the Company. If elected, this service will not reduce the Benefit Account Value.

The plan of care must be updated as the Insured's needs change. If the plan of care is prepared by a Licensed Health Care Practitioner other than the one appointed by the Company, the Company must receive a copy of the plan of care

upon its completion and each time it is updated. The Company retains the right to request periodic updates not more frequently than once every 30 days.

Claim Forms. The Company will furnish claim forms for an initial written proof of loss within 15 days after receiving notice of claim. These forms must be completed by the Insured, or the Insured's representative if the Insured is incapable. If these forms are not furnished within the 15-day period, this initial written proof of loss may be made without the use of the Company's forms.

The Company will furnish additional claim forms from time to time while a claim for long-term care benefits continues

Written Proof of Loss. Written proof of loss must be given to the Company within 90 days from the time proof is otherwise required. If the proof is not given within the 90 days, the claim will not be affected if the proof is given as soon as reasonably possible. In any event, the proof required must be given no later than one year and 90 days after the end of each month for which Daily Benefits are claimed unless the Insured was legally incapacitated.

### Other Requirements.

- Authorizations. From time to time, the Company will furnish the Insured with authorizations to obtain information the Company deems necessary. These authorizations must be signed by the Insured, or the Insured's representative if the Insured is incapable, and returned to the Company.
- Medical Examination. The Company may have the Insured examined by a Licensed Health Care Practitioner.

 Personal Interview. The Company may conduct a personal interview or assessment of the Insured including having the Insured evaluated by a care management professional.

Any examination, interview, or assessment will be performed:

- · at the Company's expense;
- by a Licensed Health Care Practitioner, interviewer, or care management professional of the Company's choice; and
- as often as is reasonably necessary in connection with a claim.

#### 4.2 TIME OF PAYMENT OF CLAIMS

When the Company has received satisfactory proof of loss and other information as required by section 4.1, the Company will determine the amount of Daily Benefits payable. The Company will pay benefits at least monthly.

#### 4.3 PAYMENT OF CLAIMS

Benefits will be paid to the Insured or to the Insured's estate.

#### 4.4 OVERPAYMENT OF BENEFITS

If for any reason the Insured has received benefits to which the Insured was not entitled, the Insured must reimburse the Company for the overpayment. Any amounts not repaid may be recovered by the Company by offsetting against any

amount otherwise payable to the Insured under this policy, or by other reasonable means.

#### 4.5 APPEALS PROCESS

If the Insured believes the claim decision of the Company is in error, the Insured may request an appeal by sending the Company a letter. The letter should state why the Company should change its decision and should include other information to support the appeal. The letter should also include the name of the Insured, the policy number, and other information to identify the policy. Upon completion of a review, the Company will send the Insured a written notice of the Company's decision.

Claim Denial. If a claim is denied, the Company will make available all information directly related to such denial within 60 days of the date of a written request by the Insured unless such disclosure is prohibited under state or federal law.

#### 4.6 LEGAL ACTIONS

No legal action may be brought for benefits under this policy within 60 days after written proof of loss has been given. No legal action may be brought after three years (or a longer period that is required by law) from the time written proof of loss is required to be given.

### **SECTION 5. PREMIUMS AND REINSTATEMENT**

#### 5.1 PREMIUMS

Payment. All premiums after the first are payable to the Company or to an authorized agent. A premium must be paid on or before its due date. A receipt signed by an officer of the Company will be furnished on request.

Frequency. Premiums may be paid annually, semi-annually, or quarterly at the published rates of the Company. A change in premium frequency will take effect on the Company's acceptance of the premium for the new frequency. Premiums may be paid on any other frequency approved by the Company.

**Grace Period.** A grace period of 65 days will be allowed for payment of a premium that is not paid on its due date. This policy will be in full force during this period.

Notice of Unintentional Lapse. The Company will give at least 30 days notice to the Insured and to the Secondary Addressee, if applicable, at the address provided by the Insured, before the effective date of the lapse. Notice will be given by first class United States mail, postage prepaid, and notice will not be given until 30 days after a premium is due and unpaid. Notice is considered to have been given as of five days after the date of mailing.

This policy will terminate at the end of the grace period if the premium is not paid. However, termination for non-payment of premium will not prejudice any payable claim for a covered loss which begins before termination of this policy.

The policy allows the Insured an option to name a secondary addressee for the purpose of notification of past due premium payment(s) and possible lapse in coverage. If such a secondary addressee has been named, the notice will not be given until thirty (30) days after a premium is due and unpaid.

Return of Premium At Death. The Company will return that portion of any premium paid for a period beyond the date of the Insured's death.

Return of Premium At Cancellation. The Insured may cancel this policy by giving written notice to the Company. The cancellation will take effect on the date of receipt at the Company or on a later date if specified in the notice. The Company will promptly return the portion of the premium paid for the period beyond the date that the cancellation takes effect. Cancellation will be without prejudice to any claim originating before the effective date of cancellation.

#### 5.2 WAIVER OF PREMIUM

The Company will waive premiums on this policy when:

- there are 91 days on which Qualifying Expenses are incurred; or
- · the Beginning Date is met, if sooner.

If a premium is to be waived on a policy anniversary, an annual premium will be waived.

If premiums have been paid for a period for which premiums have been waived, such premiums will be refunded on a pro-rata basis. Such pro-rata refunds will be used to reduce future premiums, if any, or if not so used, will be refunded under the Premium Refund at Death or the Premium Refund at Cancellation sections.

The Company will not waive the payment of premiums after there are no longer any Qualifying Expenses. The Insured may then keep this policy in force by resuming the payment of premiums as they become due.

#### 5.3 EXTENSION OF BENEFITS

If this policy terminates for non-payment of premium before the Beginning Date during a period in which the Insured is confined in a nursing facility or an alternate living facility, the Company will extend the benefits beyond the date of termination for as long as Qualifying Expenses continue without interruption. This Extension of Benefits is subject to the Beginning Date, the Benefit Account Value, and all other applicable policy provisions.

#### 5.4 REINSTATEMENT

This policy may be reinstated within one year after the due date of the overdue premium. All unpaid premiums must be paid to the Company. The Company will also require an application for reinstatement and evidence of insurability. This policy will be reinstated as of the date the overdue premium was paid to the Company if:

- the application is approved by the Company; or
- notice that the application has been disapproved is not given within 45 days from the date the Company receives the application.

Coverage. The reinstated policy will cover only a Need for Long-Term Care that occurs after the date of reinstatement.

#### 5.5 REINSTATEMENT FOR UNINTENTIONAL LAPSE

This policy may also be reinstated within five months after the end of the grace period if the Insured provides proof that there was a Need for Long-Term Care at the time of lapse. Satisfactory proof must be provided at the expense of the Insured.

The Company will also require a written request for reinstatement, and all unpaid premiums must be paid to the Company. This policy will be reinstated as of the date of termination as if this policy had never terminated.

# 5.6 CONTINGENT NONFORFEITURE BENEFIT

If the Insured has declined the option to purchase the Paid-Up Nonforfeiture Benefit, this policy will provide a Contingent Benefit upon lapse as described in this section. This benefit shall be offered to the Insured in the event that the Company increases the premium rates and the cumulative increase of the annual premium is equal to or greater than the percentage of the annual premium rates shown as the Increase Percent in the Triggers for Substantial Premium Increase table.

The Insured shall be notified at least 45 days prior to the due date of the premium reflecting the rate increase.

Triggers for Substantial Premium Increase

Issue Age	Increase Percent	Issue Age	Increase Percent
29 & under	200%	72	36
30 - 34	190	73	34
35 - 39	170	74	32
40 - 44	150	75	30
45 - 49	130	76	28
50 - 54 .	110	77	26
55 - 59	90	78	24
60	70	79	22
61 '.	66	.80	20
62	62	81	19
63	58	82	18
64	54	83	17
65	50	84	16
66	48	85	15
67	46	86	14.
68	44	87	13
69	42	88	. 12
70	40	89	11
71	38	90 &	over 10

The Contingent Benefit offer will terminate 120 days after the due date of the premium so increased. Until the end of such 120 day time period, the Insured may:

- elect to convert to reduce paid-up coverage; or
- elect to reduce policy benefits provided by the current coverage, without underwriting, so that the premium rate level is not increased.

If, at the end of the 120 day time period, no premium has been paid, the reduced paid-up coverage shall be deemed to have been elected.

Under the Contingent Benefit, the Benefit Account Value shown on page 3 will be reduced to the greater of:

- the sum of all premiums paid for this policy including any waived premiums; and
- 30 times the nursing home Maximum Daily Limit.

However, the total benefits payable under the policy will not be greater than the benefits that would have been payable under the policy if premiums would have continued to have been paid. If the Contingent Benefit becomes effective as reduced paid-up coverage under this section, the policy will not terminate at the end of the grace period under section 5.1 of the policy if the premium is not paid and no future premiums will

become due. The Insured will be sent a new copy of the schedule of Benefits and Premiums (page 3). At such time, the policy will no longer allow any future benefit increases in the Benefit Account Value and the Maximum Daily Limit.

### SECTION 6. THE CONTRACT

#### **6.1 ENTIRE CONTRACT; CHANGES**

This policy with the application and attached endorsements is the entire contract between the Insured and the Company. No change in this policy is valid unless approved by an officer of the Company. The Company may require that the policy be sent to it to be endorsed to show a change. No agent has authority to change this policy or to waive any of its provisions.

#### 6.2 INCONTESTABILITY

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In issuing this policy, the Company has relied on the application. The Company may rescind this policy or deny a claim due to a material misrepresentation and an intent to deceive by the Insured in the application if this policy has been in force for less than two years from the Date of Issue.

After this policy has been in force for two years from the Date of Issue, no misstatement, except a fraudulent misstatement in the application may be used to rescind this policy or to deny a claim for a Need for Long-Term Care that begins after the two-year period.

#### 6.3 CHANGE OF PLAN

The Insured may change this policy to any plan of long-term care insurance agreed to by the Insured and the Company. The change will be subject to:

- payment of required costs; and
- compliance with other conditions required by the Company.

#### 6.4 MISSTATED AGE

If the age of the Insured has been misstated, the benefits will be those which the premiums paid would have purchased at the correct age.

## 6.5 CONFORMITY WITH STATE STATUTES

Any provisions of this policy which, on the Date of Issue, are in conflict with the statutes of the State of Issue on that Date are amended to conform to such statutes. The State of Issue is shown on page 3.

#### 6.6 DIVIDENDS

The Company may apportion and pay dividends annually. Any such dividends will be paid at the end of the policy year if all premiums due have been paid.

Any dividends will be used to reduce future premiums, or if not so used will be paid upon death of the Insured or cancellation of this policy.

#### 6.7 DATES

Provided the first premium is paid, this policy will take effect on the Date of Issue. Policy months, years, and anniversaries are computed from the Policy Date. Both dates are shown on page 3 of this policy.

#### 6.8 TERMINATION

If premiums are paid when due, this policy will not terminate until the earlier of:

- the death of the Insured; or
- the date on which the total amount of benefits paid under this policy equals the Benefit Account Value.

It is recommended that you . . .

1 min 1 1 2

read your policy.

notify your Northwestern Long Term Care Insurance Company agent or the Company at P.O. Box 5709, Hopkins, Minnesota 55343-5709, of an address change.

call your Northwestern Long Term Care Insurance Company agent for information -- particularly on a suggestion to terminate or exchange this policy for another policy or plan.

#### LONG-TERM CARE INSURANCE POLICY

### Eligible for Annual Dividends

Guaranteed Renewable for Life Premiums Subject to Change by Class

Countersigned by		
· · · · · · · · · · · · · · · · · · ·	Licensed Posident Agent	

RS.LTC.(1101)



#### SURVIVORSHIP BENEFIT

#### 1. THE BENEFIT

This policy will become paid-up so that no future premiums will be due on this policy after the death of the Insured's Spouse provided:

- the Insured and the Insured's Spouse each have a long-term care policy with this Survivorship Benefit; and
- this Benefit has not terminated due to the Insured's written request or for nonpayment of premium.

However, premiums will be due for the first seven years that this Benefit is in force if the Insured's Spouse dies during that time.

The Insured's Spouse is the person named on page 3 of this policy.

**Premium For Benefit.** The premium for this Benefit is shown on page 3.

#### 2. PROOF OF DEATH

Before this policy becomes paid-up under this Benefit, proof that the Insured's Spouse has died must be given to the Company.

Proof must be given within one year from the date of death. However, eligibility for this Benefit will not be affected if the proof is given as soon as reasonably possible.

#### 3. TERMINATION OF BENEFITS

This Benefit will terminate:

- when this policy is cancelled or terminates; or
- when the Insured's Spouse's policy is cancelled or terminates for nonpayment of premium; or
- if the Insured or the Insured's Spouse has a Paid-Up Nonforfeiture Benefit which becomes effective; or
- when the Insured's or Insured's Spouse's written request is received at the Company.

APPROVED
ANA SMITH-DALEY
ANA SMITH-DALEY
MAR 2 8 2002
MAR 2 8 2002
DEPUTY INSURANCE COMMISSIONER
State of Texas
State of Texas

NORTHWESTERN LONG TERM CARE INSURANCE COMPANY

### AUTOMATIC ADDITIONAL PURCHASE BENEFIT ENDORSEMENT

#### 1. THE BENEFIT

The Company will annually increase the Maximum Daily Limits shown on page 3 by 5%. The Company will also annually increase the Benefit Account Value shown on page 3 as described below. Increases will start on the first policy anniversary and will continue on each policy anniversary after that unless the Insured refuses an increase, regardless of the Insured's health. Increased coverage will remain in effect for as long as the policy is in force and any premiums which are due for the increased Maximum Daily Limits are paid.

#### 2. PREMIUM

The first premium for the Benefit is shown on page 3. On each policy anniversary when coverage increases, an additional premium will be payable for the increase. Premiums for each increase in coverage provided by this Benefit are expected to remain constant. All premiums are not guaranteed and may be changed by class.

#### 3. HOW THE INCREASES ARE DETERMINED

The increase in each Maximum Daily Limit is:

- the Maximum Daily Limit on the prior policy anniversary; multiplied by
- 5%.

After the increase is made, the Maximum Daily Limit in force is the Maximum Daily Limit on the prior policy anniversary plus the increase in the Maximum Daily

If the Benefit Account Value shown on page 3 is not "unlimited," the Benefit Account Value is also increased on the policy anniversary. The increase in the Benefit Account Value is:

the Benefit Account Value RemainVED AFROMES APPROVED APPROVED ANA SMITH-DALEY ANA SMITH-DALEY

The Benefit Account Value Remaining is the Benefit Account Value on the prior policy anniversary, less the total of all Daily Benefits paid or payable up to the current policy anniversary.

After the increase is made, the current Benefit Account Value in force is the Benefit Account Value on the prior policy anniversary plus the increase in the Benefit Account Value.

#### 4. BENEFIT INCREASES

Benefits Payable. If long-term care benefits are payable, an increase will occur automatically on the policy anniversary, regardless of whether or not the Insured has refused prior increases under this Benefit as long as this Benefit remains in force.

Benefits not Payable. If long-term care benefits are not payable, an increase will occur on each policy anniversary unless the Insured has refused an increase. No increases will be made when benefits are not payable after the insured refuses two increases.

Refusing an Increase. The Insured can refuse to accept an increase:

- by not paying the increased premium resulting from this Benefit; or
- by sending a written notice to the Company before the increase takes effect or within 30 days after the increase would have taken effect.

#### 5. TERMINATION

This Benefit will terminate on the earlier of the following dates:

- the date the policy terminates; or
- the date the Company receives the Insured's written request.

RS.LTC. Case 2:20-cv-01090-BHL ANA SIMITITY AND Secretary NORTHWESTERN LONG TERM CARE INSURANCE COMPANY

RS.LTC. APB. (1101)

A Northwestern Mutual Company P.O. Box 5709 Hopkins, MN 55343-5709 800 890 6704

# LONG-TERM CARE INSURANCE OUTLINE OF COVERAGE FOR RS.LTC.(1101)

**Guaranteed Renewable For Life** 

Caution: The issuance of this long-term care insurance policy is based upon your responses to the questions on your application. A copy of your application will be enclosed in the policy. If your answers are incorrect or untrue, the Company may have the right to deny benefits or rescind your policy. The best time to clear up any questions is now, before a claim arises! If, for any reason, any of your answers are incorrect, contact the Company at this address: P. O. Box 5709, Hopkins, Minnesota 55343-5709.

The policy is intended to be a **qualified** long-term care insurance contract under section 7702B(b) of the Internal Revenue Code of 1986.

#### (1) POLICY DESIGNATION

The policy is an individual policy of insurance.

### (2) PURPOSE OF OUTLINE OF COVERAGE

This outline of coverage provides a very brief description of the important features of the policy. You should compare this outline of coverage to outlines of coverage for other policies available to you. This is not an insurance contract, but only a summary of coverage. Only the individual policy contains governing contractual provisions. This means that the policy sets forth in detail the rights and obligations of both you and the insurance company. Therefore, if you purchase this coverage, or any other coverage, it is important that you READ YOUR POLICY CAREFULLY!

(3) TERMS UNDER WHICH THE POLICY MAY BE RETURNED AND PREMIUM REFUNDED Right To Return Policy. The policy may be returned by the Insured for any reason within 30 days after it was received. Any premium paid will be fully refunded.z

**Premium Return At Death Or Cancellation.** The Company will return that portion of any premium paid for a period beyond the date of the Insured's Death or beyond the date of cancellation by the Insured.

### (4) THIS IS NOT MEDICARE SUPPLEMENT COVERAGE

If you are eligible for Medicare, review the Guide to Health Insurance for People with Medicare available from the insurance company. Neither the Northwestern Long Term Care Insurance Company nor its agents represent Medicare, the federal government or any state government.

FILE FOR INFORMATION ONLY
MAR 28 2002

Case 2:20-cv-01.630PB OF USURANCE 29/27/1/203 1F0/dge 23 of 167 Document 19-4

### (5) LONG-TERM CARE COVERAGE

Long-term care insurance is designed to provide coverage for one or more necessary or medically necessary diagnostic, preventive, therapeutic, curing, treating, mitigating, and rehabilitative services, and maintenance or personal care services, provided in a setting other than an acute unit of a hospital, such as in a nursing home, in the community, or in the home. Coverage is provided for the benefits outlined in paragraph six of this subsection. The benefits described in paragraph six of this subsection may be limited by the limitations and exclusions in paragraph seven of this subsection.

The policy provides coverage in the form of a benefit for reimbursement for covered long-term care expenses, subject to policy limitations and waiting periods.

#### (6) BENEFITS PROVIDED BY THE POLICY

To be eligible for payment of benefits, the Company determines that a Licensed Health Care Practitioner has certified within the last 12 months that the Insured is chronically ill (has a Need for Long-Term Care), and qualified services are received from Appropriate Providers of Care. A Need for Long-Term Care means the Insured needs substantial assistance to perform two of the Activities of Daily Living for at least 90 days, or the Insured needs substantial supervision to protect the Insured from threats to health and safety due to a severe cognitive impairment. Substantial assistance means hands-on assistance and standby assistance. The Activities of Daily Living are:

- Bathing Washing by sponge bath, or washing in either a tub or shower, including the task of getting into or out of the tub or shower;
- Continence Ability to maintain control of bowel and bladder function or, when unable to maintain control of bowel or bladder function, the ability to perform associated personal hygiene (including caring for catheter or colostomy bag);
- Dressing Putting on and taking off all items of clothing and any necessary braces, fasteners, or artificial limbs;
- Eating Feeding oneself by getting food into the body from a receptacle (such as a plate, cup, or table) or by a feeding tube or intravenously;
- Toileting Getting to and from the toilet, on and off the toilet, and performing associated personal hygiene; and
- Transferring Sufficient mobility to move into or out of a bed, chair or wheelchair or to move from place to place, either via walking, a wheelchair or other means.

A severe cognitive impairment means a loss or deterioration in intellectual capacity that is comparable to and includes Alzheimer's disease and similar forms of irreversible dementia.

The amount of the Long-Term Care Benefit owed for each day is the smaller of: (1) 100% of the daily covered expense for the setting of care; and (2) the Daily Limit for the particular setting where care was received. Benefits begin on the Beginning Date. The total of benefits payable under the policy will not be greater than the Benefit Account Value.

The Daily Benefit will also be payable prior to the Beginning Date if the other requirements for benefits to be payable are met, and the Insured is receiving respite care. Respite care is care provided in one of the appropriate care settings and is intended to give temporary relief to the informal caregiver.

A benefit of five times the Nursing Home Daily Benefit will be available to pay for expenses to train an informal caregiver. This benefit is available prior to or after the Beginning Date.

The Company may apportion and pay dividends annually. Any dividends will be used to reduce future premiums.

### (7) LIMITATIONS AND EXCLUSIONS

There will be no benefits for:

- a Need for Long-Term Care that is primarily due to a mental disorder, or substance abuse or dependency;
- care which is received outside the United States;
- care which is provided by an Immediate Family Member; unless the family member provides such care as an employee of a Home Health Care Agency;
- any care that may be payable under any federal, state or other governmental health care plan or law, except Medicaid. This limitation includes expenses incurred for Qualified Long-Term Care Services that would have been reimbursable under Medicare but for the application of a deductible or coinsurance amount, except expenses which are reimbursable under Medicare only as a secondary payor; or
- expenses that would normally be provided at no charge in the absence of insurance.

If benefits payable under the policy and any other coverage for long-term care are greater than actual expenses, the benefit payable may be adjusted.

# THE POLICY MAY NOT COVER ALL THE EXPENSES ASSOCIATED WITH YOUR LONG-TERM CARE NEEDS.

#### (8) RELATIONSHIP OF COST OF CARE AND BENEFITS

Because the costs of long-term care services will likely increase over time, you should consider whether and how the benefits of this plan may be adjusted. The benefit level will not increase over time without the purchase of an additional benefit. If elected, the Automatic Benefit Increase or the Automatic Additional Purchase Benefit listed in the Additional Benefits Available for Extra Premium section below may supplement the benefits provided by the basic policy. The guaranteed option to buy additional benefits is under the Additional Benefits section below. The additional benefit increases are made regardless of the Insured's health. Under ABI premiums will not increase due to the increase in coverage. Under AAPB, the premium will increase on each policy anniversary due to the increase in coverage. [These two benefits are also described below under Offer Of Inflation Protection.]

#### ADDITIONAL BENEFITS AVAILABLE FOR EXTRA PREMIUM

Additional benefits that you elected to be part of your policy are checked in the Benefits and Premiums section below.

### Survivorship Benefit

The Policy will become paid-up on the death of the Insured's Spouse. The Spouse must also have a long-term care policy with this benefit. Premiums will be due for the first seven years that this Benefit is in force if the Insured's Spouse dies during that time.

# (9) TERMS UNDER WHICH THE POLICY MAY BE CONTINUED IN FORCE OR DISCONTINUED RENEWABILITY: THE POLICY IS GUARANTEED RENEWABLE FOR LIFE

You have the right, subject to the terms of your policy, to continue the policy as long as you pay your premiums on time. The Northwestern Long Term Care Insurance Company cannot change any of the terms of your policy on its own, except that, in the future, IT MAY INCREASE THE PREMIUM YOU PAY. The Company has the right of the property has the right of the property has the property of the property has the proper

Waiver Of Premium Provisions. Premiums will be waived when there are 91 days on which Qualifying Expenses are incurred or the Beginning Date is met, whichever is sooner. If a premium is waived on a policy anniversary, an annual premium will be waived.

### (10) ALZHEIMER'S DISEASE, OTHER ORGANIC BRAIN DISORDERS, AND BIOLOGICALLY BASED BRAIN DISEASES/SERIOUS MENTAL ILLNESS.

The policy does not exclude coverage for Insured's clinically diagnosed as having Alzheimer's disease or related degenerative and dementing diseases, or due to biologically based brain diseases/serious mental illness, including schizophrenia, paranoid and other psychotic disorders, bipolar disorders (mixed, manic, and depressive); major depressive disorders (single episode or recurrent); and schizo-affective disorders (bipolar or depressive).

Maximum Daily Limit	the paraday	Beginning Date	
Nursing Home Alternate Living Facilities Home Health	\$ per day \$ per day	Benefit Account Value Premium Mode	Expenses \$
or Adult Day Care	\$ per day	Tronnam Made	
BASIC POLICY		Premium \$	
BASIC FOLICT		\$	
ADDITIONAL BENEFITS:			
Benefit Increases  ☐ Automatic Benefit Inc OR	rease	\$	
☐ Automatic Additional	Purchase Benefit	\$	
☐ Paid Up Nonforfeiture Ber	nefit	\$ <u></u>	
☐ Survivorship Benefit		\$	
TOTAL GROSS PREMIUM		\$	

Right to Change Premium. The Company has the right to change premiums on a class basis.

Grace Period. A grace period of 65 days will be allowed for payment of a premium that is not paid on its due date. The policy will be in full force during this period.

The Company will give at least 30 days notice to the Insured and to the Secondary Addressee, if applicable, at the address provided by the Insured, before the effective date of the lapse. Notice will be given by first class United States mail, postage prepaid, and notice will not be given until 30 days after a premium is due and unpaid. Notice is considered to have been given as of five days after the date of mailing.

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The policy will terminate at the end of the grace period if the premium is not paid. However, termination for non-payment of premium will not prejudice any payable claim for a covered loss which begins before termination of the policy.

#### (12) TEXAS DEPARTMENT OF INSURANCE CONSUMER HELP LINE

The prospective Insured may call the Texas Department of Insurance's Consumer Help Line at 1-800-252-3439 for agent, Company, and any other insurance information, and 1-800-599-SHOP to order publications related to long-term care coverage, and the Texas Department of Aging at 1-800-252-9240 to receive counseling regarding the purchase of long-term care or other health care coverage.

#### (13) DENIAL OF APPLICATION

Within 30 days of denial of an application, the Company will refund any premium paid by a long-term care applicant.

### (14) OFFER OF INFLATION PROTECTION

Either of the following two additional benefits may be elected to provide inflation protection. If you elect on the of these benefits, the benefit is checked in the Benefits and Premium Section.

#### Automatic Benefit Increase

The Company will annually increase the Maximum Daily Limits and the Benefit Account Value. Each increase will be based on an increase of 5% compounded annually. The premium is payable for the life of the policy. Premiums will not increase due to increase in coverage.

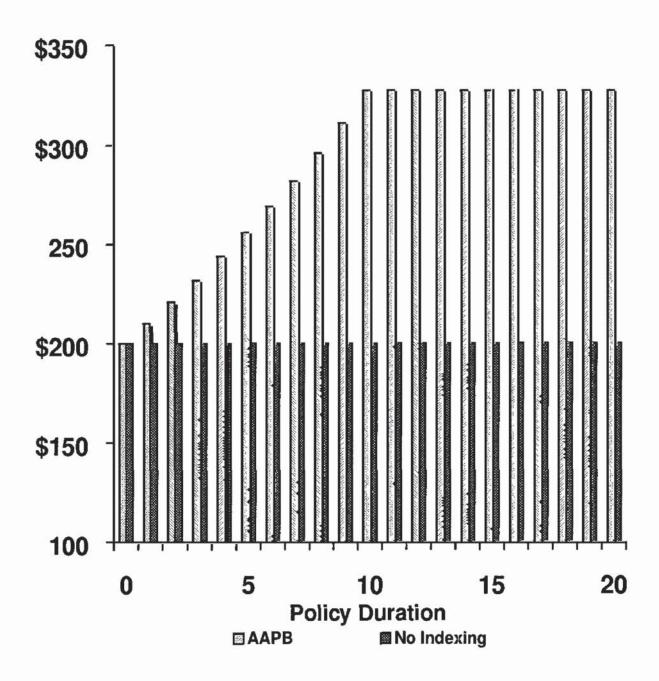
#### Automatic Additional Purchase Benefit

The Company will annually increase the Maximum Daily Limits and the Benefit Account Value based on 5% compounded annually. The premium will increase on each policy anniversary when coverage increases. The Insured has the option to refuse two increases while benefits are not payable. Once the Insured refuses two increases, the Insured will not have the option to increase this benefit. The increases will occur automatically once the Insured is on claim, even if the Insured has refused the increases twice as long as this benefit remains in force.

# AAPB Indexing

# Benefit Comparison

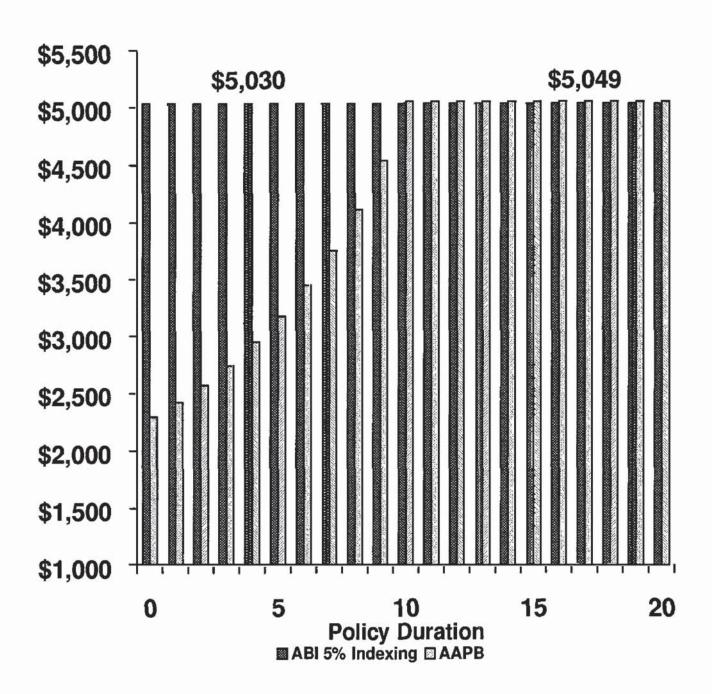
Age 65, 91 Day Beginning Date, 6 Year Benefit Period Maximum Daily Limit - \$200 Nursing Home, \$100 Home Health and Adult Day Care



# Premium Comparison

ABI vs. AAPB

Age 65, 91 Day Beginning Date, 6 Year Benefit Period Maximum Daily Limit - \$200 Nursing Home, \$100 Home Health and Adult Day Care



#### (15) OFFER OF NONFORFEITURE BENEFITS

If you elect the Paid-Up Nonforfeiture Benefit, the benefit is checked in the Benefits and Premiums Section. Beginning on the third policy anniversary, the Company will provide a Nonforfeiture Benefit if any premium is unpaid at the end of the grace period.

The following example assumes an Insured, issue age 65, 91 Day Beginning Date, 6 year Benefit Period, Maximum Daily Limit - \$200 Nursing Home, \$100 Home Health and Adult Day Care, no inflation option.

Total annual premium is \$2,264 which includes the Paid-Up Nonforfeiture Benefit premium of \$226. The election of the Nonforfeiture Benefit Increases this total premium by 11%.

Age at end of		<b>Total Premium</b>	<b>Total Nonforfeiture</b>	<b>Shortened Benefit</b>
policy year	<b>Duration</b>	<u>Paid</u>	<b>Benefit Paid</b>	<u>Period</u>
68	3	\$ 6,792	\$ 678	34 days
75	10	\$ 22,640	\$ 2,260	113 days
85	20	\$ 45,280	\$ 4,520	226 days
95	30	\$ 67,920	\$ 6,780	340 days

Contingent Nonforfeiture. If the premium rate for the policy goes up in the future and you have not elected to purchase an optional nonforfeiture benefit, you may be eligible for contingent nonforfeiture. Under contingent nonforfeiture, you can elect to convert to reduced paid-up long-term care coverage, or you can elect to reduce your policy benefits provided by your current coverage, without underwriting, so that the premium rate level is not increased, if there is a substantial premium increase as defined by state law and you lapse your policy by not paying your premiums within 120 days of the increase. The amount of coverage you will keep will equal the amount of premiums you have paid since the policy was issued. This amount may be further reduced if you have already received benefits under the policy. Under contingent nonforfeiture, your policy, with this reduced maximum benefit amount, will be considered "paid up" with no further premiums due.

# (16) DISCLOSURE REGARDING FEDERAL TAX TREATMENT OF LONG-TERM CARE INSURANCE POLICY

The policy is intended to be a qualified long-term care contract as defined by the Internal Revenue Code of 1986, § 7702B(b). There may be tax consequences associated with the purchase of a qualified long-term care insurance contract, such as tax deductibility of premiums and the exclusion from taxable income of benefits. The prospective Insured is urged to consult with a qualified tax advisor.

### (17) ADDITIONAL FEATURES

The policy is medically underwritten.

**Appeals Procedure.** The Insured may submit a written request for review by the Company of the denial of a benefit under the policy. The Company will send the Insured a written explanation of the Company's decision.

Reinstatement For Unintentional Lapse. The policy may be reinstated within five months after the end of the grace period if the Insured provides proof that there was a Need for Long-Term Care at the time of lapse. Satisfactory proof must be provided at the expense of the Insured. The Company will also require a written request for reinstatement, and all unpaid premiums must be paid to the Company. The policy will be reinstated as of the date of termination as if the policy had never terminated.

Claim inquires should be directed to the Company's long-term care administration office at P.O. Box 5709, Hopkins, Minnesota 55343-5709, (800) 890-6704, or to your nearest general agency.

TEXAS 90-1970-98 90-1970 (1101)

#### Request To Reinstate (page 1 of 2)

Policy: (Policy #)

Insuring: (Insured's Name)

## W Northwestern Long Term Care **Insurance Company**

A Northwestern Mutual Company P.O. Box 5709 Hopkins, MN 55343-5709

Deadline -- (mm/dd/vvvv)

If the Company reinstates the policy, the Date of Reinstatement will be the date this Request to Reinstate is signed.

Agreement Of Coverage:

**Date Of Reinstatement:** 

It is acknowledged by the Insured that the policy is not in force at this time. In order for the policy to be reinstated, all overdue premiums must be paid to the Company and the Insured must be an acceptable risk. It is understood and agreed that the insurance will take effect only if this Request to Reinstate is accepted by the Company. If the Insured is not an acceptable risk to the Company under its rules and standards on the date this Request is signed, all money paid with this Request will be returned. If the Request is acceptable to the Company, insurance will only cover a Need for Long-Term Care that occurs after the Date of Reinstatement.

APPROVED LEY
ANA SMITH-DALEY
MAR 2 8 2002 If the Insured returns this completed Request to Reinstate with the required payment, the Company will provide a conditional receipt to the Insured for the Agreement of Coverage as stated above.

Incontestability:

If the Company reinstates this policy, it will rely on the following:

- 1. This request to reinstate.
- The original application for the policy.

DEPUTY INJURANCE COMMISSIONER The Company may rescind the policy or deny a claim due to a material misrepresentation in this Request if the policy has been in force for less than two years from the Date of Reinstatement. After the policy has been in force for two years from the Date of Reinstatement, no misstatement, except a fraudulent misstatement in this Request or in the application for the policy may be used to rescind the policy or to deny a claim for a Need for Long-Term Care that begins after the two-year period.

#### **Additional Information:**

The Company may request additional information as evidence of insurability. If more information is required, we will send the Insured an Authorization which must be signed by the Insured and returned to the Company.

The Insured declares that the answers and statements in the Statement of Health are true and complete to the best of the Insured's knowledge and belief. The Insured further declares that all exceptions have been fully stated and agrees that these statements shall form a part of the Request to Reinstate. Statements in this Request are representations and not warranties.

The state of the s		
Insured	- Date	( <b>,5</b> 2 )
	Fig. 200 C. Doubles agreement of the property	

Some states require us to inform you that any person who, with intent to defraud, or with knowledge that he/she is facilitating a fraud against the insurer, submits an application or files a claim containing a false or deceptive statement, may be subject to criminal and civil penalties, depending upon the state. Such actions may be deemed a felony and substantial fines may be imposed.

## Request To Reinstate (page 2 of 2)



A Northwestern Mutual Company P.O. Box 5709 Hopkins, MN 55343-5709

Deadline - (mm/dd/yyyy)

Policy: (Policy #)

Insuring: (Insured's Name)

A check for (\$amount) must accompany both pages of this Request to Reinstate and be received by (mm/dd/yyyy). All payments must be made payable to the order of Northwestern Long Term Care Insurance Company.

If the policy is reinstated, the next premium will be due on (mm/dd/yyyy).

The Insured requests reinstatement of policy (policy #). The policy will be reinstated if evidence of insurability satisfactory to Northwestern Long Term Care Insurance Company and payment of the cost to reinstate (\$amount) are received at the Administration Office, P.O. Box 5709, Hopkins, MN 55343-5709 by (mm/dd/yyyy).

#### Statement of Health

The Insured declares that since (mm/dd/yyyy), the Insured's condition of health has not changed, and that the Insured has not:

- applied for life, disability, long-term care, or health insurance which has been declined, postponed, rated, or modified;
- 2. been medically diagnosed or treated for any symptom, illness, disease, or accident;
- 3. been admitted to a clinic, hospital, convalescent, nursing, or medical facility for observation, evaluation, a diagnostic test, an operation, or treatment;
- been evaluated or treated by a licensed physician (including psychiatrist), psychologist, or chiropractor (this
  includes the Insured's usual medical attendant), or visited a counselor, social worker, or other health care
  practitioner;
- 5. required human assistance or received help in any way with any of the following activities: moving in or out of bed or a chair, controlling bowel or bladder, bathing, eating, dressing, using the toilet, or taking his/her medications;
- 6. been evaluated for or received nursing home care, home health care (including visiting nurse, therapist, or home health aide visits), or adult day care services;
- used a hospital bed, oxygen equipment, cane, quad cane, walker, wheelchair, or motorized scooter.

If there are any exceptions to any of the above statements, explain in full, including all names and addresses of health care providers and related dates in the space below (attach additional paper, if necessary).	

#### Deadline For This Request:

This Request must be received in the Administration Office by the deadline shown at the top of this form. After the deadline, a complete long-term care insurance application must be submitted to restore coverage.

(Please return both pages of the Request To Reinstate)

#### NORTHWESTERN LONG TERM CARE INSURANCE COMPANY Administration Office, P.O. Box 5709, Hopkins, MN 55343-5709

PERSONAL HEALTH AND STATUS DECLARATION SUPPLEMENT TO LONG-TERM CARE INSURANCE APPLICATION

SUPPLEMENT TO ESTA-TERM CARE MOSTANCE AFFEIGATION LED E
INSURED (FIRST, MI, LAST)
This form is submitted for: (Select one)  (1) Delivery of Policy: Policy Number(s)  (See Conditions for Delivery of Policy below)  (2) Change of Policy: Policy Number(s)  (3) OTHER  I hereby declare that since the date of my Long-Term Care Insurance application to Northwestern Long Term Care Insurance Company the condition of my health has not changed and that I have not:  1. applied for life, disability, long-term care insurance, or health insurance which has been declined,
Term Care Insurance Company the condition of my health has not changed and that I have not:
<ol> <li>applied for life, disability, long-term care insurance, or health insurance which has been declined, postponed, rated or modified;</li> <li>been medically diagnosed or treated for any symptom, illness, disease, or accident;</li> <li>been admitted to a clinic, hospital, convalescent, nursing or medical facility for observation, evaluation, a diagnostic test, an operation, or treatment;</li> <li>been evaluated or treated by a licensed physician (including psychiatrist), psychologist, or chiropractor (this includes my usual medical attendant), or visited a counselor, social worker, or other health care practitioner;</li> <li>required human assistance or receive help in any way with any of the following activities: moving in or out of bed or a chair, controlling bowel or bladder, bathing, eating, dressing, using the toilet, or taking your medication;</li> <li>been evaluated for or received nursing home care, home health care (including visiting nurse, therapist, or home health aide visits), or adult day care services;</li> <li>used a hospital bed, oxygen equipment, cane, quad cane, walker, wheelchair, or motorized scooter.</li> <li>If there are any exceptions to any of the above statements, explain in full, including all names and addresses of health care providers and related dates in the space below (attach additional paper, if necessary).</li> </ol>
I declare that the answers and statements contained in this declaration are correctly recorded, complete and true to the best of my knowledge and belief. Statements in this declaration are representations and not warranties.
Signed at Date Signature
Some states require us to inform you that any person who, with intent to defraud, or with know-ledge that he/she is facilitating a fraud against the insurer, submits an application or files a claim

containing a false or deceptive statement may be subject to criminal and civil penalties, depending upon state. Such actions may be deemed a felony and substantial fines may be imposed.

#### CONDITIONS FOR DELIVERY OF POLICY

Prior to delivery the agent must insert the Insured's copy in each policy and complete the statement below attesting to the fact that this insertion has been made.

- 1. If no exceptions are entered in the space provided, delivery of the policy may be made. The completed copy of this form, so attested, is to be sent to Northwestern Long Term Care Insurance
- 2. If any exception is noted, the policy is not to be delivered or the premium collected until the attested copy of this page has been sent to Northwestern Long Term Care Insurance Company and delivery of the policy has been authorized.

I attest that a true copy of this declaration has been attached to the policy

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#### NORTHWESTERN LONG TERM CARE INSURANCE COMPANY Administration Office, P.O. Box 5709, Hopkins, MN 55343-5709

# PERSONAL HEALTH AND STATUS DECLARATION SUPPLEMENT TO LONG-TERM CARE INSURANCE APPLICATION

INSURED (FIRST, MI, LAST)		
This form is submitted for: (Selection (1) Delivery of Policy: Policy Nu (See Conditions for Delivery of Policy below)	ımber(s)	
(2) Change of Policy: Policy Nu (3) OTHER		(Complete one copy and submit with change request)
I hereby declare that since the date Term Care Insurance Company the	of my Long-Term Care Ir condition of my health ha	surance application to Northwestern Long as not changed and that I have not:
postponed, rated or modified;  2. been medically diagnosed or tre  3. been admitted to a clinic, he evaluation, a diagnostic test, an  4. been evaluated or treated b chiropractor (this includes my other health care practitioner;  5. required human assistance or re or out of bed or a chair, contro taking your medication;  6. been evaluated for or received therapist, or home health aide v  7. used a hospital bed, oxygen ex  If there are any exceptions to an	eated for any symptom, illuspital, convalescent, no operation, or treatment; y a licensed physician usual medical attendant eceive help in any way willing bowel or bladder, but of nursing home care, hisits), or adult day care so up of the above statement	(including psychiatrist), psychologist, or ), or visited a counselor, social worker, or ith any of the following activities: moving in athing, eating, dressing, using the toilet, or ome health care (including visiting nurse,
		eclaration are correctly recorded, complete in this declaration are representations and
Signed at	Date	Signature
O		insured

Some states require us to inform you that any person who, with intent to defraud, or with knowledge that he/she is facilitating a fraud against the insurer, submits an application or files a claim containing a false or deceptive statement may be subject to criminal and civil penalties, depending upon state. Such actions may be deemed a felony and substantial fines may be imposed.

	000000 Policy Number
ED'S NAME: (First MI   ast) places print	Tolloy Humber
ED'S NAME: (First, MI, Last) please print lete only Sections that apply.	
The second section is a second section of the second section in the section in the second section in the section in the second section in the	
NEW BENEFITS APPLIED FOR	Par Della Limit Amello d'Especiale
— A. New Nursing Home and Alternate Living Facility (The Daily Limit for Alternate Living Facility Care will be 75% of the amount of the Alternate Living Facility Care will be 75% of the amount of the Alternate Living Facility Care will be 75% of the amount of the Alternate Living Facility Care will be 75% of the amount of the Alternate Living Facility Care will be 75% of the Alternate Livi	Ity Daily Limit Applied For int of the Nursing Home Daily Limit, for RR Series only.)
\$	
<ul> <li>─ B. New Home Health and Adult Day Care Daily Lim</li> <li>☐ 50%</li> <li>☐ 100%</li> </ul>	nit (As a percentage of the amount chosen in Nursing Home and Altemate Living Facility Daily Limi
C. New Benefit Period ☐ 3 Year (1095 Days) ☐ 6 Year (2190 Days)	Lifetime
<ul> <li>D. New Beginning Date</li> <li>☐ 46 day (RS Series Only)</li> <li>☐ 91 day</li> <li>☐ 181 day</li> </ul>	ay  APRINTED ALEY  ANA MAR 28 2002  ANA MAR 28 2002  ANA MAR 28 2002
INFLATION PROTECTION OPTIONS	APP INT TO DEFUT IN STATE OF TEXES OF TEXES.
— A. Automatic Benefit Increase	NA STORES COMME
☐ Attach	ATT WANT BUNGEN ENDE
☐ Terminate	THE THE OF Y
<ul> <li>─ B. Automatic Additional Purchase Benefit</li> <li>☐ Attach</li> </ul>	DEPUT. & S.
☐ Terminate (See Caution on cover page)	·
OTHER ADDITIONAL BENEFITS  — A. Survivorship Benefit — RS Series only (See LTC Add Attach:	ministration and Reference Manual for details on availability)
2. Spouse's Taxpayer ID Number (SSN)	3. Spouse's Date of Birth (MM/DD/YYYY)
4. Spouse's Policy Number (Complete o	only if spouse has an inforce NLTC policy)
NOTE: The Spousal Discount will autom  Terminate (Benefit will be terminated on both	
<ul> <li>B. Paid-Up Nonforfeiture Benefit</li> <li>☐ Attach</li> <li>☐ Terminate</li> </ul>	
DOPLOUIS FORMULANT	
PREMIUM FREQUENCY	
The first of the second control of the second of the second of the second control of the	Monthly (EFT) – COMPLETE ELECTRONIC FUNDS TRANSFER AUTHORIZATION FORM.
Annually Semiannually Quarterly SPECIAL POLICY DATE — Only available within 90 days	Monthly (EFT) – COMPLETE ELECTRONIC FUNDS TRANSFER AUTHORIZATION FORM.

Case 2:20-cv-01090-BHL 0 Files 98/21/2031 Page 36 of 167 Document 19-4

LONG-TERM CARE APPLICATION FOR POLICY CHANGE Part A PAGE 2 of 3

Complete Part A for all policy changes

## 000000

6 REPLACE	MENT
As a resul be replace If "Yes," n	t of this change, will any long-term care, medical, or health insurance coverage ed?
	·
REMARKS SE	CTION: (Identify Question Number)
Question #	Details

#### **CHANGE PROVISIONS**

#### **EFFECTIVE DATE**

If the coverage change request was signed within 90 days after the Date of Issue, the change will be effective as of the Date of Issue.

Unless previously stated, if the coverage change request was signed 91 or more days after the Date of Issue, the change will be effective with the next premium due date after receipt of the completed change request.

#### **INCREASES IN RISK**

No additional insurance or additional benefits will be in force at any time if the Insured is not a risk acceptable to Northwestern Long Term Care Insurance Company. Any increases in risk will be acceptable only if the Insured pays the extra premium when due. Applications for Policy Change will be deemed acceptable based on conditions determined by the Company.

## INCONTESTABILITY

The Incontestability Section in the policy will apply to any increase in risk. For the purpose of that section and with regard to any increase in risk, the Date of Issue will be the date the Policy Change takes effect and the term "application" will be deemed to include Long-Term Care Application for Policy Change and any related medical information submitted over the Insured's signature.

#### OTHER PROVISIONS

In all other respects, other than the changes stated above or requested in this form, the policy will remain the same.

#### **SUBMISSION WAIVED**

Any provision in the policy about submitting the policy will be deemed complied with when the Company has recorded this form below.

## 000000

#### **AUTHORIZATION TO OBTAIN AND DISCLOSE INFORMATION**

The Insured authorizes Northwestern Long Term Care Insurance Company, its agents, employees, reinsurers, insurance support organizations, and their representatives to obtain information about the Insured to evaluate this application and to verify information in this application. This information will include: (a) age; (b) medical history, condition, and care; (c) physical and mental health; (d) income and financial history; (e) driving record; (f) other personal characteristics; and (g) other insurance. This authorization extends to information on the use of alcohol, drugs, and tobacco; the diagnosis or treatment of HIV (AIDS virus) infection and sexually transmitted diseases; and the diagnosis and treatment of mental illness. During the time this authorization is valid, it extends to information required to determine eligibility for benefits under any policy issued as a result of this application.

The Insured authorizes any person, including any physician, health care professional, hospital, clinic, medical facility, government agency including the Veterans and Social Security Administrations, the Medical Information Bureau, Inc. (MIB, Inc.), employer, business associates, consumer reporting agency, banker, accountant, tax preparer, or other insurance company, to release information about the insured to Northwestern Long Term Care Insurance Company or its representatives on receipt of this Authorization.

The above authorization is valid for 24 months from the date it is signed. This authorization can be revoked by writing to the Administration Office. If the Insured revokes this authorization, the Company may not be able to accept the application. A copy of this authorization is as valid as the original and will be provided on request.

In the course of conducting our business, we may disclose to other parties information we have about the Insured. These disclosures are only made as permitted by law, such as disclosures to our reinsurers, consultants, MIB, administrators, governmental authorities, or as the Insured otherwise authorizes.

The Insured has received a copy of the Medical Information Bureau and Fair Credit Reporting Act notices. The Insured authorizes Northwestern Long Term Care Insurance Company to obtain an investigative consumer report on the Insured.

☐ The Insured requests to be interviewed if an investigative consumer report is done.

No agent is authorized to make or alter contracts or to waive any of the Company's rights or requirements.

CAUTION: If your answers on this application are incorrect or untrue, the Company may have the right to deny benefits or rescind your coverage.

Print Name of INSURED

Signature of INSURED

(City, County & State) Signed by INSURED

Signature of LICENSED AGENT

Some states require us to inform you that any person who, with intent to defraud, or with knowledge that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement, may be subject to criminal and civil penalties, depending upon the state. Such actions may be deemed a felony and substantial fines may be imposed.

For Long-Term Care Administration Office Completion

FORM RECORDED AND SUBMISSION OF POLICY WAIVED

NORTHWESTERN LONG TERM CARE INSURANCE COMPANY ADMINISTRATION OFFICE, P.O. BOX 5709, HOPKINS, MN 55343-5709

LONG-TERM CARE INSURANCE (Part A) PAGE 1 of 5 001241 Complete Part A for all applications **Policy Number** (For NLTC Administration Office Use Only) ☐ Concurrent Life Application ☐ Concurrent DI Application ☐ MultiLife: Complete MultiLife Supplement #60-2006, Enter MultiLife Number: Check Here I If Core Group Member Has an application or informal inquiry ever been made to The Northwestern Mutual Life Insurance Company or its affiliates on the Insured?..... 🗆 Yes ☐ No If "Yes," check all that apply: ☐ Annuity ☐ Life ☐ DI The last policy number is: INSURED INFORMATION ☐ M (Male) F (Female) B. Primary Residence Address - City State (or foreign country) Zip Code - C. Taxpayer ID Number (SSN) - D. Birthdate (MM/DD/YYYY) - E. State of Birth (or foreign country) F. 

Single, Widowed, or Divorced G. Home Telephone Number H. Business Telephone Number ☐ Married I. E-mail Address (Optional) Select only one: 
List Bill (Do not complete Sections 2 and 3, proceed to Section 4)
Insured (Only complete if information is different than Section 1)
Other (complete A through E) PREMIUM PAYER - Premium and other notices will be sent to the address indicated PREMIUM Select only one: 

List Bill (Do not complete Sections 2 and 3, proceed to Section 4) WAR 28 2002 MAR 28 2002

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MAR 28 2002 A. Personal Name: (First, MI, Last) Mr. Mrs. Ms. Dr. Other OR **Business/Trust Name** B. Taxpayer ID Number (SSN/EIN) C. Daytime Telephone Number \_ D. E-mail Address (Optional) ☐ Same address as Section 1 E. Address City State (or foreign country) Zip Code NOTE: Include a signed ERISA Disclosure Statement (60-2011-Non-MultiLife or 60-2011-01 MultiLife) when the employer is paying any part of the premium. PREMIUM FREQUENCY - Do not complete if List Bill ☐ Annually ☐ Semi-annually ☐ Quarterly ☐ Monthly (EFT) — COMPLETE ELECTRONIC FUNDS TRANSFER Case 2:20-cv-01090-BHL Filed 09/21/20 Page 39 4 THORIZATION FIRM 19-4

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	PROGRAMMIT	MUDIILOGEL	LUCIMIONI DI	LLING NOTICE

An application for a Long-Term Care Insurance policy allows the Insured an option to name a secondary addressee for the purpose of notification of past due premium payment(s) and possible lapse in coverage.  Check one box.
OR  ☐ I elect to designate a secondary addressee. (Complete A through E)  ☐ I understand that I have the right to designate at least one person other than myself to receive notice of lapse or termination of this long-term care policy for non-payment of premium. I understand this notice will not be given until thirty (30) days after a premium is due and unpaid. I elect not to designate a person to receive this notice.
NOTE: IF THE INSURED IS ELECTING NOT TO DESIGNATE A SECONDARY ADDRESSEE, CHECK THE ABOVE BOX <u>AND</u> THE APPROPRIATE BOX IN THE AUTHORIZATION AND SIGNATURE SECTION ON PAGE 5.
A. Secondary Addressee: (First, MI, Last)
B. Relationship to the Insured:
C. Primary Residence Address
City State (or foreign country) Zip Code
D. Daytime Telephone Number  ( )  E. E-mail Address (Optional)
The first comment of the comment of
POLICY APPLIED FOR
POLICY APPLIED FOR POLICY INFORMATION A. Nursing Home and Alternate Living Facility Daily Limit Applied For \$
POLICY INFORMATION
POLICY INFORMATION  A. Nursing Home and Alternate Living Facility Daily Limit Applied For  \$  B. Home Health and Adult Day Care Daily Limit  (As a percentage of the amount chosen in Nursing Home and Alternate Living Facility Daily Limit)
POLICY INFORMATION  A. Nursing Home and Alternate Living Facility Daily Limit Applied For  \$
POLICY INFORMATION  A. Nursing Home and Alternate Living Facility Daily Limit Applied For  \$  B. Home Health and Adult Day Care Daily Limit (As a percentage of the amount chosen in Nursing Home and Alternate Living Facility Daily Limit)  \$
POLICY INFORMATION  A. Nursing Home and Alternate Living Facility Daily Limit Applied For  \$
POLICY INFORMATION  A. Nursing Home and Alternate Living Facility Daily Limit Applied For  \$

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LONG-TERM	CARE INSURANCE	Part A	PAGE 3 of 5
	Complete Part A for all	applications	

INFLATION PROTECTION OPTIONS: – Must select one of three below	er X	
OR O		
NOTE: IF THE INSURED REJECTS BOTH OF THE INFLATION PROTECTION OPTIONS, CO OF INFLATION PROTECTION STATEMENT AND SIGNATURE IN AUTHORIZATION AND SIGNATURE 5.		
OTHER ADDITIONAL BENEFITS	*	<u>G</u>
A. Survivorship Benefit NOTE: If not already completed, complete Section 5E, Questions 1-4.		
B. ☐ Paid-Up Nonforfeiture Benefit		
SPECIAL POLICY DATE - Complete ONLY IF A SPECIAL DATE IS BEING REQUESTED.  A.   Date to save age (Available for Prepaid or Nonprepaid)  B.   Specified future date (Available for Nonprepaid only): MONTH DAY YEAR	***	
MOTE OF COTING CRAFF TO DAUG AGENTINA DEGINERAL DEGINERA		
NOTE: SELECTING "DATE TO SAVE AGE" WILL RESULT IN AN ADDITIONAL PREMIUM DUE.		
NOTE: SELECTING "DATE TO SAVE AGE" WILL RESULT IN AN ADDITIONAL PREMIUM DUE.  CONDITIONAL LONG-TERM CARE INSURANCE AGREEMENT		*
CONDITIONAL LONG-TERM CARE INSURANCE AGREEMENT  Has the premium for the policy applied for been paid in exchange for the Conditional Long-Term Care Insurance Agreement?	□Yes	□ No
CONDITIONAL LONG-TERM CARE INSURANCE AGREEMENT  Has the premium for the policy applied for been paid in exchange for the Conditional	☐ Yes	□ No
CONDITIONAL LONG-TERM CARE INSURANCE AGREEMENT  Has the premium for the policy applied for been paid in exchange for the Conditional Long-Term Care Insurance Agreement?  INSURANCE HISTORY  A. Is the Insured covered by Medicaid? (NOT Medicare)	Topics of the second of the se	□ No
CONDITIONAL LONG-TERM CARE INSURANCE AGREEMENT  Has the premium for the policy applied for been paid in exchange for the Conditional Long-Term Care Insurance Agreement?  INSURANCE HISTORY  A. Is the Insured covered by Medicaid? (NOT Medicare)  B. Has the Insured ever had life, disability, health, or long-term care insurance declined, rated, modified, issued with an exclusion rider, cancelled, rescinded, or not renewed?	Yes	
CONDITIONAL LONG-TERM CARE INSURANCE AGREEMENT  Has the premium for the policy applied for been paid in exchange for the Conditional Long-Term Care Insurance Agreement?  INSURANCE HISTORY  A. Is the Insured covered by Medicaid? (NOT Medicare)  B. Has the Insured ever had life, disability, health, or long-term care insurance declined, rated, modified, issued with an exclusion rider, cancelled, rescinded, or not renewed?  If "Yes," please explain:	Yes	□No
CONDITIONAL LONG-TERM CARE INSURANCE AGREEMENT  Has the premium for the policy applied for been paid in exchange for the Conditional Long-Term Care Insurance Agreement?  INSURANCE HISTORY  A. Is the Insured covered by Medicaid? (NOT Medicare)  B. Has the Insured ever had life, disability, health, or long-term care insurance declined, rated, modified, issued with an exclusion rider, cancelled, rescinded, or not renewed?  If "Yes," please explain:  C. Has the Insured applied for or had other long-term care insurance policy or certificate of insurance in force during the last twelve (12) months?	☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes	□No
CONDITIONAL LONG-TERM CARE INSURANCE AGREEMENT  Has the premium for the policy applied for been paid in exchange for the Conditional Long-Term Care Insurance Agreement?  INSURANCE HISTORY  A. Is the Insured covered by Medicaid? (NOT Medicare)  B. Has the Insured ever had life, disability, health, or long-term care insurance declined, rated, modified, issued with an exclusion rider, cancelled, rescinded, or not renewed?  If "Yes," please explain:  C. Has the Insured applied for or had other long-term care insurance policy or certificate of insurance in force during the last twelve (12) months?  If "Yes," state with which company:	☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes	□ No
CONDITIONAL LONG-TERM CARE INSURANCE AGREEMENT  Has the premium for the policy applied for been paid in exchange for the Conditional Long-Term Care Insurance Agreement?  INSURANCE HISTORY  A. Is the Insured covered by Medicaid? (NOT Medicare)  B. Has the Insured ever had life, disability, health, or long-term care insurance declined, rated, modified, issued with an exclusion rider, cancelled, rescinded, or not renewed?  If "Yes," please explain:  C. Has the Insured applied for or had other long-term care insurance policy or certificate of insurance in force during the last twelve (12) months?	☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes☐ Yes	□ No

NORTHWESTERN LONG TERM CARE INSURANCE COMPANY ADMINISTRATION OFFICE, P.O. BOX 5709, HOPKINS, MN 55343-5709 LONG-TERM CARE INSURANCE Part A PAGE 4 of 5 Complete Part A for all applications D. Does the Insured have another long-term care, nursing home, home health care, or any other medical or health insurance policy or certificate (including a health maintenance organization policy or certificate) in force or pending with other companies?..... □ No If "Yes," indicate Insurer, Type of Insurance, Benefit Amount, and In Force or Pending Type of Benefit In Force or Pending Insurer Insurance Amount 11 REPLACEMENT Will the insurance applied for replace: A. a Northwestern Long Term Care Insurance Company insurance policy?..... T Yes ☐ No B. a long-term care, home health care, nursing home care, or life based long-term care insurance policy issued from a source other than Northwestern Long Term Care Insurance Company? . . Yes ☐ No C. any other type of accident or sickness policy (including medical, health, Northwestern Mutual Disability, or any other disability) from a source other than Northwestern Long Term Care Insurance Company?..... ☐ Yes ☐ No D. If the Insured answered "Yes" to any of the above, complete the following for each policy replaced: Type of Amount to be **Policy Number** Insurer and Address Insurance Replaced NOTE: If the Insured answered "Yes" to questions A through C, complete the Replacement Notices attached. Give one copy to the insured and submit one with the application. When issuing insurance as a result of this application, Northwestern Long Term Care Insurance Company will rely on the fact that the coverage listed above can and will be terminated by the next premium due. If the coverage listed is not terminated by that date, or it is terminated and later reinstated, any policy issued as a result of this application may be rescinded and all premiums will be returned. Northwestern Long Term Care Insurance Company may contact a listed insurer to confirm that the coverage has been terminated. REMARKS SECTION: (Identify Question Number) Question # Details

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## NORTHWESTERN LONG TERM CARE INSURANCE COMPANY ADMINISTRATION OFFICE, P.O. BOX 5709, HOPKINS, MN 55343-5709



The Insured agrees that:

- 1. If the premium is not paid when the application is signed, no insurance will be in effect. The insurance will take effect only (a) at the time the policy is delivered, (b) the premium is paid, and (c) the answers and statements in the application are still true.
- If the premium is paid when the application is taken, no insurance will be in effect except as provided in the Conditional Long-Term Care Insurance Agreement with the same number as this application.
- Receipt of an Outline of Coverage for the policy applied for, What Texans Should Know About Long-Term Care Insurance, and Notice of Insurance Information Practices is acknowledged.
- 4. Receipt of "Long-Term Care Insurance Potential Rate Increase Disclosure Form,"
- 5. The agent discussed the "Things You Should Know Before You Buy Long-Term Care Insurance" with the Insured.
- 6. No agent is authorized to make or after contracts or to waive any of the Company's rights or requirements.
- In issuing any insurance, Northwestern Long Term Care Insurance Company is relying on statements contained in the entire application, including any statements made in any medical or other form that becomes part of the application. The entire application will be attached to the policy, if issued.

INSURED'S CONSENT, DECLARATION, AND AUTHORIZATION: The Insured consents to this application for long-term care insurance. The Insured acknowledges that he or she has reviewed any and all enswers and statements recorded in this Part A. The Insured declares that the answers and statements in this application are correctly recorded, complete, and true to the best of the Insured's knowledge and belief as of the date signed below. Statements in this application are representations and not warrantles.

The insured authorizes Northwestern Long Term Care insurance Company, its agents, employees, affiliates, reinsurers, insurance support organizations and their representatives to obtain information about the insured to evaluate this application and to verify information in this application. This information will include: (a) age; (b) medical history, condition, and care; (c) physical and mental health; (d) income and financial history; (e) driving record; (f) other personal characteristics; and (g) other insurance. This authorization extends to information on the use of alcohol, drugs and tobacco; the diagnosis or treatment of HIV (AIDS virus) infection and sexually transmitted diseases; and the diagnosis and treatment of mental illness. During the time this authorization is valid it extends to information required to determine eligibility for benefits under any policy issued as a result of this application.

The Insured authorizes any person, Including any physician, health care professional, hospital, clinic, medical facility, government agency including the Veterans and Social Security Administrations, the Medical Information Bureau, Inc. (MIB, Inc.), employer, business associates, consumer reporting agency, banker, accountant, tax preparer, or other insurance company, to release information about the Insured to Northwestern Long Term Care Insurance Company or it representatives on receipt of this Authorization.

The above authorization is valid for 24 months from the date it is signed. This authorization can be revoked by writing to the Administration Office. If the insured revokes this authorization, the Company may not be able to accept the application. A copy of this authorization is as valid as the original and will be provided on request.

In the course of conducting our business, we may disclose to other parties information we have about the Insured. These disclosures are only made as permitted by law, such as disclosures to our reinsurers, consultants, MIB, administrators, governmental authorities, or as the insured otherwise authorizes.

The Insured has received a copy of the Medical Information Sureau and Fair Credit Reporting Act notices. The Insured authorizes The Northwestern Long Term Care insurance Company to obtain an investigative consumer report on the insured.

The Insured requests to be interviewed if an investigative consumer report is done

- was a series of descent of the series of t	447101
REJECTION OF NONFORFEITURE BENEFIT STATE  I have reviewed the Outline of Coverage and the nonforfeiture benefit as and I reject the nonforfeiture benefit.	EMENT (Complete if option was not selected) described therein. Specifically, I have reviewed Option RR.LTC.NFB.(0798)
BEJECTION OF INFLATION PROTECTION STATE  I have reviewed the Outline of Coverage and the graphs that compare to Protection Options. Specifically, I reviewed the Automatic Benefit Incre inflation protection.	he benefits and premiums of this policy with and without the Inflation ase and the Automatic Additional Purchase Benefit and I reject the
REJECTION OF SECONDARY ADDRESSEE  I understand a Long-Term Care insurance policy allows an insured the past due premium payment(s) and possible lapse in coverage. I elect n	notion to name a secondary addresses for the nurness of notification of
The signature below applies to this Part A, including, if applicable, the Rejection the Rejection of a Secondary Addressee. CAUTION: If your answers on this deny benefits or rescind your policy.	of Nonforfeiture Benefit Statement, the Rejection of Inflation Protection and/or application are incorrect or untrue, the Company may have the right to
•	* .
Print Name of INSURED	Signature of INSURED
*	•
Date Signed by INSURED (MM/DD/YYYY)	(City, County & State) Signed by INSURED
	•
	Signature of LICENSER AGENT

Some states require us to inform you that any person who, with intent to defraud, or with knowledge that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing a false or decentive statement, may be subject to criminal and civil penalties, depending upon the state. Such actions may be deemed a felony and substantial fines may be imposed.

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LONG-TERM CARE INSURANCE Part B PAGE 1 of 4

Complete Part B for all applications

## MEDICAL QUESTIONNAIRE - Each question must be individually asked and answered.

				Policy Number
INS	SURED'S NAME: (First, MI, Last) please print			(For NLTC Administration Office Use Only)
FO	RMER NAME (If changed within 5 years)			
GE	NERAL INFORMATION		А	
1.	Who is your regular physician or other health care pro			
Ph	ysician Name			Telephone Number ()
Ad	dress City	_		State Zip Code
	ite last seen / / Reason			
ALTERNATION OF THE PARTY OF THE		YES	7 (2000)	Provide full details for all "Yes" responses:
2.	Are you currently employed inside or outside of	_		<ul> <li>Identify question numbers.</li> </ul>
	your home? If "Yes," have your hours been limited in the past		П	State signs, symptoms, and diagnosis of
_	24 months for health reasons?			each illness or injury.
3.	Due to health reasons, do you plan to retire or have you ever been advised to retire or change jobs?			<ul> <li>List the details and results of tests and treatment.</li> </ul>
4.	In the past 5 years, have you requested or received			For each health care provider consulted,
	payments, benefits, or a pension because of an injury, accident, sickness, or disability?		П	list the name, full address, telephone number, and dates.
GFI	NERAL PROFILE			DETAILS
	Do you currently, or in the past 12 months did you re	eauire		
1000000	human assistance or receive help in any way with:	10	_	APPROVED ANA SMITH-DALEY MAR 28 2002
	<ul><li>a. Moving in or out of a bed or a chair?</li><li>b. Bathing?</li></ul>			SPROVEDALE!
	c. Eating?			ANA SMITH 28 2002  MAR 28 2002  MAR 2002  MAR 2002
	d. Dressing?			ANA SAR 28 200 MMMS SION
	Using the toilet?      Controlling bowel or bladder?			MAN GOUP
	g. Taking your medications?			ANA SMITH BY SOUR ANA SMITH BY SOUR BY ANA SMITH BY SOUR BY STATE OF TEXAS STATE OF TEXAS
6.	Do you currently receive, or in the past 12 months			Str. Str.
	have you received:			
	a. Care in a nursing home or extended care unit of a hospital?			
	b. Home health care (including visiting nurse,		_	
	therapist, and home health aid)?		Н	
	c. Adult day care services? d. Kidney dialysis?			
7.	Do you currently use, or in the past 12 months have		ised:	
	a. Oxygen equipment?			
	b. Cane or quad cane?			
	c. Walker?d. Wheelchair?			1.6
		Д.		of 167 Document 19 4
	e. Motorized 6 coote 1090-BHLFiled 09/21/20 f. A hospital bed in your home? 07/05/2017 12:3	1 04		or to. Document 18-4

ADMINISTRATION OFFICE, P.O. BOX 5709, HOPKINS, MN 55343-5709

IATI	ON OFFICE, P.O. BOX 5709, HOPKINS, MN 55343-5709	000	000	LONG-TERM CARE INSURANCE Part B PAGE 2 of 4 Complete Part B for all applications
••••	***************************************	YES	NO	DETAILS
8.	Have you had, experienced, been treated for, or been told you had:			
	a. Dementia or Alzheimer's disease?	. 🗆		
ME	<ul> <li>b. Metastatic cancer (cancer that has spread from the original site)?</li> <li>c. Parkinson's disease?</li> <li>d. Muscular dystrophy?</li> <li>e. Multiple sclerosis?</li> <li>f. Myasthenia gravis?</li> <li>g. Armyotrophic lateral sclerosis (ALS)?</li> <li>h. Quadriplegia?</li> <li>i. Huntington's chorea?</li> <li>j. Cystic fibrosis?</li> <li>Have you ever tested positive for the Human Immunodeficiency Virus (HIV), the virus that causes Acquired Immune Deficiency Syndrome (AIDS)?</li> <li>Dical History</li> <li>Do you currently take, or have you in the past</li> </ul>			
	12 months taken, any prescription medications?		П	
	If "Yes," list each medication, why it is needed, and Medication Why is it needed?	1		nd address of prescribing physician.  Address of prescribing physician
_				11.5 St. 11 - 1.
_				
11	Have you used tobacco or nicotine in any form in the past 10 years including cigarette, pipe, snuff, chewing tobacco, cigar, nicotine gum, or nicotine patch?  If "Yea," data last used (MM/DD 00000).	_	ES	NO
_	If "Yes," date last used (MM/DD/YYYY)			cont weight the
12	a. Current height ft i			rent weight lbs.
	a there are heat with the same of a second of		ES	NO
	c. Have you lost weight in the past 6 months?			
	If "Yes," indicate how many pounds and reason	for we	ight lo	SS.

Reason:

ADMINISTRATION OFFICE, P.O. BOX 5709, HOPKINS, MN 55343-5709

Control of the second

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LONG-TERM CARE INSURANCE Part B PAGE 3 of 4

Complete Part B for all applications

13.		n tre	nave you had, experienced, had ated for, or been told you had ditions?			
				YES	NO	DETAILS
	Heart	a.	Angina?			
		b.	Congestive heart failure?			
		C.	Heart attack or myocardial		85	
			infarction (MI)?			
		d.	Irregular heart rhythm?			
		e.	Any other disorder or disease	_	_	
	DiandManale	4	of the heart?		Щ	
	Blood Vessels	f.	High blood pressure or		П	
			hypertension? Peripheral vascular disease?	Н	7	
		g. h.	Any other disorder or disease of	ليا		
		***	the blood vessels (including			
			problems with circulation)?			
	Neurologic	i.	Stroke, mini-stroke, or transient	V2324	:1 <u></u> :2	
			ischemic attack (TIA)?			
		j.	Memory loss?	Ц		
		k.	Any problems with coordination?			
		l.	Falls? Any muscle weakness or paralysis?			
		m. n.	Seizures?			
		0.	Tremor?	Н	H	
		p.	Macular degeneration of the		_	
		•	retina?			
	Joints	q.	Arthritis?			
		r.	Any disorder or disease of the		_	
			back or spine?	닏		
		\$. •	Fractures?	片	H	
_	General Medical	t.	Osteoporosis?	٢		
	Conditions	ü.	Cancer?	П	$\neg$	
		v.	Enlarged lymph node?	$\overline{\Box}$		
		w.	Any disorder or disease of the blood?			
		x.	Diabetes?			
		y.	Kidney disorder or disease?			
		z.	Asthma?			
		aa.	Emphysema or chronic			
		LL	obstructive lung disease (COPD)?			
			Any disorder or disease of the liver?	Ш	ш	
		UU.	Any disorder or disease of the stomach or bowels?	П		
	Mental Health	dd.	Alcohol or drug abuse?		Ħ	
			Anxiety?			*
		ff.	Depression?			
	Casa 2:20 av (	gg.	Psychosis?		$\Box$	Document 10 4
	<del>- Case 2.20-6V-l</del>	JIU	07/05/2017 12:31:04	<del>+0 0</del> 1	10/	Document 19-4

LONG-TERM	CARE INSURANCE	Part B	PAGE 4 of 4
	Complete Part B for all	applications	

	ON OFFICE, P.O. BOX 5709, HOPKINS, MN 55343-5709	000000	LONG-TERM	CARE INSURANCE Part B® Complete Part B for all applications
23		YES	NO	DETAILS
14	Other than as previously provided on this form the past 5 years:	ı, in		
	a. have you seen or consulted with any other to care provider (including a psychologist, chir counselor, or therapist)?	opractor,		
	b. have you had surgery?			
	c. have you been a patient at a hospital, clinic other health care facility?			
	d. has surgery been recommended that has no completed?			
	e Insured declares that the answers and stateme ured's knowledge and belief. Statements in this		epresentation	
	Print Name of INSURED		Signal	ture of INSURED
* '-	Date Signed by INSURED (MM/DD/YYYY)		City County 8.5	State) Signed by INSURED

## Actuarial Certification For Long-Term Care Insurance Policy form RS.LTC.(1101)

I, Steven P. Sperka, am an Assistant Actuary of the Northwestern Long-Term Care Insurance Company and a member of the American Academy of Actuaries. I meet the Academy's qualification standards for rendering this opinion and am familiar with the requirements for filing long-term care insurance premiums.

Attached are premium rate schedules to be used for new sales of the policy forms and riders as specified therein. The rate schedule submitted is identical to the currently approved rate schedule for policy form RS.LTC.(1101)

In my opinion the initial premium rate schedule is sufficient to cover anticipated costs under moderately adverse experience and the premium rate schedule is reasonably expected to be sustainable over the life of the form with no future premium increases anticipated.

I have reviewed and taken into consideration policy design and coverage provided.

I have reviewed and taken into consideration the company's current underwriting and claims adjudication processes.

In forming my opinion, I have used actuarial assumptions and actuarial methods and such tests of the actuarial calculations as I considered necessary.

Margins have been added to the valuation basis for conservatism. As a result, the premium rate schedule is not consistently in excess of the sum of net valuation premium for renewal years and the average of renewal expenses. The premium rate schedule would be consistently in excess of the sum of net valuation premium for renewal years and the average of renewal expenses assumed in pricing if:

- The 10% margin added to our pricing morbidity level in the actual reserve basis is removed.
- The maximum termination rate allowed by the NAIC Health Insurance Reserves is used in place of our termination rate assumed in pricing. This is roughly 80% of our priced-for total termination rate.
- The maximum interest rate allowed by the NAIC Health Insurance Reserves Model Regulation was used in place of the 4.0% rate assumed in the actual reserve basis.

The attached page provides a description of our reserve basis.

The premium rate schedule submitted for policy form RS.LTC.(1101) is not less than the premium rate schedule for existing policy forms also available from the company.

Steven P. Sperka, FSA, MAAA

Assistant Actuary

720 East Wisconsin Avenue

Room 718

Milwaukee, WI 53202

FILE FOR INFORMATION ONLY

Date 3/12/02

MAR 28 2002 TEXAS DEPT. OF INSURANCE

### Description of Reserve Basis for Policy Form RS.LTC.(1101)

Statutory Active Life Reserves are based on the claim costs developed for this plan increased by 10%. A one-year preliminary term method with 1983 Group Annuitant Mortality (GAM) and 4.0% interest is used. Lapse rates are included in the reserve calculations. Specifically, the following formula for total termination rates (TTRs) is used:

TTR = Lessor of:

1983 GAM plus lessor of:

- i.) 8% for durations 1 4
  - 4% for duration 5 and later, or
- ii.) 80% of pricing lapse rate;

and

a)

b) 80% of pricing total termination rate.

Disabled life reserves use the pricing morbidity table directly and a 4.5% interest rate.

RS-R-.01

# NORTHWESTERN LONG TERM CARE INSURANCE CO MPANY 720 EAST WISCONSIN AVENUE MILWAUKEE, WISCONSIN 53202

## LONG-TERM CARE INSURANCE GROSS PREMIUMS RS SERIES - NOVEMBER, 2001

Annual Premiums per \$10 of Long-Term Care Daily Benefit

#### I. Premium Calculation

RS-R-.011

#### II. Basic Benefit and Indexing Options Benefits

Forms RS.LTC.(1101), RS.LTC.ABI.(1101), RS.LTC.APB.(1101)

Nursing Home Benefit	Home Care & Adult Day Care Benefit	Beginning Date	Benefit Period	Page
\$10	\$10	46	All	RS-R-1
\$10	\$5	46	All	RS-R-3
\$10	\$10	91	All	RS-R-5
\$10	\$5	91	All	RS-R-7
\$10	\$10	181	All	RS-R-9
\$10	\$5	181	All	RS-R-11

## III. Paid-Up Nonforfeiture Benefit

Form RS.LTC.NFB.(1101)

Nursing Home Benefit	Home Care & Adult Day Care Benefit	Beginning Date	Benefit Period	Page
\$10	\$10	46	All	RS-R-13
\$10	\$5	46	All	RS-R-15
\$10	\$10	91	All	RS-R-17
\$10	\$5	91	All	RS-R-19
\$10	\$10	181	All	RS-R-21
\$10	\$5	181	All	RS-R-23

#### IV. Survivorship Benefit

Form RS.LTC.SVB.(1101)

Premium Percentages	Page
Δ11	RS-R-25

# Northwestern Long Term Care Insurance Company Premium Calculation

- A = The base premium rate per \$10 of daily benefit based on the age, plan, benefit period, and beginning date.
- B = The add-on premium rate per \$10 of daily benefit for the automatic benefit increase option.

If the policy has an automatic benefit increase option with an increase other than 5%, multiply the premium rate by (the % chosen / 5). Do not round.

- C = The add-on premium rate per \$10 of daily benefit for the automatic additional purchase benefit option.
- D = The shortened benefit period premium rate for the base per \$10 of daily benefit based on the age, plan, benefit period, and beginning date.
- E = The add-on shortened benefit period premium rate per \$10 of daily benefit for the automatic benefit increase option.
   If the policy has an automatic benefit increase option with an increase other than 5%, multiply the premium rate by (the % chosen / 5). Do not round.
- F = The add-on shortened benefit period premium rate per \$10 of daily benefit for the automatic additional purchase benefit option.
- G =The number of \$10 units (daily benefit/10).
- H = The multi-life discount factor (0.95 if applicable, 1.0 otherwise).
- I = The premium modal factor (1.0 for annual, 0.512 for semi-annual, 0.259 for quarterly, 0.087 for monthly).
- J = The spousal discount factor (0.85 if applicable, 1.0 otherwise).
- K = The Survivorship Benefit premium percentage that is based on the age, and the additional benefits that are present on the policy.

For each component (A through F)\*, calculate the modal premium:

- Multiply the premium rate by the multi-life discount factor (H).
- Round the result to the nearest penny.
- Multiply the result by the number of \$10 units (G).
- Multiply the result by the premium modal factor (I).
- Multiply the result by the spousal discount factor (J).
- Round the result for the component to the nearest penny.
- Repeat these steps for all the applicable components A-F.
- For example, round (AxH) to the nearest penny. Then multiply this number

Case 2 times (Gxbd) - Elhis is the fundamentable summed for 9366 game pangut4

The total modal premium without the Survivorship Benefit is the sum of each of the individual components.

When the policy has the Survivorship Benefit, the following additional steps are performed to calculate the modal Survivorship Benefit Premium:

- Calculate the total modal premium for the policy using the procedure outlined above. However, do not include any premium for the Paid-Up Nonforfeiture Benefit.
- Multiply the result by the Survivorship Benefit premium percentage (K).
- Round this result to the nearest penny.

The total modal premium for the policy including the Survivorship Benefit is the sum of the total modal premium without the Survivorship Benefit and the modal Survivorship Benefit premium.

\* Not all components will be applicable to all contracts.

1 A 1 A 1

## Long Term Care Policy

### Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 46 Day Beginning Date

				Automatic Benefit Increase Option			Auto	Automatic Additional		
		Base			th Increases at 5%			rchase Be	enefit	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	
18-40	36.50	42.80	51.10	140.50	179.80	231.30	1.90	3.90	7.90	
41	38.00	44.70	53.40	141.40	180.80	232.50	2.10	4.10	8.30	
42	39.70	46.70	55.80	142.10	181.70	233.60	2.20	4.30	8.70	
43	41.40	48.70	58.30	142.90	182.70	234.60	2.30	4.70	9.10	
44	43.20	50.90	60.90	143.60	183.50	235.60	2.40	4.90	9.60	
45	45.00	53.20	63.70	144.30	184.20	236.40	2.60	5.10	10.00	
46	47.00	55.50	66.60	144.90	185.00	237.20	2.70	5.50	10.50	
47	49.00	58.00	69.60	145.50	185.60	237.90	2.90	5.70	11.00	
48	51.10	60.60	72.70	146.10	186.10	238.50	3.10	6.00	11.60	
49	53.30	63.30	76.00	146.60	186.60	239.00	3.30	6.40	12.20	
50	55.60	66.10	79.50	147.00	187.10	239.40	3.50	6.70	12.70	
51	58.00	69.00	83.10	147.30	187.40	239.70	3.70	7.10	13.30	
52	60.50	72.10	86.80	147.60	187.60	240.20	3.90	7.50	14.00	
53	63.10	75.30	90.80	147.90	187.80	240.60	4.10	7.90	14.60	
54	65.90	78.60	94.90	148.00	187.90	241.00	4.30	8.40	15.30	
55	68.70	82.10	99.10	148.10	188.00	241.40	4.60	8.90	16.10	
56	72.80	87.00	105.10	149.80	190.00	242.20	4.90	9.50	17.10	
57	77.10	92.30	111.50	151.50	192.00	244.50	5.30	10.10	18.00	
58	81.70	97.80	118.20	153.10	193.90	246.80	5.70	10.90	19.10	
59	86.60	103.70	125.30	154.50	195.60	248.80	6.00	11.60	20.30	
60	91.80	109.90	132.90	155.80	197.20	250.60	6.40	12.40	21.50	
61	98.00	117.40	142.00	158.40	200.30	254.30	6.90	13.30	22.90	
62	104.60	125.40	151.60	160.80	203.20	257.90	7.50	14.30	24.50	
63	111.60	133.90	162.00	163.20	206.00	261.20	8.10	15.40	26.10	
64	119.10	143.00	173.00	165.30	208.60	264.30	8.80	16.60	27.90	
65	127.20	152.70	184.80	167.30	211.00	267.10	9.40	17.90	29.80	
66	140.30	168.50	203.90	175.00	220.70	279.30	10.50	19.90	32.90	
67	154.70	185.90	225.00	182.90	230.70	291.70	11.80	22.10	36.30	
68	170.70	205.00	248.30	190.80	240.80	304.20	13.00	24.70	40.10	
69	188.30	226.20	274.00	198.70	250.90	316.80	14.50	27.40	44.30	
70	207.60	249.60	302.40	206.80	261.00	329.40	16.30	30.40	48.80	
71	229.60	275.80	334.30	216.00	273.00	344.30	18.10	33.90	54.00	
72	253.80	304.80	369.50	225.30	284.90	359.40	20.30	37.80	59.80	
73	280.70	336.90	408.50	234.50	296.90	374.40	22.50	42.00	66.10	
74	310.30	372.40	451.50	243.60	308.70	389.50	25.20	46.70	73.10	
75	343.10	411.50	499.20	252.50	320.40	404.10	28.10	52.00	80.80	
76	372.80	446.50	541.80	259.80	330.20	416.90	30.80	56.90	87.90	
77	405.00	484.40	588.00	267.00	339.80	429.50	33.80	62.20	95.70	
78	439.90	525.50	638.20	273.90	349.10	441.60	37.10	68.00	104.20	
79	477.90	570.10	692.70	280.20	357.90	453.30	40.80	74.40	113.40	

80	519.20*	618.50*	751.80*	44.70* 8	1.30*	123.40*
81	557.30*	662.20*	805.00*	48.30* 8	7.70*	132.60*
82	598.10*	709.00*	862.00°		4.60*	142.40*
83	641.90*	759.10*	923.10*	56.80* 10	01.90*	152.90*
84	689.00*	812.80*	988.40*		09.80*	164.30*
85	739.40°	870.20°	1,058.40*	66.50* 1	18.50*	176.50*
86	776.60*	911.40*	1,108.80*		24.30*	184.90*
87	815.60*	954.60*	1,161.70*		30.40*	193.60*
88	856.60*	999.80*	1,217.00*			202.80*
89	899.60*	1,047.20*	1,275.00*			212.40*
90	944.80*	1,096.80*	1,335.70*	86.50* 19	50.60*	222.60*
91	978.30*	1,134.40*	1,383.70*	89.80* 15	56.00*	231.20*
92	1,013.10*	1,173.30*	1,433.40*	93.00* 10	61.60*	240.10°
93	1,049.00*	1,213.60*	1,484.90*	96.50* 10	37.30*	249.40*
94	1,086.20*	1,255.20*	1,538.20*	100.20° 1	73.20*	259.00*
95	1,124.80*	1,298.20*	1,593.40*	103.80° 1	79.50*	269.10*
96	1,160.80*	1,341.90*	1,652.80*	107.20° 18	36.30*	280.70*
97	1,197.90*	1,387.00*	1,714.30*	110.80* 19		293.00*
98	1,236.20*	1,433.60*	1,778.20°	114.50* 20	00.90*	305.60*
99	1,275.80*	1,481.90*	1,844.40*	118.20* 26	08.40*	318.90*
100	1,275.80*	1,481.90*	1,844.40*	118.20° 20	08.40*	318.90*
101	1,275.80°	1,481.90*	1,844.40*			318.90*
102	1,275.80*	1,481.90*	1,844.40*			318.90*
103	1,275.80*	1,481.90*	1,844.40*			318.90*
104	1,275.80*	1,481.90*	1,844.40*	118.20* 20	38.40*	318.90*
105	1,275.80*	1,481.90*	1,844.40*	118.20* 20	08.40*	318.90*
106	1,275.80*	1,481.90*	1,844.40*		0.50	318.90*
107	1,275.80*	1,481.90*	1,844.40*			318.90*
108	1,275.80*	1,481.90*	1,844.40*			318.90*
109	1,275.80*	1,481.90*	1,844.40*			318.90*
110	1,275.80*	1,481.90*	1,844.40*	118.20* 20	08.40*	318.90*

<sup>\*</sup> Rates applicable only for increases after issue.

## Long Term Care Policy

## Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care

46	Day	Beginning	Date
----	-----	-----------	------

		Base			Automatic Benefit Increase Option With Increases at 5%				itional nefit
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	29.50	33.30	38.60	110.60	139.10	176.00	1.80	3.30	5.40
41	30.70	34.80	40.30	111.30	139.90	177.10	1.90	3.40	5.70
42	32.00	36.30	42.10	112.00	140.80	178.20	2.00	3.60	6.00
43	33.30	37.80	44.00	112.70	141.60	179.20	2.10	3.80	6.30
44	34.70	39.50	45.90	113.40	142.30	180.20	2.20	4.00	6.70
45	36.10	41.20	48.00	114.00	143.10	181.00	2.40	4.20	7.00
46	37.60	42.90	50.10	114.60	143.90	181.90	2.50	4.50	7.40
47	39.10	44.80	52.40	115.20	144.50	182.70	2.70	4.70	7.80
48	40.70	46.70	54.70	115.80	145.10	183.40	2.90	5.00	8.20
49	42.40	48.70	57.20	116.30	145.70	184.10	3.00	5.30	8.60
50	44.20	50.80	59.70	116.70	146.20	184.70	3.10	5.50	9.10
51	46.00	53.00	62.40	117.10	146.70	185.20	3.30	5.80	9.60
52	47.90	55.20	65.20	117.50	147.10	185.60	3.50	6.20	10.10
53	49.90	57.60	68.10	117.80	147.50	186.00	3.70	6.50	10.60
54	51.90	60.10	71.10	118.20	147.70	186.30	4.00	6.90	11.20
55	54.10	62.70	74.30	118.30	147.90	186.50	4.10	7.20	11.70
56	57.30	66.40	78.80	120.00	150.10	189.10	4.40	7.80	12.60
57	60.60	70.50	83.70	121.70	152.00	191.60	4.80	8.20	13.30
58	64.20	74.70	88.80	123.20	153.90	194.00	5.00	8.80	14.20
59	67.90	79.20	94.20	124.80	155.80	196.30	5.40	9.30	15.10
60	71.90	84.00	100.00	126.20	157.50	198.50	5.80	9.90	16.10
61	76.80	89.80	107.00	128.70	160.60	202.20	6.20	10.70	17.20
62	82.00	96.00	114.50	131.10	163.60	205.90	6.70	11.50	18.40
63	87.50	102.60	122.50	133.40	166.50	209.40	7.20	12.40	19.70
64	93.50	109.70	131.00	135.60	169.30	212.90	7.70	13.30	21.10
65	99.80	117.20	140.20	137.80	172.00	216.10	8.30	14.40	22.60
66	110.20	129.60	155.00	144.70	180.60	227.00	9.30	16.00	25.10
67	121.70	143.20	171.50	151.70	189.50	238.00	10.30	17.90	27.70
68	134.30	158.30	189.70	159.00	198.50	249.30	11.60	19.90	30.70
69	148.30	174.90	209.80	166.30	207.80	260.90	12.90	22.20	34.00
70	163.80	193.40	232.00	173.70	217.00	272.60	14.30	24.60	37.70
71	181.40	214.20	257.20	182.00	227.60	285.90	16.00	27.50	41.80
72	200.90	237.30	285.10	190.40	238.20	299.50	17.80	30.60	46.40
73	222.50	262.80	316.00	198.80	249.00	313.20	19.90	34.20	51.50
74	246.50	291.20	350.30	207.20	259.70	326.90	22.10	38.00	57.20
75	273.00	322.50	388.30	215.50	270.50	340.60	24.70	42.40	63.50
76	297.00	350.70	422.50	222.00	278.90	351.50	27.10	46.40	69.20
77	323.20	381.30	459.60	228.20	287.10	362.40	29.60	50.80	75.50
78	351.60	414.60	500.10	234.30	295.00	372.80	32.50	55.60	82.30
79	382.60	450.80	544.10	239.80	302.50	382.90	35.50	60.80	89.70

80	416.30*	490.10*	591.90*	38.90* 66.60*	97.90*
81	447.40*	525.90*	635.30*	42.10* 72.00*	105.40*
82	480.80*	564.30°	681.90°	45.50* 77.70*	113.40*
83	516.70°	605.50*	731.90*	49.30* 83.90*	122.10*
84	555.40*	649.80*	785.50°	53.20* 90.50*	131.50*
85	596.90*	697.20*	843.10*	57.60* 97.80*	141.50*
86	628.00°	732.30*	886.10°	60.70* 102.80*	148.70*
87	660.80*	769.20*	931.30*	63.90* 108.10*	156.30*
88	695.30*	807.90*	978.80*	67.30* 113.70*	164.20*
89	731.60*	848.60*	1,028.70*	70.80° 119.60°	172.60*
90	769.80*	891.40*	1,081.20*	74.60* 125.70*	181.40*
91	799.00°	924.30°	1,123.10*	77.30* 130.50*	188.90*
92	829.30*	958.50*	1,166.70*	80.10* 135.30*	196.70*
93	860.80*	994.00"	1,212.00*	83.00* 140.30*	204.80*
94	893.40*	1,030.70*	1,259.00*	86.10° 145.60°	213.30*
95	927.30°	1,068.90*	1,307.90*	89.20* 151.00*	222.10°
96	958.60*	1,106.50*	1,358.40*	92.30° 156.80°	232.00*
97	991.00*	1,145.50*	1,410.90*	95.50° 162.80°	242.30°
98	1,024.50*	1,185.90*	1,465.40*	98.70° 169.00°	253.10*
99	1,059.10*	1,227.70*	1,522.00*	102.10° 175.40°	264.40*
100	1,059.10*	1,227.70*	1,522.00*	102.10° 175.40°	264.40*
101	1,059.10*	1,227.70*	1,522.00°	102.10* 175.40*	264.40*
102	1,059.10*	1,227.70*	1,522.00*	102.10° 175.40°	264.40*
103	1,059.10*	1,227.70*	1,522.00*	102.10° 175.40°	264.40*
104	1,059.10*	1,227.70*	1,522.00*	102.10° 175.40°	264.40°
105	1,059.10*	1,227.70*	1,522.00*	102.10* 175.40*	264.40°
106	1,059.10*	1,227.70*	1,522.00*	102.10° 175.40°	264.40*
107	1,059.10*	1,227.70*	1,522.00*	102.10* 175.40°	264.40°
108	1,059.10*	1,227.70*	1,522.00*	102.10° 175.40°	264.40*
109	1,059.10*	1,227.70*	1,522.00*	102.10° 175.40°	264.40*
110	1,059.10*	1,227.70*	1,522.00*	102.10° 175.40°	264.40*

<sup>\*</sup> Rates applicable only for increases after issue.

## Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 91 Day Beginning Date

				Automatic I	Benefit Ind	crease Option	Auto	matic Ad	ditional
		Base		With	Increases	s at 5%	Pu	rchase B	enefit
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	31.70	37.20	44.40	122.20	156.40	201.20	1.70	3.40	6.90
41	33.10	38.90	46.40	122.90	157.20	202.20	1.80	3.50	7.20
42	34.50	40.60	48.50	123.60	158.00	203.10	1.90	3.80	7.60
43	36.00	42.40	50.70	124.30	158.80	204.00	2.00	4.00	8.00
44	37.50	44.30	53.00	124.90	159.50	204.80	2.20	4.20	8.30
45	39.20	46.20	55.40	125.50	160.20	205.60	2.20	4.50	8.70
46	40.90	48.30	57.90	126.00	160.80	206.20	2.40	4.70	9.20
47	42.60	50.40	60.50	126.60	161.40	206.90	2.60	5.00	9.60
48	44.50	52.70	63.30	127.00	161.90	207.30	2.60	5.20	10.00
49	46.40	55.00	66.10	127,40	162.30	207.80	2.80	5.60	10.60
50	48.40	57.50	69.10	127.80	162.60	208.20	3.00	5.80	11.10
51	50.50	60.00	72.20	128.10	163.00	208.50	3.10	6.20	11.60
52	52.60	62.70	75.50	128.40	163.20	208.90	3.40	6.50	12.20
53	54.90	65.50	78.90	128.50	163.30	209.30	3.60	6.90	12.80
54	57.30	68.40	82.50	128.60	163.30	209.70	3.70	7.30	13.30
55	59.80	71.40	86.20	128.70	163.30	210.10	3.90	7.70	14.00
56	63.30	75.70	91.40	130.30	165.20	210.60	4.30	8.20	14.80
57	67.10	80.20	96.90	131.70	167.00	212.70	4.50	8.90	15.70
58	71.10	85.10	102.80	133.10	168.50	214.60	4.90	9.40	16.60
59	75.30	90.20	109.00	134.40	170.10	216.30	5.30	10.00	17.60
60	79.80	95.60	115.60	135.50	171.50	217.90	5.60	10.80	18.60
61	85.20	102.10	123.50	137.70	174.20	221.10	6.00	11.60	19.90
62	90.90	109.00	131.90	139.90	176.80	224.20	6.60	12.50	21.20
63	97.10	116.40	140.80	141.80	179.20	227.20	7.00	13.50	22.80
64	103.60	124.30	150.40	143.70	181.50	229.90	7.60	14.50	24.30
65	110.60	132.80	160.70	145.50	183.50	232.20	8.20	15.50	25.90
66	122.00	146.50	177.30	152.20	192.00	242.90	9.10	17.30	28.60
67	134.60	161.60	195.70	159.00	200.60	253.60	10.20	19.30	31.50
68	148.40	178.30	215.90	165.90	209.40	264.50	11.40	21.40	34.90
69	163.70	196.70	238.30	172.90	218.20	275.40	12.70	23.80	38.50
70	180.60	217.00	262.90	179.80	227.00	286.50	14.10	26.50	42.50
71	199.60	239.90	290.70	187.90	237.30	299.40	15.80	29.40	47.00
72	220.70	265.10	321.30	195.90	247.70	312.50	17.60	32.80	52.00
73	244.10	293.00	355.20	203.90	258.10	325.60	19.60	36.50	57.50
74	269.90	<b>323</b> .80	392.70	211.80	268.50	338.60	21.80	40.60	63.50
75	298.40	357.90	434.10	219.50	278.60	351.40	24.40	45.20	70.20
76	324.10	388.20	471.10	226.00	287.20	362.50	26.80	49.50	76.50
77	352.10	421.20	511.30	232.20	295.50	373.40	29.40	54.10	83.30
78	382.60	457.00	555.00	238.10	303.50	384.00	32.20	59.10	90.60
79	415.60	495.80	602.30	243.60	311.20	394.20	35.40	64.60	98.60

#### Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 91 Day Beginning Date

		Base		Automatic Benefit Increase Option With Increases at 5%		Automatic Additional Purchase Benefit			
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
	454.504							~~ ~~	
80	451.50*	537.80*	653.70*				38.80*	70.80*	107.30*
81	484.60*	575.80*	700.00*				42.10*	76.30°	115.30*
82	520.10*	616.50°	749.60*				45.50*	82.30*	123.80*
83	558.20*	660.10°	802.70*				49.30*	88.60*	133.00*
84	599.10°	706.70*	859.50*				53.40*	95.60*	142.90*
85	643.00°	756.70*	920.40°				57.80*	103.00°	153.40°
86	675.30°	792.50*	964.20*				61.00°	108.10*	160.70*
87	709.20*	830.10*	1,010.10*				64.30*	113.40*	168.40*
88	744.80*	869.40*	1,058.30*				67.80*	119.00*	176.30°
89	782.30°	910.60*	1,108.70*				71.40*	124.80*	184.70°
90	821.60*	953.70*	1,161.50*				75.20°	131.00°	193.50°
91	850.70°	986.40°	1,203.20*				78.10°	135.70°	201.00*
	880.90*	1,020.30°					81.00*	140.50*	208.80*
92 93	912.20*	1.055.30*	1,246.40° 1,291.20°				83.90*	145.40*	216.90*
	944.60*						87.00°	150.60°	216.90 225.20°
94	944.60	1,091.50*	1,337.60*				87.00	150.00	225.20
95	978.10°	1,128.90*	1,385.60*				90.30*	156.00*	234.00°
96	1,009.40*	1,166.90*	1,437.20*				93.30*	162.00°	244.10°
97	1,041.70*	1,206.10°	1,490.70*				96.30*	168.20°	254.80*
98	1,075.00*	1,246.70*	1,546.20*				99.50*	174.60*	265.80°
99	1,109.40*	1,288.60*	1,603.80*				102.80°	181.30*	277.30*
100	1,109.40*	1,288.60*	1,603.80*				102.80*	181.30°	277.30°
101	1,109.40*	1,288.60*	1,603.80*				102.80*	181.30°	277.30°
102	1,109.40*	1,288.60*	1,603.80*				102.80*	181.30°	277.30*
103	1,109.40*	1,288.60*	1,603.80*				102.80*	181.30°	277.30*
104	1,109.40*	1,288.60*	1,603.80°				102.80*	181.30*	277.30*
104	1,105.40	1,200.00	1,003.00				102.00	101.50	211.00
105	1,109.40*	1,288.60*	1,603.80*				102.80*	181.30*	277.30°
106	1,109.40*	1,288.60*	1,603.80*				102.80*	181.30°	277.30*
107	1,109.40*	1,288.60°	1,603.80*				102.80*	181.30*	277.30°
108	1,109.40°	1,288.60°	1,603.80*				102.80*	181.30*	277.30*
109	1,109.40*	1,288.60*	1,603.80*				102.80°	181.30*	277.30*
110	1,109.40*	1,288.60°	1,603.80*				102.80*	181.30*	277.30*
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<sup>\*</sup> Rates applicable only for increases after issue.

Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care 91 Day Beginning Date

				Automatic I	crease Option	<b>Automatic Additional</b>				
		Base		With	Increases	s at 5%	Pu	Purchase Benefit		
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	
18-40	25.60	29.00	33.50	96.20	120.90	153.10	1.60	2.80	4.80	
41	26.70	30.20	35.00	96.80	121.70	154.10	1.60	3.00	5.00	
42	27.80	31.50	36.60	97.40	122.50	154.90	1.70	3.20	5.30	
43	28.90	32.90	38.20	98.10	123.10	155.90	1.90	3.30	5.60	
44	30.10	34.30	40.00	98.70	123.80	156.60	2.00	3.50	5.80	
45	31.40	35.80	41.70	99.20	124.50	157.50	2.10	3.70	6.20	
46	32.70	37.30	43.60	99.70	125.10	158.20	2.20	3.90	6.40	
47	34.00	38.90	45.50	100.20	125.70	158.90	2.30	4.10	6.80	
48	35.40	40.60	47.60	100.70	126.20	159.50	2.50	4.30	7.10	
49	36.90	42.30	49.70	101.10	126.70	160.10	2.60	4.60	7.50	
50	38.40	44.20	51.90	101.50	127.10	160.60	2.80	4.80	7.90	
51	40.00	46.10	54.20	101.90	127.50	161.10	2.90	5.10	8.40	
52	41.70	48.00	56.70	102.10	128.00	161.40	3.00	5.40	8.70	
53	43.40	50.10	59.20	102.50	128.20	161.80	3.20	5.70	9.20	
54	45.20	52.30	61.80	102.70	128.40	162.10	3.40	5.90	9.80	
55	47.00	54.50	64.60	103.00	128.60	162.20	3.70	6.30	10.20	
56	49.80	57.80	68.60	104.40	130.40	164.40	3.90	6.70	10.80	
57	52.70	61.30	72.80	105.80	132.20	166.60	4.10	7.10	11.50	
58	55.80	65.00	77.20	107.20	133.80	168.70	4.40	7.60	12.30	
59	59.10	68.90	82.00	108.50	135.40	170.60	4.70	8.10	13.10	
	220.000								88 55	
60	62.50	73.00	87.00	109.80	137.00	172.50	5.00	8.70	13.90	
61	66.80	78.10	93.00	111.90	139.60	175.90	5.40	9.30	15.00	
62	71.30	83.40	99.50	114.00	142.30	179.10	5.80	10.10	16.00	
63	76.10	89.20	106.50	116.00	144.80	182.10	6.30	10.80	17.10	
64	81.30	95.40	113.90	117.90	147.20	185.10	6.70	11.60	18.40	
22		120 20	72122							
65	86.80	101.90	121.90	119.80	149.60	187.90	7.20	12.60	19.60	
66	95.80	112.70	134.80	125.80	157.00	197.40	8.10	13.90	21.80	
67	105.80	124.50	149.10	131.90	164.80	207.00	9.00	15.60	24.10	
68	116.80	137.60	164.90	138.20	172.70	216.90	10.10	17.30	26.70	
69	129.00	152.10	182.40	144.60	180.70	226.90	11.20	19.30	29.60	
		1022202	22222	202 20	0.020320		1000120		<u> </u>	
70	142.40	168.10	201.80	151.10	188.80	237.00	12.50	21.50	32.70	
71	157.70	186.30	223.60	158.30	197.90	248.70	13.90	23.90	36.40	
72	174.70	206.30	247.90	165.60	207.20	260.40	15.50	26.70	40.40	
73	193.50	228.60	274.80	172.90	216.50	272.30	17.30	29.70	44.80	
74	214.30	253.20	304.60	180.20	225.90	284.30	19.30	33.10	49.70	
75	237.40	280.50	337.70	187.40	235.20	296.10	21.40	36.80	55.10	
76	258.30	305.00	367.40	193.00	242.50	305.70	23.50	40.30	60.20	
77	281.00	331.60	399.70	198.50	249.60	315.10	25.80	44.10	65.60	
78	305.80	360.50	434.80	203.60	256.50	324.30	28.20	48.40	71.60	
79	332.70	392.00	473.10	208.50	263.10	333.00	30.90	52.90	78.10	

**Long Term Care Policy** 

Annual Premium per \$10 of Long-Term Care Dally Benefit \$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care 91 Day Beginning Date

	Base			Benefit In Increase	crease Option s at 5%	Automatic Additional Purchase Benefit			
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
80	362.00*	426.20°	514.70*				33.80*	57.90°	85.20°
81	389.00*	457.30°	552.40*				36.60*	62.60°	91.70*
82	418.10°	490.70°	592.90*				39.60°	67.60°	98.70*
83	449.30*	526.60°	636.40*				42.90*	72.90*	106.20°
84	482.90*	565.00*	683.10°				46.30*	78.80*	114.30°
85	519.00*	606.30*	733.20°				50.10°	85.00*	123.00°
86	546.10°	636.80*	770.60*				52.80*	89.40*	129.20°
87	574.60°	668.90*	809.90*				55.60°	94.00*	135.80°
88	604.60*	702.60°	851.10°				58.50°	98.80*	142.80*
89	636.20*	737.90*	894.50*				61.60*	104.00*	150.10*
90	669.40°	775.10°	940.20°				64.80°	109.30*	157.70°
91	694.80°	803.80*	976.60*				67.20°	113.40*	164.30°
92	721.20°	833.50*	1,014.50*				69.60*	117.60*	171.10*
93	748.50*	864.30*	1.053.90°				72.20*	122.10*	178.10°
94	776.90*	896.30*	1,094.80*				74.80*	126.60*	185.50*
95	806.40*	929.50*	1,137.30*				77.50*	131.30*	193.10*
96	833.60*	962.20*	1,181.20*				80.20*	136.30*	201.80°
97	861.70°	996.10*	1,226.90*				83.10°	141.60*	210.70°
98	890.80*	1,031.20*	1,274.30*				85.90*	147.00*	220.10°
99	920.90*	1,067.60*	1,323.50*				88.80*	152.50*	229.90°
100	920.90*	1,067.60*	1,323.50*				88.80*	152.50*	229.90°
101	920.90*	1,067.60*	1,323.50*				88.80*	152.50*	229.90°
102	920.90*	1,067.60*	1,323.50*				88.80*	152.50°	229.90°
103	920.90*	1,067.60*	1,323.50*				88.80*	152.50°	229.90*
104	920.90*	1,067.60*	1,323.50*				88.80*	152.50*	229.90*
105	920.90*	1,067.60*	1,323.50*				88.80*	152.50°	229.90*
106	920.90*	1,067.60*	1,323.50*				88.80*	152.50°	229.90°
107	920.90*	1,067.60*	1,323.50*				88.80°	152.50°	229.90°
108	920.90*	1,067.60*	1,323.50*				88.80*	152.50°	229.90*
109	920.90*	1,067.60*	1,323.50*				88.80*	152.50°	229.90°
110	920.90*	1,067.60*	1,323.50°				88.80*	152.50°	229.90*

<sup>\*</sup> Rates applicable only for increases after issue.

## Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 181 Day Beginning Date

				Automatic 6	crease Option	Automatic Additional			
		Base		With	Increases	s at 5%	Pu	rchase E	Benefit
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	28.80	33.90	40.40	111.20	142.30	183.10	1.50	3.10	6.30
41	30.10	35.40	42.20	111.80	143.10	184.00	1.60	3.20	6.60
42	31.40	36.90	44.10	112.50	143.80	184.80	1.70	3.50	6.90
43	32.80	38.60	46.10	113.10	144.50	185.60	1.80	3.60	7.30
44	34.10	40.30	48.20	113.70	145.10	186.40	2.00	3.80	7.60
45	35.70	42.00	50.40	114.20	145.80	187.10	2.00	4.10	7.90
46	37.20	44.00	52.70	114.70	146.30	187.60	2.20	4.30	8.40
47	38.80	45.90	55.10	115.20	146.90	188.30	2.40	4.60	8.70
48	40.50	48.00	57.60	115.60	147.30	188.60	2.40	4.70	9.10
49	42.20	50.10	60.20	115.90	147.70	189.10	2.50	5.10	9.60
50	44.00	52.30	62.90	116.30	148.00	189.50	2.70	5.30	10.10
51	46.00	54.60	65.70	116.60	148.30	189.70	2.80	5.60	10.60
52	47.90	57.10	68.70	116.80	148.50	190.10	3.10	5.90	11.10
53	50.00	59.60	71.80	116.90	148.60	190.50	3.30	6.30	11.60
54	52.10	62.20	75.10	117.00	148.60	190.90	3.40	6.60	12.10
55	54.40	65.00	78.40	117.10	148.60	191.30	3.50	7.00	12.70
56	57.60	68.90	83.20	118.60	150.30	191.60	3.90	7.50	13.50
57	61.10	73.00	88.20	119.80	152.00	193.60	4.10	8.10	14.30
58	64.70	77.40	93.50	121.10	153.30	195.30	4.50	8.60	15.10
59	68.50	82.10	99.20	122.30	154.80	196.80	4.80	9.10	16.00
60	72.60	87.00	105.20	123.30	156.10	198.30	5.10	9.80	16.90
61	77.50	92.90	112.40	125.30	158.50	201.20	5.50	10.60	18.10
62	82.70	99.20	120.00	127.30	160.90	204.00	6.00	11.40	19.30
63	88.40	105.90	128.10	129.00	163.10	206.80	6.40	12.30	20.70
64	94.30	113.10	136.90	130.80	165.20	209.20	6.90	13.20	22.10
65	100.60	120.80	146.20	132.40	167.00	211.30	7.50	14.10	23.60
66	111.00	133.30	161.30	138.50	174.70	221.00	8.30	15.70	26.00
67	122.50	147.10	178.10	144.70	182.50	230.80	9.30	17.60	28.70
68	135.00	162.30	196.50	151.00	190.60	240.70	10.40	19.50	31.80
69	149.00	179.00	216.90	157.30	198.60	250.60	11.60	21.70	35.00
70	164.30	197.50	239.20	163.60	206.60	260.70	12.80	24.10	38.70
71	181.60	218.30	264.50	171.00	215.90	272.50	14.40	26.80	42.80
72	200.80	241.20	292.40	178.30	225.40	284.40	16.00	29.80	47.30
73	222.10	266.60	323.20	185.50	234.90	296.30	17.80	33.20	52.30
74	245.60	294.70	357.40	192.70	244.30	308.10	19.80	36.90	57.80
75	271.50	325.70	395.00	199.70	253.50	319.80	22.20	41.10	63.90
76	294.90	353.30	428.70	205.70	261.40	329.90	24.40	45.00	69.60
77	320.40	383.30	465.30	211.30	268.90	339.80	26.80	49.20	75.80
78	348.20	415.90	505.10	216.70	276.20	349.40	29.30	53.80	82.40
79	378.20	451.20	548.10	221.70	283.20	358.70	32.20	58.80	89.70

#### Long Term Care Policy

#### Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 181 Day Beginning Date

		Base			Benefit In Increase	crease Option s at 5%		omatic Ad urchase B	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
80	410.90*	489.40*	594.90°				35.30*	64.40*	97.60*
81	441.00°	524.00°	637.00°				38.30°	69.40*	104.90*
82	473.30°	561.00°	682.10°				41.40°	74.90*	112.70°
83	508.00°	600.70°	730.50°				44.90*	80.60*	121.00*
84	545.20*	643.10°	782.10°				48.60*	87.00*	130.00*
85	585.10*	688.60*	837.60°				52.60°	93.70*	139.60*
86	614.50°	721.20°	877.40°				55.50°	98.40*	146.20*
87	645.40*	755.40°	919.20°				58.50*	103.20*	153.20°
88	677.80*	791.20°	963.10*				61.70°	108.30°	160.40°
89	711.90*	828.60*	1,008.90*				65.00°	113.60*	168.10°
90	747.70*	867.90°	1,057.00*				68.40°	119.20°	176.10*
91	774.10*	897.60*	1,094.90*				71.10°	123.50°	182.90*
92	801.60*	928.50*	1,134.20°				73.70*	127.90*	190.00*
93	830.10*	960.30°	1,175.00*				76.30*	132.30°	197.40*
94	859.60*	993.30*	1,217.20*				79.20°	137.00*	204.90*
95	890.10*	1,027.30*	1,260.90°				82.20*	142.00°	212.90*
96	918.60*	1,061.90*	1,307.90*				84.90*	147.40*	222.10*
97	947.90*	1,097.60*	1,356.50*				87.60°	153.10*	231.90*
98	978.30*	1,134.50*	1,407.00*				90.50*	158.90°	241.90*
99	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00*	252.30*
100	1,009.60*		1,459.50*				93.50*	165.00*	252.30*
101	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00*	252.30*
102	1,009.60*		1,459.50*				93.50°	165.00°	252.30*
103	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00*	252.30°
104	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00*	252.30°
105	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00°	252.30°
106	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00*	252.30°
107	1,009.60*	1,172.60°	1,459.50*				93.50*	165.00*	252.30°
108	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00*	252.30*
109	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00*	252.30°
110	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00°	252.30*

<sup>\*</sup> Rates applicable only for increases after issue.

#### Long Term Care Policy

## Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care 181 Day Beginning Date

		Base			Benefit Inc	crease Option		matic Ad	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	23.30	26.40	30.50	87.50	110.00	139.30	1.50	2.50	4.40
41	24.30	27.50	31.90	88.10	110.70	140.20	1.50	2.70	4.60
42	25.30	28.70	33.30	88.60	111.50	141.00	1.50	2.90	4.80
43	26.30	29.90	34.80	89.30	112.00	141.90	1.70	3.00	5.10
44	27.40	31.20	36.40	89.80	112.70	142.50	1.80	3.20	5.30
•••	27.10	01.20	00.10	00.00				0.20	0.00
45	28.60	32.60	37.90	90.30	113.30	143.30	1.90	3.40	5.60
46	29.80	33.90	39.70	90.70	113.80	144.00	2.00	3.50	5.80
47	30.90	35.40	41.40	91.20	114.40	144.60	2.10	3.70	6.20
48	32.20	36.90	43.30	91.60	114.80	145.10	2.30	3.90	6.50
49	33.60	38.50	45.20	92.00	115.30	145.70	2.40	4.20	6.80
			SOCIETATION TO		0.0000000				
50	34.90	40.20	47.20	92.40	115.70	146.10	2.50	4.40	7.20
51	36.40	42.00	49.30	92.70	116.00	146.60	2.60	4.60	7.60
52	37.90	43.70	51.60	92.90	116.50	146.90	2.70	4.90	7.90
53	39.50	45.60	53.90	93.30	116.70	147.20	2.90	5.20	8.40
54	41.10	47.60	56.20	93.50	116.80	147.50	3.10	5.40	8.90
55	42.80	49.60	58.80	93.70	117.00	147.60	3.40	5.70	9.30
56	45.30	52.60	62.40	95.00	118.70	149.60	3.50	6.10	9.80
57	48.00	55.80	66.20	96.30	120.30	151.60	3.70	6.50	10.50
58	50.80	59.20	70.30	97.60	121.80	153.50	4.00	6.90	11.20
59	53.80	62.70	74.60	98.70	123.20	155.20	4.30	7.40	11.90
60	56.90	66.40	79.20	99.90	124.70	157.00	4.60	7.90	12.60
61	60.80	71.10	84.60	101.80	127.00	160.10	4.90	8.50	13.70
62	64.90	75.90	90.50	103.70	129.50	163.00	5.30	9.20	14.60
63	69.30	81.20	96.90	105.60	131.80	165.70	5.70	9.80	15.60
64	74.00	86.80	103.60	107.30	134.00	168.40	6.10	10.60	16.70
65	79.00	92.70	110.90	109.00	136.10	171.00	6.60	11.50	17.80
66	87.20	102.60	122.70	114.50	142.90	179.60	7.40	12.60	19.80
67	96.30	113.30	135.70	120.00	150.00	188.40	8.20	14.20	21.90
68	106.30	125.20	150.10	125.80	157.20	197.40	9.20	15.70	24.30
69	117.40	138.40	166.00	131.60	164.40	206.50	10.20	17.60	26.90
70	129.60	153.00	183.60	137.50	171.80	215.70	11.40	19.60	29.80
71	143.50	169.50	203.50	144.10	180.10	226.30	12.60	21.70	33.10
72	159.00	187.70	225.60	150.70	188.60	237.00	14.10	24.30	36.80
73	176.10	208.00	250.10	157.30	197.00	247.80	15.70	27.00	40.80
74	195.00	230.40	277.20	164.00	205.60	258.70	17.60	30.10	45.20
75	216.00	255.30	307.30	170.50	214.00	269.50	19.50	33.50	50.10
76	235.10	277.60	334.30	175.60	220.70	278.20	21.40	36.70	54.80
77	255.70	301.80	363.70	180.60	227.10	286.70	23.50	40.10	59.70
78	278.30	328.10	395.70	185.30	233.40	295.10	25.70	44.00	65.20
79	302.80	356.70	430.50	189.70	239.40	303.00	28.10	48.10	71.10

## Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care 181 Day Beginning Date

Issue Age 3 Yr 6 Yr Unlimited 3 Yr 6 Yr Unlimited 3 Yr	6 Yr	
		Unlimited
80 329.40° 387.80° 468.40° 30.80°	52.70°	77.50°
81 354.00° 416.10° 502.70° 33.30°		83.40°
82 380.50° 446.50° 539.50° 36.00'		89.80*
83 408.90° 479.20° 579.10° 39.00'	66.30°	96.60*
84 439.40° 514.20° 621.60° 42.10°	71.70°	104.00°
85 472.30° 551.70° 667.20° 45.60'	77.40°	111.90*
86 497.00° 579.50° 701.20° 48.00'		117.60°
87 522.90° 608.70° 737.00° 50.60'	85.50°	123.60°
88 550.20° 639.40° 774.50° 53.20'	89.90*	129.90°
89 578.90° 671.50° 814.00° 56.10°	94.60*	136.60°
90 609.20° 705.30° 855.60° 59.00°	99.50°	143.50°
91 632.30* 731.50* 888.70* 61.20	103.20°	149.50*
92 656.30° 758.50° 923.20° 63.30°	107.00°	155.70*
93 681.10° 786.50° 959.00° 65.70°	111.10°	162.10°
94 707.00° 815.60° 996.30° 68.10°	115.20°	168.80°
95 733.80° 845.80° 1,034.90° 70.50°	119.50*	175.70°
96 758.60° 875.60° 1,074.90° 73.00°	124.00°	183.60°
97 784.10° 906.50° 1,116.50° 75.60°	128.90°	191.70°
98 810.60° 938.40° 1,159.60° 78.20°	133.80*	200.30*
99 838.00° 971.50° 1,204.40° 80.80°	138.80*	209.20*
100 838.00° 971.50° 1,204.40° 80.80°	138.80°	209.20°
101 838.00° 971.50° 1,204.40° 80.80°	138.80°	209.20*
102 838.00° 971.50° 1,204.40° 80.80'	138.80°	209,20*
103 838.00° 971.50° 1,204.40° 80.80'	138.80°	209.20*
104 838.00° 971.50° 1,204.40° 80.80°	138.80*	209.20°
105 838.00° 971.50° 1,204.40° 80.80'	138.80*	209.20°
106 838.00° 971.50° 1,204.40° 80.80°	138.80°	209.20*
107 838.00° 971.50° 1,204.40° 80.80'	138.80*	209.20°
108 838.00° 971.50° 1,204.40° 80.80'		209.20°
109 838.00° 971.50° 1,204.40° 80.80'		209.20*
110 838.00° 971.50° 1,204.40° 80.80°		209.20*

<sup>\*</sup> Rates applicable only for increases after issue.

## Non-forfeiture Benefit (Shortened Benefit Period Option)

#### Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 46 Day Beginning Date

				Automatic B	enefit Inc	rease Option	Auto	matic Add	litional
		Base		With	Increases	at 5%	Pu	rchase Be	enefit
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	, 3 Yr	6 Yr	Unlimited
18-40	6.20	6.50	7 00	6.90	8.10	9.50	0.10	0.20	0.50
41	6.40	6.80	7.20	7.20	8.30	9.80	0.10	0.20	0.50
42	6.60	7.00	7.50	7.50	8.70	10.10	0.10	0.30	0.60
43	6.80	7.30	7.80	7.80	8.90	10.50	0.20	0.30	0.60
44	7.00	7.50	8.10	8.10	9.30	10.80	0.20	0.30	0.60
45	7.30	7.70	8.30	8.40	9.70	11.30	0.20	0.40	0.80
46	7.50	8.00	8.60	8.70	9.90	11.60	0.20	0.40	0.80
47	7.80	8.20	8 90	9.00	10.30	12.00	0.20	0.50	0.80
48	8.00	8.50	9.30	9.30	10.70	12.30	0.30	0.50	0.80
49	8.30	8.70	9 60	9.60	11.10	12.70	0.30	0.50	0.80
50	8.50	9.00	9.90	10.00	11.40	13.10	0.30	0.60	0.90
51	8.80	9.30	10.20	10.40	11.80	13.50	0.30	0.70	1.00
52	9.10	9.60	10.60	10.70	12.20	13.90	0.30	0.70	1.10
53	9.40	9.90	10.90	11.00	12.50	14.30	0.40	0.70	1.20
54	9.60	10.30	11.30	11.50	12.80	14.80	0.50	0.70	1.30
55	9.90	10.60	11 70	11.90	13.30	15.10	0.50	0.70	1.40
56	10.40	11.10	12.30	12.10	13.50	15.40	0.50	0.80	1.40
57	10.90	11.60	12.90	12.40	13.80	15.80	0.50	0.90	1.50
58	11.40	12.20	13.50	12.70	14.00	16.10	0.50	0.90	1.60
59	11.90	12.80	14.30	13.10	14.30	16.30	0.70	1.00	1.70
60	12.40	13.40	14.90	13.50	14.50	16.70	0.80	1.10	1.80
61	13.10	14.10	15.70	13.70	14.80	17.10	0.80	1.30	2.00
62	13.80	14.90	16.70	14.10	15.00	17.20	0.90	1.30	2.00
63	14.60	15.70	17.60	14.30	15.20	17.50	0.90	1.50	2.20
64	15.40	16.60	18.60	14.70	15.40	17.80	1.00	1.50	2.30
65	16.20	17.50	19.70	14.90	15.60	18.00	1.10	1.60	2.40
66	17.40	18.90	21.40	15.70	16.40	18.90	1.20	1.80	2.70
67	18.70	20.50	23.30	16.50	17.00	19.70	1.30	2.00	3.00
68	20.00	22.30	25.40	17.00	18.90	21.80	1.50	2.20	3.30
69	21.40	24.10	27.60	17.50	19.40	22.40	1.70	2.50	3.70
70	22.90	26.10	30.00	18.00	20.00	23.10	1.80	2.80	4.10
71	24.30	27.60	31.70	18.60	20.60	23.80	2.00	3.00	4.40
72	25.90	29.10	33.50	19.10	21.30	24.50	2.00	3.20	4.70
73	27.40	30.50	35.20	19.70	21.90	25.30	2.20	3.50	5.10
74	29.10	32.00	37.10	20.30	22.50	26.00	2.20	3.80	5.40
75	30.80	33.60	38.70	20.90	23.20	26.80	2.30	4.00	5.90
76	32.30	34.50	39.40	21.50	23.90	27.60	2.50	4.10	6.00
77	33.90	35.30	39.90	22.20	24.60	28.40	2.60	4.30	6.00
78	35.60	38.30	42.90	22.80	25.40	29.30	2.80	4.60	7.50
79	37.30	40.10	44.90	23.50	26.10	30.20	3.10	4.90	8.00

80	39.00*	41.90*	47.00°	3.30*	5.30*	8.60*
81	41.10*	44.20*	49.50*	3.50*	5.70*	9.30*
82	43.40*	46.70*	52.30*	3.80*	6.10*	10.00*
83	45.90*	49.40*	55.30°	4.10*	6.60*	10.70*
84	48.30*	51.90*	58.20°	4.40*	7.10*	11.50*
85	51.10*	54.90*	61.60*	4.70*	7.60*	12.40*
86	55.70*	59.90*	67.10*	5.10*	8.20*	13.30*
87	60.80*	65.40*	73.30*	5.50*	8.80*	14.30*
88	66.10*	71.10*	79.60*	5.90*	9.50*	15.40*
89	72.00*	77.40*	86.70*	6.30*	10.20*	16.60*
90	78.20*	84.10*	94.20*	6.80*	10.90*	17.80*
91	79.80*	85.80*	96.10*	7.30*	11.70*	19.20*
92	81.40*	87.50*	98.10*	7.80*	12.60*	20.60°
93	83.10*	89.40*	100.10*	8.40*	13.60*	22.10°
94	84.90*	91.30*	102.30*	9.00*	14.60*	23.80*
95	86.50*	93.00*	104.20*	9.70*	15.70*	25.60°
96	86.50*	93.00*	104.20*	9.70*	15.70*	25.60°
97	86.50*	93.00*	104.20°	9.70*	15.70°	25.60*
98	86.50*	93.00*	104.20*	9.70°	15.70*	25.60*
99	86.50*	93.00*	104.20°	9.70*	15.70*	25.60°
100	86.50*	93.00*	104.20*	9.70*	15.70*	25.60°
101	86.50*	93.00*	104.20*	9.70*	15.70°	25.60*
102	86.50*	93.00*	104.20*	9.70*	15.70*	25.60*
103	86.50*	93.00*	104.20°	9.70*	15.70*	25.60*
104	86.50*	93.00*	104.20°	9.70*	15.70°	25.60°
105	86.50*	93.00*	104.20*	9.70*	15.70*	25.60°
106	86.50*	93.00*	104.20°	9.70*	15.70*	25.60*
107	86.50*	93.00*	104.20*	9.70*	15.70*	25.60°
108	86.50*	93.00*	104.20°	9.70*	15.70°	25.60*
109	86.50*	93.00*	104.20°	9.70*	15.70*	25.60*
110	86.50°	93.00*	104.20°	9.70*	15.70°	25.60*

<sup>\*</sup> Rates applicable only for increases after issue.

## Non-forfeiture Benefit

#### (Shortened Benefit Period Option)

## Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care 46 Day Beginning Date

		Base			enefit Incr	rease Option		matic Add	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	5.20	5.40	5.60	4.90	5.40	6.20	0.10	0.20	0.50
41	5.40	5.50	5.80	5.10	5.70	6.50	0.10	0.20	0.50
42	5.50	5.60	6.00	5.40	5.90	6.70	0.10	0.30	0.50
43	5.70	5.80	6.20	5.60	6.20	7.00	0.10	0.30	0.50
44	5.80	5.90	6.40	5.80	6.60	7.30	0.20	0.30	0.50
• • • • • • • • • • • • • • • • • • • •	0.40	4.00	0.10	0.00	0.00	7,00	0.20	0.00	0.00
45	6.00	6.10	6.60	6.00	6.80	7.70	0.20	0.30	0.50
46	6.10	6.40	6.80	6.30	6.90	8.00	0.20	0.30	0.60
47	6.30	6.50	6.90	6.60	7.30	8.40	0.20	0.30	0.70
48	6.50	6.70	7.20	6.80	7.60	8.70	0.20	0.30	0.70
49	6.70	6.90	7.30	7.00	7.80	9.10	0.20	0.30	0.70
50	6.80	7.10	7.60	7.30	8.10	9.40	0.30	0.40	0.70
51	7.00	7.20	7.80	7.60	8.50	9.80	0.30	0.40	0.70
52	7.20	7.50	8.00	7.80	8.80	10.20	0.30	0.40	0.80
53	7.40	7.70	8.30	8.10	9.00	10.50	0.30	0.50	0.80
54	7.60	7.90	8.50	8.30	9.40	11.00	0.30	0.50	0.90
55	7.70	8.10	8.70	8.80	9.80	11.40	0.50	0.50	1.00
56	8.00	8.50	9.20	9.10	10.00	11.60	0.50	0.50	1.00
57	8.50	8.80	9.60	9.20	10.30	11.70	0.50	0.60	1.00
58	8.80	9.20	10.00	9.60	10.70	12.10	0.50	0.70	1.10
59	9.20	9.60	10.60	9.90	10.90	12.20	0.50	0.80	1.10
60	9.60	10.00	11.00	10.20	11.20	12.50	0.50	0.90	1.20
61	10.00	10.50	11.60	10.60	11.50	12.80	0.70	0.90	1.30
62	10.60	11.00	12.20	10.80	11.80	13.00	0.70	1.10	1.40
63	11.10	11.70	12.90	11.30	11.90	13.30	0.80	1.10	1.40
64	11.60	12.30	13.60	11.70	12.10	13.60	0.80	1.20	1.60
05	40.00	40.00	44.00	40.00	40.00	40.00	0.00	4.00	4.00
65	12.20	13.00	14.30	12.00	12.30	13.90	0.90	1.20	1.60
66	13.20	14.00	15.60	12.60	13.00	14.50	0.90	1.40	1.80
67	14.10	15.30	16.90	13.40	13.50	15.40	1.10	1.40	2.00
68	15.20	16.50	18.30	13.80	15.00	17.30	1.10	1.70	2.30
69	16.40	18.00	19.90	14.20	15.50	17.80	1.20	1.70	2.50
70	17.50	19.40	21.70	14.60	15.00	10 20	1.40	2.10	2.70
71	18.60	20.50	22.80	14.60	15.90	18.30	1.40 1.50	2.10	3.00
72	19.80	21.60	23.90	15.10 15.50	16.40 16.90	18.90 19.40	1.50	2.10	3.30
73	20.90	22.70	25.10	16.00	17.40	20.00	1.70	2.20	3.50
74	22.10	23.70	26.10	16.50	17.90	20.60	1.80	2.40	3.80
17	<b>22.</b> 10	20.10	20.10	10.50	11.50	20.00	1.00	2.40	0.00
75	23.30	24.90	27.20	17.00	18.50	21.20	1.80	2.40	4.00
76	24.40	25.50	27.70	17.50	19.00	21.90	1.90	2.50	4.20
77	25.40	26.10	28.10	18.00	19.60	22.50	2.20	2.70	4.30
78	26.60	28.00	30.60	18.50	20.20	23.20	2.40	3.40	5.50
79	27.60	29.10	31.70	19.10	20.80	23.90	2.50	3.60	5.90
			•						

80	28.70°	30.20*	33.00*	2.70* 3.90*	6.40*
81	30.40*	32.00*	34.90*	2.90° 4.20°	6.80*
82	32.40°	34.10*	37.20*	3.20* 4.50*	7.30*
83	34.40*	36.20*	39.50°	3.40* 4.90*	7.90*
84	36.40*	38.30°	41.80*	3.60° 5.20°	8.50*
85	38.70*	40.70*	44.50°	3.90* 5.60*	9.10*
86	42.60*	44.80*	49.00*	4.20* 6.00*	9.80*
87	46.80°	49.30*	53.80*	4.50* 6.50*	10.50*
88	51.30*	54.00*	59.00°	4.90* 7.00*	11.30°
89	56.10*	59.10*	64.50*	5.20° 7.50°	12.20°
0.24					
90	61.30*	64.50*	70.50*	5.60° 8.00°	13.10*
91	62.50*	65.80*	71.80*	6.10° 8.70°	14.10°
92	63.70*	67.10°	73.20°	6.50* 9.30*	15.10°
93	64.90*	68.30*	74.60*	7.00° 10.00°	16.30*
94	66.10*	69.60*	76.00*	7.50° 10.70°	17.50*
95	67.30°	70.80*	77.40°	8.10* 11.60*	18.80*
96	67.30°	70.80*	77.40*	8.10° 11.60°	18.80*
97	67.30°	70.80*	77.40*	8.10° 11.60°	18.80*
98	67.30°	70.80*	77.40*	8.10* 11.60*	18.80*
99	67.30°	70.80*	77.40*	8.10° 11.60°	18.80°
100	67.30°	70.80*	77.40*	8.10* 11.60*	18.80*
101	67.30°	70.80*	77.40*	8.10* 11.60*	18.80*
102	67.30*	70.80*	77.40*	8.10* 11.60*	18.80°
103	67.30°	70.80*	77.40*	8.10° 11.60°	18.80°
104	67.30°	70.80°	77.40°	8.10* 11.60*	18.80*
105	67.30*	70.80*	77.40*	8.10° 11.60°	18.80*
106	67.30*	70.80*	77.40*	8.10* 11.60*	18.80*
107	67.30*	70.80°	77.40*	8.10* 11.60*	18.80*
108	67.30*	70.80*	77.40*	8.10* 11.60*	18.80*
109	67.30°	70.80*	77.40*	8.10* 11.60*	18.80*
110	67.30*	70.80*	77.40*	8.10* 11.60*	18.80*
	07.00	7 0.00	11.40	0.10 11.00	10.00

<sup>\*</sup> Rates applicable only for increases after issue.

#### Non-forfeiture Benefit (Shortened Benefit Period Option)

## Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home, \$10/day for Home Care & Adult Day Care
91 Day Beginning Date

		Base	ie		Automatic Benefit Increase Option With Increases at 5%			Automatic Additional Purchase Benefit			
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited		
18-40	5.40	5.70	6.10	6.00	7.00	8.20	0.10	0.20	0.40		
41	5.60	5.90	6 30	6.20	7.30	8.50	0.10	0.20	0.50		
42	5.80	6.10	6.50	6.50	7.50	8.90	0.10	0.20	0.50		
43	5.90	6.30	6.80	6.80	7.80	9.10	0.20	0.30	0.50		
44	6.10	6.50	7.00	7.10	8.10	9.50	0.20	0.30	0.50		
45	6.30	6.70	7 30	7.30	8.40	9.70	0.20	0.30	0.50		
46	6.50	6.90	7 50	7.60	8.70	10.10	0.20	0.40	0.60		
47	6.70	7.10	7.80	7.90	9.00	10.40	0.20	0.40	0.60		
48	7.00	7.40	8.00	8.10	9.30	10.80	0.20	0.40	0.80		
49	7.20	7.60	8 30	8.40	9.60	11.10	0.20	0.40	0.80		
50	7.40	7.90	8.60	8.70	9.90	11.40	0.30	0.40	0.80		
51	7.60	8.10	8.90	9.10	10.20	11.80	0.30	0.50	0.90		
52	7.90	8.40	9.20	9.30	10.50	12.10	0.30	0.50	1.00		
53	8.10	8.60	9 50	9.70	10.90	12.50	0.40	0.60	1.00		
54	8.40	8.90	9.80	9.90	11.20	12.90	0.40	0.60	1.10		
55	8.60	9.20	10.20	10.30	11.60	13.20	0.40	0.70	1.10		
56	9.00	9.70	10.70	10.60	11.70	13.40	0.40	0.70	1.20		
57	9.50	10.10	11.20	10.80	12.00	13.70	0.40	0.80	1.30		
58	9.90	10.60	11.80	11.10	12.20	13.90	0.50	0.80	1.40		
59	10.40	11.10	12.40	11.40	12.40	14.20	0.50	0.90	1.50		
60	10.80	11.70	13.00	11.70	12.60	14.50	0.60	0.90	1.60		
61	11.40	12.30	13.70	12.00	12.80	14.80	0.70	1.00	1.70		
62	12.10	13.00	14.50	12.10	13.00	15.00	0.70	1.10	1.80		
63	12.70	13.70	15.30	12.50	13.20	15.30	0.80	1.20	1.90		
64	13.40	14.40	16.20	12.70	13.40	15.50	0.80	1.30	2.00		
65	14.10	15.20	17.10	13.00	13.60	15.70	0.90	1.40	2.20		
66	15.10	16.50	18.60	13.70	14.20	16.40	1.10	1.50	2.40		
67	16.20	17.90	20.30	14.40	14.80	17.10	1.20	1.70	2.60		
68	17.40	19.40	22.10	14.80	16.50	19.00	1.30	1.90	2.90		
69	18.60	21.00	24.00	15.30	17.00	19.60	1.50	2.10	3.20		
70	19.90	22.70	26.10	15.70	17.50	20.20	1.60	2.40	3.60		
71	21.20	24.00	27.60	16.20	18.00	20.80	1.70	2.60	3.80		
72	22.50	25.30	29.10	16.70	18.50	21.40	1.80	2.80	4.10		
73	23.90	26.60	30.70	17.20	19.10	22.00	1.90	3.00	4.40		
74	25.30	27.90	32.20	17.70	19.70	22.70	2.00	3.20	4.70		
75	26.80	29.20	33.70	18.20	20.30	23.40	2.00	3.40	5.10		
76	28.10	30.00	34.30	18.80	20.90	24.10	2.20	3.60	5.10		
77	29.50	30.80	34.70	19.40	21.50	24.80	2.30	3.70	5.20		
78	30.90	33.20	37.20	19.90	22.10	25.60	2.50	4.00	6.50		
79	32.40	34.80	39.00	20.50	22.80	26.30	2.70	4.30	7.00		

## Non-forfeiture Benefit

## (Shortened Benefit Period Option)

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care

91 Day Beginning Date

		Base		Automatic Benefi With Incre				matic Add	
Issue Age	3 Yr	6 Yr	Unlimited		Yr	Unlimited	3 Yr	6 Yr	Unlimited
80	33.90*	36.50*	40.80°				2.90*	4.60*	7.50*
81	35.80°	38.50*	43.10°				3.10*	5.00*	8.10*
82	37.80*	40.60*	45.50°				3.30*	5.30*	8.70*
83	39.90*	42.90*	48.10°				3.50*	5.70*	9.30*
84	42.10*	45.30*	50 70°				3.80*	6.20°	10.00*
85	44.40°	47.70*	53.50°				4.10°	6.60*	10.80*
86	48.50*	52.20°	58.40*				4.40*	7.10*	11.60*
87	52.90°	56.90°	63.70°				4.70*	7.60*	12.50°
88	57.50°	61.80*	69.30°				5.10*	8.20*	13.40*
89	62.60*	67.30°	75 40°				5.50°	8.80*	14.40°
90	68.00*	73.10°	81.90*				5.90*	9.50*	15.50°
91	69.40°	74.60°	83.60*				6.30*	10.20*	16.70°
92	70.80*	76.10°	85 30*				6.80*	11.00*	17.90*
93	72.30°	77.70*	87.10*				7.30*	11.80*	19.30*
94	73.80*	79.40*	88.90*				7.90°	12.70*	20.70*
95	75.30°	81.00°	90 70*				8.50°	13.60°	22.20°
96	75.30°	81.00*	90 70*				8.50*	13.60°	22.20*
97	75.30°	81.00*	90.70*				8.50*	13.60*	22.20*
98	75.30°	81.00*	90.70*				8.50*	13.60*	22.20°
99	75.30°	81.00*	90.70*				8.50*	13.60°	22.20*
100	75.30°	81.00°	90.70*				8.50°	13.60*	22.20°
101	75.30°	81.00°	90.70*				8.50*	13.60*	22.20°
102	75.30°	81.00*	90.70*				8.50*	13.60°	22.20°
103	75.30°	81.00*	90.70*				8.50°	13.60*	22.20°
104	75.30°	81.00*	90.70*				8.50*	13.60*	22.20*
105	75.30°	81.00*	90.70*				8.50*	13.60°	22.20*
106	75.30°	81.00*	90.70*				8.50*	13.60*	22.20°
107	75.30°	81.00*	90.70*				8.50*	13.60*	22.20°
108	75.30*	81.00*	90.70*				8.50*	13.60*	22.20°
109	75.30*	81.00*	90.70*				8.50*	13.60*	22.20*
110	75.30°	81.00*	90.70*				8.50*	13.60*	22.20*

<sup>\*</sup> Rates applicable only for increases after issue.

### Non-forfeiture Benefit

#### (Shortened Benefit Period Option)

## Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care 91 Day Beginning Date

		Base			Benefit Incr	ease Option at 5%		matic Add	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	4.50	4 60	4 90	4.30	4.80	5.40	0.10	0.20	0.40
41	4.70	4.80	5.10	4.40	4.90	5.60	0.10	0.20	0.40
42	4.80	4.90	5.20	4.60	5.20	5.90	0.10	0.20	0.40
43	4.90	5.10	5.40	4.90	5.30	6.10	0.10	0.20	0.40
44	5.10	5.20	5.50	5.00	5.60	6.50	0.10	0.20	0.50
45	5.20	5.40	5.70	5.30	5.80	6.70	0.10	0.20	0.50
46	5.30	5.50	5.90	5.50	6.10	7.00	0.20	0.30	0.50
47	5.50	5.70	6.10	5.70	6.30	7.20	0.20	0.30	0.50
48	5.60	5.80	6.20	5.90	6.60	7.60	0.20	0.30	0.60
49	5.80	6.00	6.40	6.10	6.80	7.90	0.20	0.30	0.60
50	5.90	6.20	6.60	6.40	7.00	8.20	0.20	0.30	0.60
51	6.10	6.30	6.80	6.60	7.40	8.50	0.20	0.40	0.70
52	6.30	6.50	7.00	6.80	7.60	8.80	0.20	0.40	0.70
53	6.40	6.70	7.20	7.10	7.90	9.20	0.30	0.40	0.70
54	6.60	6.90	7.40	7.30	8.20	9.50	0.30	0.40	0.80
55	6.70	7.10	7.60	7.60	8.40	9.80	0.40	0.40	0.80
56	7.00	7.40	8.00	7.90	8.70	10.00	0.40	0.40	0.80
57	7.30	7.70	8.40	8.10	9.00	10.20	0.40	0.50	0.80
58	7.70	8.00	8.80	8.30	9.20	10.40	0.40	0.60	0.90
59	8.00	8.30	9.20	8.60	9.60	10.60	0.40	0.70	0.90
60	8.30	8.70	9.60	8.90	9.80	10.80	0.50	0.70	1.00
61	8.70	9.20	10.10	9.20	9.90	11.10	0.60	0.80	1.10
62	9.20	9.70	10.60	9.50	10.10	11.40	0.60	0.80	1.20
63	9.70	10.20	11.20	9.70	10.30	11.60	0.60	0.90	1.30
64	10.10	10.70	11.80	10.10	10.60	11.80	0.70	1.00	1.40
65	10.60	11.30	12.50	10.50	10.70	12.00	0.80	1.00	1.40
66	11.50	12.20	13.50	10.90	11.30	12.70	0.80	1.20	1.60
67	12.30	13.30	14.70	11.60	11.80	13.40	0.90	1.30	1.80
68	13.20	14.40	16.00	11.90	13.00	14.90	1.00	1.40	1.90
69	14.20	15.60	17.40	12.30	13.40	15.40	1.10	1.60	2.10
70	15.20	16.90	18.80	12.70	13.80	15.80	1.20	1.70	2.40
71	16.20	17.80	19.80	13.10	14.20	16.30	1.30	1.90	2.60
72	17.20	18.80	20.80	13.40	14.60	16.80	1.30	1.90	2.80
73	18.20	19.70	21.80	13.90	15.10	17.30	1.40	2.00	3.00
74	19.20	20.70	22.70	14.30	15.50	17.80	1.50	2.00	3.30
75	20.30	21.60	23.60	14.70	16.00	18.40	1.60	2.10	3.60
76	21.20	22.20	24.10	15.10	16.50	18.90	1.70	2.20	3.60
77	22.10	22.70	24.40	15.60	16.90	19.50	1.90	2.30	3.80
78	23.10	24.30	26.60	16.10	17.50	20.10	2.00	2.90	4.80
79	24.00	25.30	27.60	16.50	18.00	20.70	2.20	3.10	5.10

## Non-forfelture Benefit

#### (Shortened Benefit Period Option)

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care

91 Day Beginning Date

		Base	6		Benefit Inc	rease Option at 5%		Automatic Add Purchase Be 3 Yr 6 Yr  2.40° 3.40° 2.50° 3.60° 2.70° 3.90° 4.20° 3.20° 4.50°  3.40° 5.20° 3.60° 5.20° 4.50° 6.50° 4.50° 6.50°  4.90° 6.90° 5.60° 8.00° 6.50° 9.30°  7.00° 10.00° 7.00° 10.00° 7.00° 10.00° 7.00° 10.00° 7.00° 10.00° 7.00° 10.00° 7.00° 10.00° 7.00° 10.00° 7.00° 10.00° 7.00° 10.00°	enefit	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	
80	25.00°	26.30°	28.70*				2.40*	3.40*	5.50*	
81	26.50°	27.90*	30.50°				2.50*	3.60*	5.90*	
82	28.10*	29.60*	32.30*						6.30*	
83	29.90*	31.50*	34.40*				575 K 10 K 1		6.80*	
84	31.70*	33.40*	36.40°						7.30*	
85	33.70°	35.50°	38.70*				3.40*	4.80*	7.90*	
86	37.00*	38.90*	42.50°				3.60*	5.20*	8.50*	
87	40.60*	42.70°	46.70*				3.90*	5.60*	9.10*	
88	44.60*	46.90*	51.30°						9.80*	
89	3110537373	51.40*	56.10°				7.150 (2.50)		10.50*	
90	53.30*	56.10°	61.30*				4.90*	6.90*	11.30*	
91	54.30*	57.20°	62.40°				5.20°	7.50*	12.20*	
92	55.40°	58.30°	63.70°					8.00*	13.10"	
93	56.40*	59.40*	64.80*						14.10*	
94	57.50°	60.50*	66.10°						15.10*	
95	58.50°	61.60*	67.20°				7.00*	10.00*	16.20°	
96	58.50*	61.60°	67.20*				7.00*	10.00°	16.20*	
97	58.50*	61.60*	67.20*				7.00*	10.00*	16.20°	
98	58.50°	61.60*	67.20°				7.00°	10.00*	16.20°	
99	58.50*	61.60*	67.20°				7.00*	10.00*	16.20*	
100	58.50*	61.60°	67.20°				7.00°	10.00*	16.20*	
101	58.50*	61.60°	67.20*				7.00*	10.00*	16.20*	
102	58.50*	61.60°	67.20*				7.00*	10.00*	16.20*	
103	58.50*	61.60°	67.20*				7.00*	10.00°	16.20°	
104	58.50*	61.60*	67.20°				7.00*	10.00*	16.20*	
105	58.50°	61.60°	67.20°				7.00*	10.00°	16.20*	
106	58.50*	61.60°	67.20*				7.00*	10.00°	16.20°	
107	58.50*	61.60°	67.20*				7.00*	10.00*	16.20°	
108	58.50°	61.60°	67.20°				7.00°	10.00°	16.20*	
109	58.50*		67.20°				7.00*	10.00*	16.20°	
110		61.60*	67.20*				7.00*	10.00°	16.20°	

<sup>\*</sup> Rates applicable only for increases after issue.

#### Non-forfeiture Benefit

#### (Shortened Benefit Period Option)

Annual Premium per \$10 of Long-Term Care Dally Benefit \$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care

181 Day Beginning Date

		Base			Benefit Incre Increases a	ease Option		matic Add	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	4.90	5.20	5 60	5.50	6.40	7.50	0.10	0.20	0.40
41	5.10	5.40	5.70	5.60	6.60	7.70	0.10	0.20	0.50
42	5.30	5.60	5 90	5.90	6.80	8.10	0.10	0.20	0.50
43	5.40	5.70	6.20	6.20	7.10	8.30	0.20	0.30	0.50
44	5.60	5.90	6.40	6.50	7.40	8.60	0.20	0.30	0.50
45	5.70	6.10	6.60	6.60	7.60	8.80	0.20	0.30	0.50
46	5.90	6.30	6.80	6.90	7.90	9.20	0.20	0.40	0.50
47	6.10	6.50	7 10	7 20	8.20	9.50	0.20	0.40	0.50
48	6.40	6.70	7 30	7.40	8.50	9.80	0.20	0.40	0.70
49	6.60	6.90	7 60	7.60	8.70	10.10	0.20	0.40	0.70
50	6.70	7.20	7.80	7.90	9.00	10.40	0.30	0.40	0.70
51	6.90	7 40	8.10	8.30	9.30	10.70	0.30	0.50	0.80
52	7.20	7 60	8.40	8.50	9.60	11.00	0.30	0.50	0.90
53	7.40	7.80	8.60	8.80	9.90	11.40	0.40	0.50	0.90
54	7.60	8.10	8.90	9.00	10.20	11.70	0.40	0.50	1.00
55	7.80	8.40	9.30	9.40	10.60	12.00	0.40	0.60	1.00
56	8.20	8.80	9.70	9.60	10.60	12.20	0.40	0.60	1.10
57	8.60	9.20	10.20	9.80	10.90	12.50	0.40	0.70	1.20
58	9.00	9.60	10.70	10.10	11.10	12.60	0.50	0.70	1.30
59	9.50	10.10	11.30	10.40	11.30	12.90	0.50	0.80	1.40
60	9.80	10.60	11.80	10.60	11.50	13.20	0.50	0.80	1.50
61	10.40	11.20	12.50	10.90	11.60	13.50	0.60	0.90	1.50
62	11.00	11.80	13.20	11.00	11.80	13.70	0.60	1.00	1.60
63	11.60	12.50	13.90	11.40	12.00	13.90	0.70	1.10	1.70
64	12.20	13.10	14.70	11.60	12.20	14.10	0.70	1.20	1.80
65	12.80	13.80	15 60	11.80	12.40	14.30	0.80	1.30	2.00
66	13.70	15.00	16.90	12.50	12.90	14.90	1.00	1.40	2.20
67	14.70	16.30	18.50	13.10	13.50	15.60	1.10	1.50	2.40
68	15.80	17.70	20.10	13.50	15.00	17.30	1.20	1.70	2.60
69	16.90	19.10	21.80	13.90	15.40	17.80	1.40	1.90	2.90
70	18.10	20.70	23.80	14.30	15.90	18.40	1.50	2.20	3.30
71	19.30	21.80	25.10	14.70	16.40	18.90	1.50	2.40	3.50
72	20.50	23.00	26.50	15.20	16.90	19.50	1.60	2.50	3.70
73	21.70	24.20	27.90	15.60	17.40	20.10	1.70	2.70	4.00
74	23.00	25.40	29.30	16.10	17.90	20.70	1.80	2.90	4.30
75	24.40	26.60	30.70	16.60	18.40	21.30	1.80	3.10	4.60
76	25.60	27.30	31.20	17.10	19.00	21.90	2.00	3.30	4.60
77	26.80	28.00	31.60	17.60	19.60	22.60	2.10	3.40	4.70
78	28.10	30.20	33.90	18.10	20.20	23.30	2.20	3.60	5.90
79	29.50	31.70	35.50	18.70	20.80	24.00	2.40	3.90	6.40

#### Non-forfeiture Benefit

#### (Shortened Benefit Period Option)

#### Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 181 Day Beginning Date

		Base			Benefit Inco	rease Option at 5%		matic Add	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
80	30.80°	33.20°	37.20*				2.60*	4.20*	6.80°
81	32.60*	35.00*	39.30*				2.80*	4.50*	7.40*
82	34.40*	37.00*	41.40*				3.00*	4.80*	7.90*
83	36.30*	39.00*	43.70*				3.20*	5.20°	8.50*
84	38.30*	41.20*	46.20*				3.50*	5.60*	9.10*
85	40.40*	43.40°	48.70*				3.70*	6.00*	9.80*
86	44.10*	47.50*	53 20°				4.00*	6.50*	10.60°
87	48.10°	51.80°	58.00°				4.30*	7.00*	11.40*
88	52.30*	56.30°	63.00°				4.60*	7.50*	12.20*
89	57.00°	61.30*	68.60*				5.00*	8.00*	13.10*
90	61.90*	66.50°	74.60*				5.40*	8.60*	14.10*
91	63.20*	67.90°	76.10°				5.80*	9.30*	15.20°
92	64.40*	69.30*	77 60°				6.20*	10.00*	16.30*
93	65.80°	70.70*	79 30°				6.70*	10.70°	17.50*
94	67.20*	72.20*	80 90°				7.20°	11.50*	18.80*
95	68.50°	73.70*	82.60*				7.70*	12.40*	20.20*
96	68.50°	73.70°	82.60°				7.70*	12.40*	20.20*
97	68.50°	73.70*	82.60*				7.70*	12.40°	20.20*
98	68.50°	73.70*	82.60°				7.70*	12.40"	20.20*
99	68.50*	73.70°	82.60*				7.70*	12.40*	20.20*
100	68.50*	73.70°	82.60°				7.70*	12.40°	20.20*
101	68.50*	73.70*	82.60*				7.70*	12.40*	20.20*
102	68.50*	73.70*	82.60°				7.70*	12.40*	20.20*
103	68.50*	73.70°	82.60*				7.70*	12.40*	20.20*
104	68.50*	73.70°	82.60*				7.70*	12.40*	20.20*
105	68.50*	73.70°	82.60°				7.70*	12.40*	20.20*
106	68.50*	73.70*	82.60*				7.70*	12.40*	20.20°
107	68.50°	73.70*	82.60*				7.70*	12.40*	20.20*
108	68.50*	73.70*	82.60*				7.70*	12.40*	20.20*
109	68.50*	73.70°	82.60*				7.70*	12.40*	20.20*
110	68.50°	73.70*	82.60*				7.70*	12.40"	20.20*

<sup>\*</sup> Rates applicable only for increases after issue.

#### Non-forfeiture Benefit

#### (Shortened Benefit Period Option)

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care 181 Day Beginning Date

				Automatic I	Benefit Incr	ease Option	Auto	matic Add	litional
		Base		With	Increases	at 5%	Pu	rchase Be	enefit
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	4 10	4.20	4.50	3.90	4.40	4 90	0.10	0.20	0.40
41	4 30	4.40	4.60	4.00	4.50	5.10	0.10	0.20	0.40
42	4.40	4.50	4 70	4 20	4.70	5.40	0.10	0.20	0.40
43	4.50	4.60	4 90	4.50	4.80	5.60	0.10	0.20	0.40
44	4.60	4 70	5.00	4.60	5.10	5.90	0.10	0.20	0.50
45	4.70	4.90	5.20	4.80	5.30	6.10	0.10	0.20	0.50
46	4.80	5.00	5.40	5.00	5.60	6.40	0.20	0.30	0.50
47	5 00	5.20	5.60	5.20	5.70	6.60	0.20	0.30	0.50
48	5.10	5.30	5.60	5.40	6.00	6.90	0.20	0.30	0.50
49	5.30	5.50	5.80	5.60	6.20	7.20	0.20	0.30	0.50
50	5.40	5.60	6.00	5.80	6.40	7.50	0.20	0.30	0.50
51	5.60	5.70	6.20	6.00	6.70	7.70	0.20	0.40	0.60
52	5.70	5.90	6.40	6 20	6.90	8.00	0.20	0.40	0.60
53	5.80	6.10	6.60	6.50	7.20	8.40	0.30	0.40	0.60
54	6.00	6.30	6.70	6.60	7.50	8.60	0.30	0.40	0.70
55	6.10	6.50	6.90	6.90	7.60	8.90	0.40	0.40	0.70
56	6.40	6.70	7.30	7.20	7.90	9.10	0.40	0.40	0.70
57	6.60	7.00	7.60	7.40	8.20	9.30	0.40	0.50	0.70
58	7.00	7.30	8.00	7.60	8.40	9.50	0.40	0.50	0.80
59	7.30	7.60	8.40	7.80	8.70	9.60	0.40	0.60	0.80
60	7.60	7.90	8.70	8.10	8.90	9.80	0.50	0.60	0.90
61	7.90	8.40	9.20	8.40	9.00	10.10	0.50	0.70	1.00
62	8.40	8.80	9.60	8.60	9.20	10.40	0.50	0.70	1.10
63	8.80	9.30	10.20	8.80	9.40	10.60	0.50	0.80	1.20
64	9.20	9.70	10.70	9.20	9.60	10.70	0.60	0.90	1.30
65	9.60	10.30	11.40	9.60	9.70	10.90	0.70	0.90	1.30
66	10.50	11.10	12.30	9.90	10.30	11.60	0.70	1.10	1.50
67	11.20	12.10	13.40	10.60	10.70	12.20	0.80	1.20	1.60
68	12.00	13.10		10.90	11.80	13.60	0.90	1.30	1.70
69	12.90	14.20	15.80	11.20	12.20	14.00	1.00	1.50	1.90
70	13.80	15.40	17.10	11.50	12.50	14.40	1.10	1.50	2.20
71	14.70	16.20	18.00	11.90	12.90	14.90	1.20	1.70	2.40
72	15.70	17.10	18.90	12.20	13.30	15.30	1.20	1.70	2.50
73	16.60	17.90	19.80	12.60	13.70	15.80	1.30	1.80	2.70
74	17.50	18.80	20.70	13.00	14.10	16.20	1.40	1.80	3.00
75	18.50	19.70	21.50	13.40	14.50	16.70	1.50	1.90	3.30
76	19.30	20.20	21.90	13.80	15.00	17.20	1.50	2.00	3.30
77	20.10	20.70	22.20	14.20	15.40	17.70	1.70	2.10	3.50
78	21.00	22.10	24.20	14.60	15.90	18.30	1.90	2.70	4.30
79	21.80	23.00	25.10	15.10	16.40	18.80	2.00	2.90	4.60

#### Non-forfeiture Benefit

#### (Shortened Benefit Period Option)

#### Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care 181 Day Beginning Date

		Base			Benefit Inco	rease Option at 5%		matic Add	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
80	22.80*	23.90*	26.10*				2.10*	3.10*	5.00*
81	24.10°	25.40°	27.70°				2.30*	3.30*	5.40*
82	25.60*	26.90°	29.40*				2.50*	3.50*	5.80*
83	27.20°	28.60*	31.30*				2.70*	3.80*	6.20°
84	28.80°	30.40*	33.20*				2.90*	4.10*	6.70*
85	30.70°	32.30*	35.20°				3.10*	4.40*	7.20*
86	33.70*	35.40*	38.70*				3.30*	4.70*	7.70*
87	36.90*	38.90*	42.50°				3.60*	5.10"	8.30*
88	40.60*	42.70°	46.70*				3.80*	5.50"	8.90*
89	44.40*	46.70°	51.00*				4 10°	5.90*	9.60*
90	48.50*	51.10°	55 80*				4.40*	6.30*	10.30*
91	49.40*	52.00*	56.80°				4.80*	6.80*	11.10°
92	50.40*	53.10*	57.90°				5.10*	7.30*	11.90*
93	51.30*	54.00*	59.00°				5.50*	7.90*	12.80°
94	52.30*	55.10°	60.10°				5.90*	8.40*	13.70*
95	53.20*	56.00°	61.20*				6.40*	9.10*	14.80*
96	53.20*	56.00*	61.20*				6.40*	9.10*	14.80*
97	53.20°	56.00°	61.20*				6.40*	9.10*	14.80*
98	53.20°	56.00°	61.20*				6.40*	9.10*	14.80*
99	53.20*	56.00*	61.20*				6.40*	9.10*	14.80*
100	53.20*	56.00*	61.20*				6.40*	9.10*	14.80°
101	53.20°	56.00*	61.20°				6.40*	9.10*	14.80*
102	53.20°	56.00*	61.20°				6.40*	9.10*	14.80*
103	53.20*	56.00*	61.20°				6.40*	9.10*	14.80*
104	53.20*	56.00*	61.20*				6.40*	9.10*	14.80*
105	53.20*	56.00*	61.20°				6.40*	9.10*	14.80*
106	53.20*	56.00°	61.20*				6.40*	9.10*	14.80*
107	53.20°	56.00*	61.20*				6.40*	9.10*	14.80*
108	53.20°	56.00°	61.20*				6.40*	9.10*	14.80*
109	53.20°	56.00*	61.20*				6.40*	9.10*	14.80°
110	53.20°	56.00°	61.20*				6.40*	9.10*	14.80*

<sup>\*</sup> Rates applicable only for increases after issue.

Survivorship Benefit Premium Percentage

Issue Age       18-40     12.00%     21.00%     1       41     12.00%     22.00%     1       42     12.00%     22.00%     1       43     13.00%     22.00%     1       44     13.00%     22.00%     1	17.00% 17.00% 18.00% 18.00% 19.00% 19.00% 20.00% 21.00%
18-40       12.00%       21.00%       1         41       12.00%       22.00%       1         42       12.00%       22.00%       1         43       13.00%       22.00%       1         44       13.00%       22.00%       1	17.00% 18.00% 18.00% 19.00% 19.00% 20.00% 21.00%
41       12.00%       22.00%       1         42       12.00%       22.00%       1         43       13.00%       22.00%       1         44       13.00%       22.00%       1	17.00% 18.00% 18.00% 19.00% 19.00% 20.00% 21.00%
42     12.00%     22.00%     1       43     13.00%     22.00%     1       44     13.00%     22.00%     1	18.00% 18.00% 19.00% 19.00% 20.00% 20.00% 21.00%
43     13.00%     22.00%     1       44     13.00%     22.00%     1	18.00% 19.00% 19.00% 20.00% 20.00% 21.00%
44 13.00% 22.00% 1	19.00% 19.00% 20.00% 20.00% 21.00%
15 44.000	20.00% 20.00% 21.00%
45 14.00% 23.00% 1	20.00% 20.00% 21.00%
	21.00%
47 15.00% 23.00% 2	
48 15.00% 24.00% 2	22 000/
49 15.00% 24.00% 2	22.00%
50 16.00% 24.00% 2	22.00%
51 16.00% 24.00% 2	23.00%
52 17.00% 25.00% 2	23.00%
53 17.00% 25.00% 2	24.00%
54 17.00% 25.00% 2	24.00%
55 18.00% 25.00% 2	24.00%
56 18.00% 25.00% 2	25.00%
57 19.00% 26.00% 2	25.00%
58 19.00% 26.00% 2	25.00%
59 19.00% 26.00% 2	26.00%
60 20.00% 26.00% 2	26.00%
61 20.00% 26.00% 2	26.00%
62 20.00% 27.00% 2	27.00%
63 20.00% 27.00% 2	27.00%
64 21.00% 27.00% 2	27.00%
65 21.00% 27.00% 2	27.00%
	27.00%
67 22.00% 27.00% 2	27.00%
68 22.00% 27.00% 2	27.00%
	26.00%
70 22.00% 26.00% 2	26.00%
	26.00%
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75 21.00% 24.00% 2	23.00%
	22.00%
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	21.00%
79 20.00% 23.00% 2	

80	21.00%*
81	21.00%*
82	21.00%*
83	21.00%*
84	21.00%*
04	21.00%
85	21.00%*
86	21.00%*
87	21.00%*
88	21.00%*
89	21.00%*
•	227
90	21.00%*
91	21.00%*
92	21.00%*
93	21.00%*
94	21.00%*
95	21.00%*
96	21.00%*
97	21.00%
98	21.00%
99	21.00%
99	21.00%
100	21.00%*
101	21.00%*
102	21.00%*
103	21.00%*
104	21.00%*
105	21.00%*
106	21.00%*
107	21.00%*
108	21.00%*
109	21.00%*
110	21.00%
,,,,	21.0078

<sup>\*</sup> Percentages applicable only for increases after issue.

#### Actuarial Certification

I, Steven P. Sperka, am an Assistant Actuary and officer of the Northwestern Long Term Care Insurance Company and am a member in good standing of the American Academy of Actuaries. I wrote the Actuarial Memorandum for the rate filing for form RS.LTC.(1101). The assumptions used as stated in this memorandum are reasonable and realistic for this product. To the best of my knowledge and judgement, the rate submission complies with the laws and regulations of your state and the benefits are reasonable in relationship to premiums charged.

Assistant Actuary

March 2, 2001

Date

#### THE NORTHWESTERN LONG TERM CARE INSURANCE COMPANY

#### **ACTUARIAL MEMORANDUM**

for use with RS LTC.(1101)

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#### I. - Product Description

This policy reimburses eligible expenses of the insured up to the daily limits of the policy. The product is priced to have level premiums. All premiums are guaranteed renewable. The product is available at issue ages 18 through 79 Premiums are on a sex neutral basis.

The insured chooses a daily limit, benefit period, beginning date and home and community care coverage percentage. The plan reimburses eligible expenses up to the daily limits once beginning dates are satisfied. The plan continues to reimburse expenses until eligible expenses are no longer incurred or benefits are exhausted.

Care can be provided in licensed nursing homes, alternate living facilities or in the home and adult day care agencies by licensed health care practitioners. Respite care is also covered.

Two indexing options are available The first option, called the Automatic Benefit Increase Option, is a level premium product with the daily limit and the benefit account value remaining indexing at 5% per year. This benefit is considered inflation protection if the compound rate is 5%

The second option, called the Automatic Additional Purchase Benefit, provides a level benefit while the insured does not require LTC benefits. The daily limit and the benefit account value remaining begin indexing at 5% per year if and when the insured is on claim. Also under this option, the insured has the option of purchasing an additional amount of coverage, equal to 5% of the prior years daily limit, each year. This additional coverage also increases the benefit account value. The premiums for the additional coverage are level and are based on the insured's current attained age. The insured can continue to purchase the additional coverage under this option until the insured has refused two of the optional increases in coverage.

All plans include the waiver of premium benefit.

An optional non-forfeiture benefit and survivorship benefit are also available. The non-forfeiture benefit, called Paid-up nonforfeiture benefit, provides paid-up coverage when premium payments stop on or after the third policy anniversary via a smaller aggregate benefit amount. The survivorship benefit, called the Survivorship Benefit, is a benefit that can be purchased when two spouses each purchase an NLTC long-term care policy. Upon the death of the first insured, this benefit will change the status of the second insured's policy to fully paid up, beginning at the later of the death of the first insured, and the first anniversary after the benefit on the surviving insured's policy has been paid for and in force for 7 years.

One underwriting class exists for all policies issued. The policy is participating.

#### II - Description of Rate Calculation

Premiums were calculated using NLTC pricing methods and objectives. Quinquentual premiums were produced and then interpolated and smoothed across all issue ages so that pricing goals were met in aggregate. Final adjustments were made to the rates recognizing anticipated morbidity differences due to NLTC specific underwriting and product design. The assumptions used to calculate premiums and test profitability include NLTC anticipated general portfolio yields and the various assumptions listed on the following pages.

#### III. - Actuarial Basis

#### A Morbidity

The Milliman & Robertson (M&R) Internal Guidelines for Long Term Care Claim Costs were used for morbidity estimates. These Guidelines have been developed in conjunction with professionals in several M&R offices over the last five years and reflect actual experience of various carriers, numerous studies of non-insurance data and judgment. The guidelines are a continually evolving rating structure that are modified as more experience becomes available

Underwriting adjustments were applied by policy year to reflect the morbidity anticipated due to underwriting. These factors are based on experience reviewed by M&R for benefit plans similar to NLTC with modifications to reflect the level of underwriting. For the Automatic Additional Purchase Benefit option, composite selection factors were calculated from the factors above recognizing that initial underwriting will wear off over time. Final adjustments were made to morbidity recognizing anticipated morbidity differences due to NLTC specific underwriting and product design.

Appendix I shows claim costs used in developing premiums.

#### III. - Actuarial Basis(cont.)

#### B. Expenses

1) Per Policy

a) All Years		\$50
b) Additional Firs	Year	
		102/00/00/00

Ages 18 - 72 \$300 Ages 73 and over \$500

2) Percent of Premium

a) Premium tax all years 2.2%
b) Additional first year 10%
(H.O costs)

3) Percent of Claim

All years (based on incurred claims) 6%

#### III. - Actuarial Basis (cont )

#### C. Agent Commission/Field Compensation

#### 1. Agent Commission

1231 70 1231 70	First Year	Renewal Commission
Issue Ages	Commission	(Policy years 2-10)
18-65	40 0%	8.0%
66	39 5%	8 0%
67	39 0%	8 0%
68	38 5%	8.0%
69	38 0%	8 0%
70	37 5%	8.0%
71	37 0%	8 0%
72	36.5%	8 0%
73	36.0%	8.0%
74	35.5%	8.0%
75	35.0%	8 0%
76	34.5%	8.0%
77	34 0%	8 0%
78	33 5%	8 0%
79	33.0%	8 0%

#### Field Compensation a) First Year

Issue Age	%	Issue Age	%
18-65	61 60%	73	54.96%
66	60.90%	74	54.26%
67	60.19%	75	53 05%
68	59.49%	76	52.35%
69	58.78%	77	51.14%
70	58.08%	78	50.44%
71	56.87%	79	49.23%
72	56.17%		

#### b) Renewal Years

Duration	%
2	18.64
3	13 40
4	13.24
5	13.00
6	12.76
7	12.60
8	12.28
9	12.04
10	9.30
11+	4 85063t
	t=duration

3. Commissions are reduced on policies receiving the multi-life discount.

#### D. Mortality

1983 Individual Annuitant Mortality

E. Lapse

Policy Year	Lapse Rate
1	4.00%
2	3.60%
3	3.30%
4	3.05%
5	2.90%
6	2.80%
7	2.70%
8	2.60%
9	2.55%
10+	2.50%

<u>Lapse Adjustment for Nonforfeiture Benefit</u> - The following table of multipliers was used to adjust lapse rates for those polices with the shortened benefit period nonforfeiture option:

Policy Year	Lapse Adjustment Multiplier for SBP
1	0.50
2	0.00
3	2.00
4	1.70
5	1.10
6	1.10
7	1.10
8	1.10
9	1.10
10+	1.10

#### F. Interest

Present values used for verification of minimum loss ratios are calculated assuming an interest rate of 6.0%.

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#### G. Reserve Basis - Base Plans

1. Statutory Reserve Basis - Statutory Active Life Reserves are based on the claim costs developed for this plan increased by 10%. A one-year preliminary term method with 1983 Group Annuitant Mortality (GAM) and 4 0% interest is used. Lapse rates are included in the reserve calculations. Specifically, the following formula for total termination rates (TTRs) is used:

TTR = Lessor of:

1983 GAM plus lessor of:

- i.) 8% for durations 1 4
   4% for duration 5 and later, or
- ii.) 80% of pricing lapse rate;

and

b) 80% of pricing total termination rate.

Disabled life reserves use the pricing morbidity table directly and a 4.5% interest rate.

2. Tax Reserve Basis - Tax Active Life Reserves are based on the claim costs developed for this plan increased by 10%. A one year preliminary term method with 1983 GAM mortality and 6.63% interest is used. We have included lapse rates in the reserve calculations using the same total termination rate formula used in the statutory reserves. Tax Disabled Life Reserves use the pricing morbidity table directly and a 6.63% interest rate.

#### H. Reserve Basis - Shortened Benefit Period

Shortened Benefit Period Reserves use the same assumptions as the base plan except where noted below. Active life reserves are equal to

- a. The greater of:
  - 1. The LTC active life reserve, and
  - 2. The lapse benefit

plus

b. The Shortened Benefit Period Reserve

where:

The LTC active life reserve is consistent with the base policy

The lapse benefit is equal to the present value of future claims for an insured if the policy is lapsed in the following year.

The Shortened Benefit Period reserve is equal to the present value of future claims for all insureds currently in paid-up status.

All lapse benefit and SBP reserves are based on female mortality and morbidity.

#### I. Sales Distribution Assumptions

#### Distribution of Business by Issue Age:

Issue Age	Distribution
52	5%
57	20%
62	35%
67	25%
72	10%
77	5%

#### Distribution of Business by Plan:

Benefit Period (Years)	<b>Distribution</b>
3	10%
6	25%
Lifetime	65%
Beginning Date (Days)	<b>Distribution</b>
46	15%
91	70%
181	15%
Benefit Design	
NH/AL/HC	Distribution
100/100/100	85%
100/100/50	15%

#### Distribution of Business by Sex:

Sex	Distribution
Male	40%
Female	60%

#### Distribution of Business by Indexing Option:

Indexing Ontion	Distribution
None	25%
Automatic Benefit	
Increase	5%
Automatic Additional	
Purchase Benefit	70%

#### III. - Actuarial Basis (cont.)

#### J. Miscellaneous

1. Average Policy Size

Daily Limit = \$100/day

2. Federal Income Tax Percentage

35%

3. Differential Earnings Rate

5%

3. Required Surplus Charges

 $C_1$  - 45% of earned premium

 $C_2$  - 8.3% of reserves

4. Modal Premium Factors

For premiums paid other than annually, the following factor is multiplied times the annual premium.

Premium Mode	Factor
Annual	1.00
Semi-Annual	0.512
Quarterly	0.259
Monthly	0.087

November, 2001 AM - 12

#### IV. Anticipated Loss Ratios

Anticipated loss ratios have been calculated for all durations combined. The resulting loss ratio in aggregate is in excess of 60%. The anticipated loss ratio was calculated using the following formula:

Anticipated Loss Ratio = <u>Present Value of Incurred Claims</u> Present Value of Earned Premium

These values are calculated over the lifetime of the policy and reflect the time value of money and policy terminations.

#### V. Sales Considerations

The average annual premium is approximately \$1,600

This product will be marketed in the individual marketplace to a broad spectrum of individuals. A multi-life discount of 5% of the premium applies when there is a sale to an employer/employee group of three or more employees or association group of ten or more members. This discount will be available to members and retirees of these groups, as well as their parents, spouses, and spouses' parents.

Appendix

Sample claim costs used in pricing before adjustments for underwriting and other claim cost adjustments

		Sa	na Mala (		t 100%	( D . 11 . D	. C.				
Sample Male Claim Costs Per S1 of Daily Benefit Base Plan											
Attained Age	<u>3/46</u>	<u>3/91</u>	3/181	6/46	6/91	6/181	Life/46	<u>Life/91</u>	L1fe/181		
55	0 887	0779	0 697	1.239	1.094	0 987	1.724	1.529	1.385		
65	2.178	1.854	1.647	2.802	2.398	2.138	3.569	3.061	2.735		
75	7.011	5 871	5.105	8.580	7.224	6.305	10.580	8.922	7.791		
85	20.174	16.838	14.358	23.604	19.764	16.840	28.473	23.859	20 330		
95	38.893	31 955	26 308	44.530	36 739	30.273	53.294	43.997	36 269		

	HCC at 100% Sample Female Claim Costs Per \$1 of Daily Benefit Base Plan											
	2116	3 (0.1	2//01			c.1101	* :0					
Attained Age	3/46	3/91	3/181	6/46	6/91	6/181	<u>Life/46</u>	Life/91	Life/181			
55	0.883	0 774	0 695	1.271	1.125	1 020	1.886	1.679	1.534			
65	2.796	2.426	2.190	3.857	3.370	3.063	5.325	4.670	4.260			
75	9 108	7 862	7 112	12.325	10.699	9.709	16.274	14.157	12.854			
85	31.766	27 678	25.171	42.366	36.996	33 502	53.607	46.805	42.264			
95	50.092	43.182	38.174	64 020	55.496	49.214	79.822	69.145	61.088			

				HCC a	t 50%				
		San	ple Male	Claim Cost	s Per \$1 o	f Daily Be	nefit		
			1. * 100 1 00 A20 00 A 10 A20 00 A	Base	Plan	7. 1-10-10 (1.10) <del>- 1</del> 10 (1.10)			
Attained	3/46	3/91	3/181	6/46	6/91	6/181	Life/46	Life/91	Life/181
Age									
55	0.698	0.615	0.549	0.883	0.779	0.702	1.140	1.007	0.909
65	1.577	1.354	1.199	1.892	1.630	1.452	2.365	2.041	1.821
75	5.496	4 666	4 074	6.584	5.620	4 926	8.051	6.878	6 028
85	16 307	13 830	11.885	18.857	16.049	13.815	22.751	19.375	16.681
95	33.674	27 973	23 162	38.388	32.020	26.580	45.950	38 350	31.852

				HCC 2	at 50%							
		Sam	ole Female	Claim Co	sts Per \$1	of Daily B	enefit					
Base Plan												
Attained	3/46	3/91	3/181	6/46	6/91	6/181	Life/46	Life/91	Life/181			
Age												
55	0.671	0.592	0.534	0.875	0.777	0.707	1.204	1.073	0.982			
65	2.196	1.919	1.733	2.872	2.526	2.303	3.900	3.441	3.146			
75	7.553	6.587	5.977	9.919	8.699	7.923	12.922	11.350	10.334			
85	27.542	24.197	22.035	36.116	31.818	28.917	45.438	40.015	36.269			
95	43.633	37.918	33.605	55.882	48.863	43.576	69.610	60.803	54.011			

#### Appendix (cont)

Sample claim costs used in pricing before adjustments for underwriting and other claim cost adjustments

				HCC a	t 100%				
		Sam	ple Male	Claim Cost	s Per S1 o	f Daily Be	nefit		
				Base Plu	s AAPB				
Attained	3/46	3/91	3/181	6/46	6/91	6/181	Life/46	Life/91	Life/181
Age									
55	0 960	0.850	0 773	1.418	1.264	1.159	2.161	1.935	1.784
65	2 349	2.016	1.819	3.149	2.717	2.462	4.163	3.602	3.272
75	7.502	6 332	5 589	9.471	8.041	7.125	11.912	10.131	8.988
85	21.517	18.094	15.654	25.748	21.728	18.776	31.332	26.463	22.866
95	41.262	34.169	28.547	48 148	40 053	33 489	57 976	48.269	40.383

nenenenenenenenen <del>a</del>				HCC a	t 100%				emenenene nenenenene
		Samı	ole Female	Claim Cos	sts Per \$1	of Daily B	enefit		
		all a section at the office		Base Plu	IS AAPB				
Attained	3/46	3/91	3/181	6/46	6/91	6/181	Life/46	Life/91	Life/181
Age									
<u>Age</u> 55	0 958	0 848	0 773	1.465	1.309	1.208	2 507	2.255	2 102
65	3 020	2.641	2 420	4.379	3.857	3.562	6 595	5.841	5 4 1 9
75	9 808	8.531	7.833	13.883	12.147	11.188	19.295	16.928	15.603
85	34.193	30.008	27.675	47 462	41.745	38.305	61.574	54.139	49.490
95	53.643	46 571	41.742	70.951	61.975	55.741	89 989	78.517	70.259

	HCC at 50% Sample Male Claim Costs Per S1 of Daily Benefit											
Base Plus AAPB												
Attained	3/46	3/91	3/181	6/46	6/91	6/181	Life/46	Life/91	Life/181			
Age												
<u>Age</u> 55	0.781	0.694	0.630	1.044	0.931	0.853	1.412	1.261	1.157			
65	1.740	1.506	1.355	2.157	1.875	1.697	2.765	2.408	2.183			
75	5.947	5.088	4.506	7.327	6 304	5.608	9.087	7.827	6.962			
85	17.522	14.964	13.029	20.678	17.726	15.463	25.158	21.583	18.829			
95	35.873	30.027	25.213	41.636	35.008	29.473	50.137	42.188	35.546			

				HCC a	t 50%						
Sample Female Claim Costs Per \$1 of Daily Benefit											
Base Plus AAPB											
Attained	3/46	3/91	3/181	6/46	6/91	6/181	Life/46	Life/91	Life/181		
Age											
<u>Age</u> 55	0.758	0.676	0.620	1.056	0.946	0.878	1.616	1.456	1.360		
65	2.425	2.136	1.958	3.319	2.944	2.726	4.878	4.347	4.040		
75	8.257	7.255	6.674	11.303	9.987	9.226	15.383	13.620	12.577		
85	29.938	26.479	24.431	40.739	36.136	33.258	52.419	46.468	42.614		
95	47.006	41.126	36.932	62.321	54.896	49.638	78.892	69.388	62.409		

## NORTHWESTERN LONG TERM CARE INSURANCE CO MPANY 720 EAST WISCONSIN AVENUE MILWAUKEE, WISCONSIN 53202

## LONG-TERM CARE INSURANCE GROSS PREMIUMS RS SERIES - NOVEMBER, 2001

#### Annual Premiums per \$10 of Long-Term Care Daily Benefit

#### I. Premium Calculation

RS-R-.011

II. Basic Benefit and Indexing Options Benefits
Forms RS.LTC.(1101), RR.LTC.ABI.(0798), RS.LTC.APB.(1101)

Nursing Home Benefit	Home Care & Adult Day Care Benefit	Beginning Date	Benefit Period	Page
\$10	\$10	46	All	RS-R-1
\$10	\$5	46	All	RS-R-3
\$10	\$10	91	All	RS-R-5
\$10	\$5	91	All	RS-R-7
\$10	\$10	181	All	RS-R-9
\$10	\$5	181	All	RS-R-11

#### III. Paid-Up Nonforfeiture Benefit

Form RR.LTC.NFB.(0798)

Nursing Home Benefit	Home Care & Adult Day Care Benefit	Beginning Date	Benefit Period	Page
\$10	\$10	46	All	RS-R-13
\$10	\$5	46	All	RS-R-15
\$10	\$10	91	All	RS-R-17
\$10	\$5	91	All	RS-R-19
\$10	\$10	181	All	RS-R-21
\$10	\$5	181	All	RS-R-23

#### IV. Survivorship Benefit

Form RS.LTC.SB.(1101)

Prem	Premium Percentages				
	All	RS-R-25			

## Northwestern Long Term Care Insurance Company Premium Calculation

- A = The base premium rate per \$10 of daily benefit based on the age, plan, benefit period, and beginning date.
- B = The add-on premium rate per \$10 of daily benefit for the automatic benefit increase option.
  - If the policy has an automatic benefit increase option with an increase other than 5%, multiply the premium rate by (the % chosen / 5). Do not round.
- C = The add-on premium rate per \$10 of daily benefit for the automatic additional purchase benefit option.
- D = The shortened benefit period premium rate for the base per \$10 of daily benefit based on the age, plan, benefit period, and beginning date.
- E = The add-on shortened benefit period premium rate per \$10 of daily benefit for the automatic benefit increase option.
   If the policy has an automatic benefit increase option with an increase other than 5%, multiply the premium rate by (the % chosen / 5). Do not round.
- F = The add-on shortened benefit period premium rate per \$10 of daily benefit for the automatic additional purchase benefit option.
- G =The number of \$10 units (daily benefit/10).
- H = The multi-life discount factor (0.95 if applicable, 1.0 otherwise).
- I = The premium modal factor (1.0 for annual, 0.512 for semi-annual, 0.259 for quarterly, 0.087 for monthly).
- J =The spousal discount factor (0.85 if applicable, 1.0 otherwise).
- K = The Survivorship Benefit premium percentage that is based on the age, and the additional benefits that are present on the policy.

For each component (A through F)\*, calculate the modal premium:

- Multiply the premium rate by the multi-life discount factor (H).
- · Round the result to the nearest penny.
- Multiply the result by the number of \$10 units (G).
- Multiply the result by the premium modal factor (I).
- Multiply the result by the spousal discount factor (J).
- Round the result for the component to the nearest penny.
- Repeat these steps for all the applicable components A-F.
- For example, round (AxH) to the nearest penny. Then multiply this number times (GxIxJ). This is the final number to be summed for each component.

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The total modal premium without the Survivorship Benefit is the sum of each of the individual components.

When the policy has the Survivorship Benefit, the following additional steps are performed to calculate the modal Survivorship Benefit Premium:

- Calculate the total modal premium for the policy using the procedure outlined above. However, do not include any premium for the Paid-Up Nonforfeiture Benefit.
- Multiply the result by the Survivorship Benefit premium percentage (K).
- Round this result to the nearest penny.

The total modal premium for the policy including the Survivorship Benefit is the sum of the total modal premium without the Survivorship Benefit and the modal Survivorship Benefit premium.

\* Not all components will be applicable to all contracts.

Long Term Care Policy
Annual Premium per \$10 of Long-Term Care Daily Benefit
\$10/day for Nursing Home, \$10/day for Home Care & Adult Day Care
46 Day Beginning Date

		Base			Automatic Benefit Increase Option With Increases at 5%			Automatic Additional Purchase Benefit		
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	
18-40	36.50	42.80	51 10	140 50	179.80	231.30	1.90	3.90	7 90	
41	38.00	44.70	53.40	141,40	180.80	232.50	2.10	4.10	8 30	
42	39.70	46.70	55.80	142.10	181.70	233.60	2.20	4.30	8 70	
43	41 40	48.70	58.30	142.90	182.70	234.60	2.30	4 70	9.10	
44	43.20	50.90	60.90	143.60	183.50	235.60	2.40	4.90	9.60	
45	45.00	53.20	63.70	144 30	184.20	236.40	2.60	5.10	10.00	
46	47.00	55.50	66.60	144.90	185.00	237.20	2 70	5.50	10.50	
47	49.00	58.00	69 60	145.50	185.60	237.90	2.90	5 70	11.00	
48	51.10	60.60	72 70	146.10	186.10	238.50	3.10	6.00	11.60	
49	53.30	63.30	76.00	146.60	186.60	239.00	3.30	б.40	12.20	
50	55.60	66.10	79 50	147 00	187.10	239.40	3.50	6.70	12.70	
51	58.00	69.00	83.10	147 30	187.40	239.70	3.70	7 10	13.30	
52	60.50	72.10	86.80	147.60	187.60	240.20	3.90	7.50	14.00	
53	63.10	75.30	90.80	147.90	187.80	240.60	4 10	7.90	14.60	
54	65.90	78.60	94.90	148.00	187.90	241.00	4.30	8.40	15.30	
55	68.70	82.10	99.10	148.10	188.00	241.40	4.60	8.90	16.10	
56	72.80	87.00	105.10	149.80	190.00	242.20	4.90	9.50	17.10	
57	77.10	92.30	111.50	151.50	192.00	244.50	5.30	10.10	18.00	
58	81.70	97.80	118.20	153.10	193.90	246.80	5.70	10.90	19.10	
59	86.60	103.70	125.30	154.50	195.60	248.80	6.00	11.60	20.30	
60	91.80	109.90	132.90	155.80	197.20	250.60	6.40	12.40	21.50	
61	98.00	117.40	142.00	158.40	200.30	254.30	6.90	13.30	22.90	
62	104.60	125.40	151.60	160.80	203.20	257.90	7.50	14.30	24.50	
63	111.60	133.90	162.00	163.20	206.00	261.20	8.10	15.40	26.10	
64	119.10	143.00	173 00	165.30	208.60	264.30	8.80	16.60	27.90	
65	127.20	152.70	184.80	187.30	211.00	267.10	9.40	17.90	29.80	
66	140.30	168.50	203.90	175.00	220.70	279.30	10.50	19.90	32.90	
67	154.70	185.90	225.00	182.90	230.70	291.70	11.80	22.10	36.30	
68	170.70	205.00	248.30	190.80	240.80	304.20	13.00	24.70	40.10	
69	188.30	226.20	274.00	198.70	250.90	316.80	14.50	27.40	44.30	
70	207.60	249.60	302.40	206.80	261.00	329.40	16.30	30.40	48.80	
71	229.60	275.80	334.30	216.00	273.00	344.30	18.10	33.90	54.00	
72	253.80	304.80	369.50	225.30	284.90	359.40	20.30	37.80	59.80	
73	280.70	336.90	408.50	234.50	298.90	374.40	22.50	42.00	66.10	
74	310.30	372.40	451.50	243.60	308.70	389.50	25.20	46.70	73.10	
75	343.10	411.50	499.20	252.50	320.40	404.10	28.10	52.00	80.80	
76	372.80	446.50	541.80	259.80	330.20	416.90	30.80	56.90	87.90	
77	405.00	484.40	588.00	267.00	339.80	429.50	33.80	62.20	95.70	
78	439.90	525.50	638.20	273.90	349.10	441.60	37.10	68.00	104.20	
79	477.90	570.10	692.70	280.20	357.90	453.30	40.80	74.40	113.40	

80	519.20*	618.50°	751.80°	44.70*	81.30*	123.40°
81	557.30*	662.20°	805 00*	48 30*	87 70*	132.60*
82	598.10*	709.00°	862.00*	52 40*	94.60*	142 40*
83	641.90*	759.10°	923.10*	56.80°	101.90°	152.90*
84	689.00*	812.80*	988.40*	61.40*	109.80*	164 30°
				01.40	103.00	104 30
85	739.40*	870.20°	1,058.40*	66.50*	118.50*	176 50*
86	776.60*	911.40*	1.108.80*	70.10*	124.30*	176.50*
87	815.60*	954.60*	1,161.70*	73.90*		184.90*
88	856.60*	999.80*	1,217.00*	73.90 77 90*	130.40*	193.60°
89	899.60*	1,047.20*	1,275.00°		136.80*	202.80*
4.5	555555		5.00	82.10°	143.50°	212.40*
90	944.80*	1,096.80*	1,335.70*	86.50*	150.60°	222.60*
91	978.30*	1,134.40*	1,383,70*	89.80*	156.00*	231.20*
92	1,013.10*	1,173.30*	1,433.40*	93.00*	161.60*	240.10°
93	1,049.00*	1,213.60*	1,484.90*	96.50*	167.30*	249.10°
94	1,086.20*	1,255.20°	1,538.20*	100.20*	173.20°	
	\$200 CANDO CE		Managana	100.20	173.20	259.00*
95	1,124.80*	1,298.20*	1,593.40*	103.80*	179 50°	269.10*
96	1,160.80*	1,341.90*	1,652.80*	107.20*	186.30*	280.70*
97	1,197 90*	1,387.00*	1,714.30*	110 80*	193.40°	293.00*
98	1,236.20*	1,433.60*	1,778.20*	114.50*	200.90*	305.60°
99	1,275.80*	1,481.90*	1.844 40*	118.20*	208.40*	318.90*
				110.20	200.40	310.30
100	1,275.80*	1,481.90°	1,844.40*	118.20*	208.40*	318.90*
101	1,275.80*	1,481.90°	1,844.40*	118.20*	208.40*	318.90*
102	1,275.80*	1,481.90*	1,844.40*	118.20*	208.40*	318.90*
103	1,275.80*	1,481.90*	1,844.40*	118.20*	208 40*	318.90*
104	1,275.80°	1,481.90*	1,844.40*	118.20*	208.40*	318.90*
105	1,275.80*	1,481.90*	1,844.40*	118.20*	208.40°	318.90*
106	1,275.80*	1,481.90*	1,844.40*	118.20*	208.40°	318.90*
107	1,275.80*	1,481.90*	1,844.40*	118.20*	208.40°	318.90*
108	1,275.80*	1,481.90*	1,844.40*	118.20*	208.40*	318.90*
109	1,275.80*	1,481.90*	1,844.40*	118.20*	208 40*	318.90*
110	1,275.80*	1,481.90*	1,844.40*	118.20°	208.40*	318.90*
					2.75	

<sup>\*</sup> Rates applicable only for increases after issue.

#### Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care

46 Day Beginning Date

		Base			Benefit Incr Increases	rease Option		Automatic Additional Purchase Benefit		
Issue Age	1Y E	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	
18-40	29.50	33.30	38.60	110.60	139.10	176.00	1 80	3 30	5.40	
41	30.70	34.80	40.30	111 30	139.90	177.10	1.90	3.40	5.70	
42	32.00	36.30	42.10	112.00	140.80	178.20	2.00	3.60	6.00	
43	33.30	37.80	44.00	112.70	141.60	179.20	2.10	3.80	6 30	
44	34.70	39.50	45.90	113.40	142.30	180.20	2.20	4.00	6.70	
45	00.40			100 ME N. 100 M	1475-3V7687-00047					
45	36.10	41.20	48.00	114.00	143.10	181.00	2.40	4.20	7.00	
46	37.60	42.90	50.10	114.60	143.90	181.90	2.50	4.50	7 40	
47	39.10	44.80	52.40	115.20	144.50	182.70	2.70	4.70	7 80	
48	40.70	46.70	54.70	115.80	145.10	183.40	2 90	5.00	8 20	
49	42.40	48 70	57 20	116 30	145.70	184.10	3.00	5.30	8 60	
50	44.20	50 80	59.70	116.70	146.20	184.70	3.10	5 50	9.10	
51	46.00	53.00	62.40	117.10	146.70	185.20	3.30	5.80	9.60	
52	47.90	55.20	65.20	117.50	147.10	185.60	3 50	6.20	10.10	
53	49.90	57.60	68.10	117.80	147.50	186.00	3.70	6.50	10.60	
54	51.90	60.10	71.10	118.20	147.70	186.30	4.00	6.90	11.20	
						W-05-74-12				
55	54.10	62.70	74.30	118.30	147.90	186.50	4 10	7.20	11.70	
56	57.30	66.40	78.80	120.00	150.10	189.10	4.40	7.80	12.60	
57	60.60	70.50	83.70	121.70	152.00	191.60	4.80	8.20	13.30	
58	64.20	74.70	88.80	123.20	153.90	194.00	5.00	8.80	14.20	
59	67.90	79.20	94.20	124.80	155.80	198.30	5.40	9.30	15.10	
60	71.90	84.00	100.00	126.20	157.50	198.50	5.80	9.90	16.10	
61	76.80	89.80	107.00	128.70	160.60	202.20	6.20	10.70	17.20	
62	82.00	96.00	114.50	131.10	163.60	205.90	6.70	11.50	18.40	
63	87.50	102.60	122.50	133.40	166.50	209.40	7.20	12.40	19.70	
64	93.50	109.70	131.00	135.60	169.30	212.90	7.70	13 30	21.10	
25	00.00	447.00	110.00							
65	99.80	117.20	140.20	137.80	172.00	216.10	8.30	14.40	22.60	
66	110.20	129.60	155.00	144.70	180.60	227.00	9.30	16.00	25.10	
67	121.70	143.20	171.50	151.70	189.50	238.00	10.30	17.90	27.70	
68	134.30	158.30	189.70	159.00	198.50	249.30	11.60	19.90	30.70	
69	148.30	174.90	209.80	166.30	207.80	260.90	12.90	22.20	34.00	
70	163.80	193.40	232.00	173.70	217.00	272.60	14.30	24.60	37.70	
71	181.40	214.20	257.20	182.00	227.60	285.90	16.00	27.50	41.80	
72	200.90	237.30	285.10	190.40	238.20	299.50	17.80	30.60	46.40	
73	222.50	262.80	316.00	198.80	249.00	313.20	19.90	34.20	51.50	
74	246.50	291.20	350.30	207.20	259.70	326.90	22.10	38.00	57.20	
75	272.00	322 E0	200 20	245 50	270 50	240.60	24.70	12.10	62.50	
75 76	273.00	322.50	388.30	215.50	270.50	340.60	24.70	42.40	63.50	
76 77	297.00	350.70	422.50	222.00	278.90	351.50	27.10	46.40	69.20	
77	323.20	381.30	459.60	228.20	287.10	362.40	29.60	50.80	75.50	
78 70	351.60	414.60	500.10	234.30	295.00	372.80	32.50	55.60	82.30	
79	382.60	450.80	544.10	239.80	302.50	382.90	35.50	60.80	89.70	

38.90*	66.60*	97.90°
42.10°	72.00*	105.40*
45.50*	77.70*	113.40*
49.30*	83.90*	122.10*
53.20*	90.50*	131.50*
57.60*	97 <b>80°</b>	141 50*
60.70°	102.80*	148.70*
63.90°	108.10*	156.30*
67.30*	113.70°	164 20*
70.80*	119.60*	172.60*
74.60*	125.70*	181.40°
77.30*	130.50*	188.90*
80.10*	135.30*	196.70*
83.00*	140.30*	204.80*
86.10°	145.60*	213.30*
89.20*	151.00*	222 10*
92.30*	156.80*	232.00*
95.50*	162.80*	242 30*
98.70*	169.00*	253.10*
102.10*	175.40*	264.40*
102.10*	175.40*	264.40*
102.10*	175.40*	264.40*
102.10*	175.40*	264.40*
102.10°	175.40*	264.40*
102.10*	175.40*	264.40*
102.10°	175.40*	264.40*
102.10*	175.40*	264.40*
102.10*	175.40*	264.40*
102.10*	175.40*	264.40*
102.10*	175.40*	264.40*
102.10*	175.40*	264.40*

<sup>\*</sup> Rates applicable only for increases after issue.

Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 91 Day Beginning Date

		Base		Automatic E	Benefit Inc	crease Option	Automatic Additional		
Iscup Ago	3 Yr	6 Yr	I Indiante d		Increases			rchase B	enefit
Issue Age 18-40	31.70	37.20	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
41			44.40	122.20	156.40	201.20	1.70	3 40	6.90
	33.10	38.90	46.40	122.90	157.20	202.20	1 80	3.50	7.20
42	34.50	40.60	48.50	123.60	158.00	203.10	1 90	3.80	7.60
43 44	36.00	42.40	50.70	124.30	158.80	204.00	2.00	4.00	8.00
44	37.50	44.30	53.00	124.90	159.50	204.80	2.20	4.20	8.30
45	39.20	46.20	55.40	125.50	160.20	205.60	2.20	4 50	8.70
46	40.90	48.30	57.90	126.00	160.80	206.20	2.40	4.70	9.20
47	42.60	50.40	60.50	126.60	161.40	206,90	2.60	5.00	9.60
48	44.50	52.70	63.30	127.00	161.90	207.30	2 60	5.20	10.00
49	46.40	55.00	66 10	127.40	162.30	207.80	2.80	5.60	10.60
50	48.40	57 50	69.10	127.80	162.60	208.20	3.00	5 80	11.10
51	50.50	60.00	72.20	128.10	163.00	208.50	3.10	6.20	11.60
52	52.60	62.70	75.50	128.40	163.20	208.90	3.40	6.50	12.20
53	54.90	65.50	78.90	128.50	163.30	209.30	3.60	6.90	12.80
54	57.30	68.40	82.50	128.60	163.30	209.70	3.70	7 30	13.30
55	EO 00	74 40	20.00	400.70					
	59.80	71.40	86.20	128.70	163.30	210.10	3.90	7.70	14.00
5 <del>6</del>	63.30	75.70	91.40	130.30	165.20	210.60	4.30	8.20	14.80
57 58	67.10 71.10	80.20 85.10	96.90	131.70	167.00	212.70	4.50	8 90	15.70
59	75.30	90.20	102.80	133.10	168.50	214.60	4.90	9.40	16.60
29	75.30	90.20	109.00	134.40	170.10	216.30	5.30	10.00	17.60
60	79.80	95.60	115.60	135.50	171.50	217.90	5.60	10.80	18.60
61	85.20	102.10	123.50	137.70	174.20	221.10	6.00	11.60	19.90
62	90.90	109.00	131.90	139.90	176.80	224.20	6.60	12.50	21.20
63	97.10	116.40	140.80	141.80	179.20	227.20	7.00	13.50	22.80
64	103.60	124.30	150.40	143.70	181.50	229.90	7.60	14.50	24.30
65	110.60	132.80	160.70	145.50	183.50	232.20	8.20	15.50	25.90
66	122.00	146.50	177.30	152.20	192.00	242.90	9.10	17 30	28.60
67	134.60	161.60	195.70	159.00	200.60	253.60	10.20	19.30	31.50
68	148.40	178.30	215.90	165.90	209.40	264.50	11.40	21.40	34.90
69	163.70	196.70	238.30	172.90	218.20	275.40	12.70	23.80	38.50
70	180.60	217.00	262.90	179.80	227.00	286.50	14.10	26.50	42.50
71	199.60	239.90	290.70	187.90	237.30	299.40	15.80	29.40	47.00
72	220.70	265.10	321.30	195.90	247.70	312.50	17.60	32.80	52.00
73	244.10	293.00	355.20	203.90	258.10	325.60	19.60	36.50	57.50
74	269.90	323.80	392.70	211.80	268.50	338.60	21.80		63.50
	220,00	020.00	VUE.7 U	211.00	200.00	556.60	21.00	40.60	03.30
75	298.40	357.90	434.10	219.50	278.60	351.40	24.40	45.20	70.20
76	324.10	388.20	471.10	226.00	287.20	362.50	26.80	49.50	76.50
77	352.10	421.20	511.30	232.20	295.50	373.40	29.40	54.10	83.30
78	382.60	457.00	555.00	238.10	303.50	384.00	32.20	59.10	90.60
79	415.60	495.80	602.30	243.60	311.20	394.20	35.40	64.60	98.60

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### Northwestern Long Term Care Insurance Company

Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home: \$10/day for Home Care & Adult Day Care 91 Day Beginning Date

	Base			Benefit In Increase	crease Option is at 5%	Automatic Additional Purchase Benefit			
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
	454 501	£27.00±	CE0 701				20.00+	70 000	407.000
80	451.50°	537.80*	653.70*				38.80*	70.80*	107 30*
81	484 60°	575.80°	700 00*				42 10*	76.30°	115.30*
82	520.10°	616.50*	749.60*				45.50*	82 30°	123.80*
83	558.20*	660.10*	802.70*				49.30*	88.60*	133.00*
84	599.10°	706. <b>70</b> *	859.50*				53.40*	95.60*	142.90*
85	643.00*	756.70°	920.40*				57.80*	103.00*	153.40°
86	675.30*	792.50*	964.20°				61.00*	108.10*	160.70*
87	709.20°	830.10*	1.010.10*				64.30*	113.40*	168.40*
88	744.80*	869.40*	1.058.30*				67 80*	119.00°	176.30°
89	782.30°	910.60*	1.108.70*				71.40*	124 80°	184.70*
22		250 704	4 404 504				75 00+	404.00=	400 504
90	821.60*	953.70°	1.161.50*				75.20*	131.00*	193.50*
91	850.70°	986.40*	1,203.20*				78.10°	135.70*	201.00*
92	880.90*	1.020.30	1,246.40*				81.00*	140.50°	208.80*
93	912.20*	1,055.30*	1,291.20*				83.90*	145.40*	216.90*
94	944.60*	1,091.50*	1,337.60*				87.00*	150.60*	225.20°
95	978.10*	1,128.90*	1,385.60°				90.30*	156.00°	234.00°
96	1,009.40*	1,166.90*	1,437.20*				93.30*	162.00"	244.10°
97	1,041.70*	1,206,10*	1,490.70°				96.30*	168.20*	254.80°
98	1,075.00°	1,246.70*	1.546.20*				99.50*	174.60*	265.80°
99	1,109.40*	1,288.60°	1,603.80*				102.80*	181.30*	277.30°
•									
100	1,109.40*	1,288.60*	1,603.80*				102.80*	181.30*	277.30*
101	1,109.40*	1,288.60°	1,603.80*				102.80*	181.30*	277.30°
102	1,109.40*	1,288.60°	1.603.80*				102.80*	181 30"	277.30°
103	1,109.40*	1,288.60*	1.603.80*				102.80*	181.30*	277.30°
104	1,109.40*	1,288.60*	1,603.80°			•	102.80*	181.30°	277 30*
105	1 100 401	1,288.60*	1,603,80*				102 80*	181 30*	277 30°
105	1,109.40*						102.80*	181.30*	277.30
106	1,109.40*	1,288.60*	1,603.80° 1,603.80°				102.80*	181.30*	277.30°
107	1,109.40*	1,288.60*					102.80*	181.30*	277.30*
108	1,109.40*	1,288.60*	1,603.80°					181.30*	277.30°
109	1,109.40*	1,288.60*	1,603.80*				102.80*		
110	1,109.40*	1,288.60"	1,603.80*				102.80°	181.30*	277.30*

<sup>\*</sup> Rates applicable only for increases after issue.

#### Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home: \$5/day for Home Care & Adult Day Care 91 Day Beginning Date

				Automatic 8	Benefit Inc	crease Option	Auto	matic Ad	iditional
		Base		With	Increases	s at 5%		rchase E	
Issue Age	3 Yr_	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	25.60	29.00	33.50	96.20	120.90	153.10	1.60	2.80	4 80
41	26.70	30.20	35.00	96.80	121.70	154.10	1.60	3.00	5 00
42	27.80	31.50	36.60	97.40	122.50	154.90	1.70	3 20	5 30
43	28.90	32.90	38.20	98.10	123.10	155.90	1.90	3 30	5.60
44	30.10	34.30	40.00	98.70	123.80	156.60	2.00	3 50	5.80
45	31.40	35.80	41.70	99.20	124.50	157.50	2.10	3.70	6.20
46	32.70	37.30	43.60	99.70	125.10	158.20	2.20	3 90	6.40
47	34.00	38.90	45.50	100.20	125.70	158.90	2.30	4.10	6.80
48	35.40	40.60	47 60	100.70	126.20	159.50	2.50	4.30	7 10
49	36.90	42.30	49.70	101 10	126.70	160.10	2.60	4 60	7.50
50	38.40	44 20	51.90	101 50	127.10	160 60	2.80	4 80	7 90
51	40.00	46.10	54.20	101.90	127.50	161.10	2.90	5.10	8.40
52	41.70	48.00	56.70	102.10	128.00	161.40	3.00	5 40	8.70
53	43.40	50 10	59.20	102.50	128.20	161.80	3.20	5 70	9 20
54	45.20	52.30	61.80	102.70	128.40	162.10	3.40	5.90	9.80
55	47.00	54.50	64.60	103.00	128.60	162.20	3.70	6.30	10.20
56	49.80	57.80	68.60	104.40	130.40	164.40	3.90	6.70	10.80
57	52.70	61.30	72.80	105.80	132.20	166.60	4.10	7.10	11.50
58	55.80	65.00	77.20	107.20	133.80	168.70	4.40	7 60	12.30
59	59.10	68.90	82.00	108.50	135.40	170.60	4.70	8.10	13.10
60	62.50	73.00	87.00	109.80	137.00	172,50	5.00	8.70	13.90
61	66.80	78.10	93.00	111.90	139.60	175.90	5.40	9.30	15.00
62	71 30	83.40	99.50	114.00	142.30	179.10	5.80	10.10	16.00
63	76.10	89.20	106.50	116.00	144.80	182.10	6.30	10.80	17 10
64	81.30	95.40	113.90	117.90	147.20	185.10	6.70	11.60	18.40
65	86.80	101.90	121.90	119.80	149.60	187.90	7.20	12.60	19.60
66	95.80	112.70	134.80	125.80	157.00	197.40	8.10	13.90	21.80
67	105.80	124.50	149.10	131.90	164.80	207.00	9.00	15.60	24.10
68	116.80	137.60	164.90	138.20	172.70	216.90	10.10	17.30	26.70
69	129.00	152.10	182.40	144.60	180.70	226,90	11.20	19.30	29.60
70	142.40	168.10	201.80	151.10	188.80	237.00	12.50	21.50	32.70
71	157.70	186.30	223.60	158.30	197.90	248.70	13.90	23.90	36.40
72	174.70	206.30	247.90	165.60	207.20	260.40	15.50	26.70	40.40
73	193.50	228.60	274.80	172.90	216.50	272.30	17.30	29.70	44.80
74	214.30	253.20	304.60	180.20	225.90	284.30	19.30	33.10	49.70
75	237.40	280.50	337.70	187.40	235.20	296.10	21.40	36.80	55.10
76	258.30	305.00	367.40	193.00	242.50	305.70	23.50	40.30	60.20
77	281.00	331.60	399.70	198.50	249.60	315.10	25.80	44.10	65.60
78	305.80	360.50	434.80	203.60	256.50	324.30	28.20	48.40	71.60
79	332.70	392.00	473.10	208.50	263.10	333.00	30.90	52.90	78.10

Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home: \$5/day for Home Care & Adult Day Care 91 Day Beginning Date

		Base		Automatic With	crease Option is at 5%	Automatic Additional Purchase Benefit			
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
80	362.00*	426.20*	514.70°						9
81	389.00*	457.30°	552.40*				33.80*	57.90*	85.20*
82	418.10*	490.70*	592.90°				36.60*	62.60*	91.70*
83	449.30*	526.60*	636.40*				39.60*	67.60*	98.70*
84	482.90°	565.00°	683.10°				42.90*	72.90*	106.20*
•	402.30	303.00	003.10				46.30*	78.80*	114.30*
85	519.00°	606.30°	733.20°				50.10*	85.00*	123.00°
86	546.10*	636.80*	770 60°				52.80*	89.40*	129.20*
87	574.60*	668.90*	809.90*				55.60*	94.00*	135.80*
88	604.60°	702.60°	851.10*				58.50*	98.80*	142.80*
89	636.20*	737.90*	894.50*				61 60*	104.00°	150.10*
							0.00	104.00	130.10
90	669.40*	775.10*	940.20*				64.80*	109.30*	157.70*
91	694.80*	803.80*	976.60*				67.20°	113 40*	164.30°
92	721.20°	833.50°	1.014.50*				69.60°	117.60°	171.10*
93	748.50°	864.30°	1.053.90*				72.20*	122.10*	178.10°
94	776.90°	896.30*	1.094.80*					126.60*	185.50*
500							74.00	120.00	105.50
95	806.40*	929.50*	1,137 30*				77.50°	131.30°	193.10°
96	833.60°	962.20*	1,181,20*				80.20*	136.30°	201.80*
97	861.70*	996.10*	1,226.90*				83.10*	141.60°	210.70*
98	890.80*	1.031.20*	1,274.30*				85.90*	147.00	220.10*
99	920.90*	1,067,60*	1,323.50*				88.80*	152.50*	229.90*
5.5			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				00.00	132.50	229.90
100	920.90*	1,067.60*	1,323.50*				88.80*	152.50°	229.90°
101	920.90*	1,067.60*	1,323.50*				88.80*	152.50*	229.90°
102	920.90*	1,067.60*	1,323.50*				88.80*	152.50°	229.90*
103	920.90*	1.067.60*	1,323.50*				88.80*	152.50°	229.90°
104	920.90*	1.067.60°	1,323.50°				88.80*	152.50°	229.90°
							30.00	.02.00	
105	920.90*	1,067.60*	1,323.50*				88.80*	152.50*	229.90°
106	920.90*	1,067.60*	1,323.50*				88.80*	152.50°	229.90*
107	920.90*	1,067.60*	1,323.50°				88.80*	152.50°	229.90°
108	920.90°	1.067.60*	1,323.50*				88.80*	152.50°	229.90*
109	920.90*	1,067.60*	1,323.50°				88.80°	152.50°	229.90*
110	920.90°	1,067.60*	1,323.50*				88.80*	152.50*	229.90*
							55.55	. 02.00	

<sup>·</sup> Rates applicable only for increases after issue.

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## Northwestern Long Term Care Insurance Company

#### Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 181 Day Beginning Date

				Automatic 8	Benefit Inc	nefit Increase Option Automatic Additional				
		Base			Increases		Purchase Benefit			
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	
18-40	28.80	33.90	40.40	111.20	142.30	183.10	1.50	3.10	6.30	
41	30.10	35.40	42.20	111.80	143.10	184.00	1.60	3.20	6.60	
42	31.40	36.90	44.10	112.50	143.80	184.80	1.70	3 50	6 90	
43	32.80	38.60	46.10	113.10	144.50	185.60	1 80	3 60	7 30	
44	34.10	40 30	48.20	113.70	145.10	186.40	2.00	3.80	7 60	
45	35.70	42.00	50.40	114 20	145 80	187.10	2.00	4 10	7 90	
46	37,20	44 00	52.70	114.70	146 30	187 60	2.20	4 30	8.40	
47	38.80	45.90	55.10	115 20	146.90	188.30	2.40	4 60	8.70	
48	40.50	48.00	57 60	115.60	147.30	188.60	2.40	4 70	9.10	
49	42.20	50 10	60 20	115.90	147.70	189.10	2.50	5 10	9.60	
50	44.00	52.30	62.90	116.30	148.00	189.50	2.70	5.30	10.10	
51	46.00	54 60	65.70	116.60	148.30	189 70	2.80	5.60	10.60	
52	47.90	57.10	68.70	116.80	148.50	190.10	3.10	5.90	11.10	
53	50.00	59.60	71.80	116.90	148.60	190.50	3.30	6.30	11.60	
54	52.10	62.20	75.10	117.00	148.60	190.90	3.40	6.60	12.10	
55	54.40	65.00	78.40	117.10	148.60	191.30	3.50	7 00	12.70	
56	57.60	68.90	83.20	118.60	150.30	191.60	3.90	7 50	13.50	
57	61.10	73.00	88.20	119.80	152.00	193.60	4.10	8.10	14.30	
58	64.70	77.40	93.50	121.10	153.30	195.30	4.50	8.60	15.10	
59	68.50	82.10	99.20	122.30	154.80	196.80	4.80	9 10	16.00	
60	72.60	87.00	105.20	123.30	156.10	198.30	5.10	9.80	16.90	
61	77.50	92.90	112.40	125.30	158.50	201.20	5.50	10.60	18.10	
62	82.70	99.20	120.00	127.30	160.90	204.00	6.00	11.40	19.30	
63	88.40	105.90	128.10	129.00	163.10	206.80	6.40	12.30	20.70	
64	94.30	113.10	136.90	130.80	165.20	209.20	6.90	13.20	22.10	
65	100.60	120.80	146.20	132.40	167.00	211.30	7.50	14.10	23.60	
66	111.00	133.30	161.30	138.50	174.70	221.00	8.30	15.70	26.00	
67	122.50	147.10	178.10	144.70	182.50	230.80	9.30	17 60	28.70	
68	135.00	162.30	196.50	151.00	190.60	240.70	10.40	19.50	31.80	
69	149.00	179.00	216.90	157.30	198.60	250.60	11.60	21.70	35.00	
70	164.30	197.50	239.20	163.60	206.60	260.70	12.80	24.10	38.70	
71	181.60	218.30	264.50	171.00	215.90	272.50	14.40	26.80	42.80	
72	200.80	241.20	292.40	178.30	225.40	284.40	16.00	29.80	47.30	
73	222.10	266.60	323.20	185.50	234.90	296.30	17.80	33.20	52.30	
74	245.60	294.70	357.40	192.70	244.30	308.10	19.80	36.90	57.80	
75	271.50	325.70	395.00	199.70	253.50	319.80	22.20	41.10	63.90	
76	294.90	353.30	428.70	205.70	261.40	329.90	24.40	45.00	69.60	
77	320.40	383.30	465.30	211.30	268.90	339.80	26.80	49.20	75.80	
78	348.20	415.90	505.10	216.70	276.20	349.40	29.30	53.80	82.40	
79	378.20	451.20	548.10	221.70	283.20	358.70	32.20	58.80	89.70	

Long Term Care Policy

#### Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home: \$10/day for Home Care & Adult Day Care 181 Day Beginning Date

		Base			Benefit In Increase	crease Option es at 5%	Automatic Additional Purchase Benefit			
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	
80	410.90°	489.40°	594. <b>90</b> °				35.30*	64.40*	97 60*	
81	441.00*	524.00*	637.00°				38.30*	69 40°	104 90°	
82	473.30*	561.00°	682.10*				41.40	74 90°	112.70*	
83	508.00*	600.70°	730.50°				44.90°	80.60*	121.00°	
84	545.20°	643.10°	782.10°				48.60*	87.00*	130.00*	
85	585.10°	688.60*	837.60*				52.60*	93.70°	139.60*	
86	614.50°	721.20°	877.40*				55.50°	98.40*	146 20*	
87	645.40*	755.40°	919.20*				58.50*	103.20*	153.20*	
88	677.80°	791.20°	963.10°				61.70*	108.30*	160.40*	
89	711.90*	828.60*	1,008.90*				65.00°	113.60*	168 10*	
90	747.70*	867.90°	1,057.00*				68.40°	119.20°	176.10*	
91	774.10°	897.60*	1,094 90*				71.10°	123.50°	182.90*	
92	801.60*	928.50*	1.134.20*				73.70*	127.90*	190.00*	
93	830.10°	960.30*	1,175.00*				76.30°	132.30*	197.40*	
94	859.60*	993.30*	1,217.20*				79.20*	137.00*	204.90*	
95	890.10*	1,027.30°	1,260.90°				82.20°	142.00°	212.90*	
96	918.60*	1,061.90*	1,307.90*				84.90*	147.40*	222.10*	
97	947.90*	1.097.60*	1,356.50*				87.60*	153.10°	231.90*	
98	978.30°	1,134.50*	1,407.00°				90.50*	158.90*	241 90°	
99	1,009.60*	1,172,60*	1,459.50*				93.50*	165.00*	252.30°	
100	1,009.60*	1,172.60°	1,459.50*				93.50*	165.00°	252.30°	
101	1.009.60*	1,172.60*	1,459.50*				93.50*	165.00°	252.30°	
102	1,009.60*	1,172.60°	1,459.50*				93.50*	165.00°	252.30*	
103	1.009.60*	1,172.60*	1,459.50*				93.50*	165.00°	252.30°	
104	1.009.60*	1,172.60*	1,459.50*				93.50*	165.00°	252.30°	
105	1,009.60*	1,172.60°	1,459.50*				93.50*	165.00°		
106	1,009.60*	1,172.60°	1,459.50°				93.50*	165.00*	252.30*	
107	1,009.60*	1,172.60*	1,459.50°				93.50*	165.00*	252.30*	
108	1,009.60*	1,172.60*	1,459.50°				93.50°	165.00*	252.30°	
109	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00*	252.30°	
110	1,009.60*	1,172.60*	1,459.50*				93.50*	165.00	252.30°	

Rates applicable only for increases after issue.

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## Northwestern Long Term Care Insurance Company

#### Long Term Care Policy

Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home. \$5/day for Home Care & Adult Day Care 181 Day Beginning Date

		Automatic Benefit Increase Option					Automatic Additional			
	Base			With	s at 5%	Purchase Benefit				
Issue Age	3 Yr	ô Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	
18-40	23.30	26 40	30.50	87.50	110.00	139.30	1.50	2.50	4.40	
41	24.30	27 50	31.90	88.10	110.70	140.20	1.50	2.70	4.60	
42	25.30	28 70	33.30	88.60	111.50	141.00	1.50	2 90	4 80	
43	26.30	29.90	34.80	89.30	112.00	141.90	1.70	3.00	5 10	
44	27.40	31.20	36.40	89.80	112.70	142.50	1.80	3 20	5.30	
45	28.60	32.60	37.90	90.30	113.30	143.30	1.90	3.40	5.60	
46	29.80	33 90	39.70	90.70	113.80	144.00	2.00	3.50	5.80	
47	30.90	35.40	41 40	91.20	114.40	144.60	2.10	3.70	6.20	
48	32.20	36.90	43 30	91 60	114.80	145.10	2.30	3.90	6.50	
49	33.60	38.50	45.20	92.00	115.30	145.70	2.40	4 20	6 80	
50	34.90	40 20	47.20	92.40	115.70	146.10	2.50	4 40	7.20	
51	36.40	42 00	49.30	92.70	116.00	146.60	2.60	4 60	7.60	
52	37.90	43 70	51 60	92.90	116.50	146.90	2.70	4.90	7.90	
53	39.50	45.60	53 90	93.30	116.70	147.20	2.90	5.20	8.40	
54	41.10	47 60	56.20	93.50	116.80	147.50	3.10	5.40	8.90	
55	42.80	49.60	58.80	93.70	117.00	147.60	3.40	5.70	9.30	
56	45.30	52.60	62.40	95.00	118.70	149.60	3.50	6.10	9.80	
57	48.00	55.80	66.20	96.30	120.30	151.60	3.70	6.50	10.50	
58	50.80	59.20	70.30	97.60	121.80	153.50	4.00	6.90	11.20	
59	53.80	62.70	74.60	98.70	123.20	155.20	4.30	7.40	11 90	
60	56.90	66.40	79.20	99.90	124.70	157.00	4.60	7.90	12.60	
61	60.80	71.10	84.60	101.80	127.00	160.10	4.90	8.50	13.70	
62	64.90	75.90	90.50	103.70	129.50	163.00	5.30	9.20	14.60	
63	69.30	81 20	96.90	105.60	131.80	165.70	5.70	9.80	15.60	
64	74.00	86 80	103.60	107.30	134.00	168.40	6.10	10.60	16.70	
65	79.00	92.70	110.90	109.00	136.10	171.00	6.60	11.50	17.80	
66	87.20	102.60	122.70	114.50	142.90	179.60	7.40	12.60	19.80	
67	96.30	113.30	135.70	120.00	150.00	188.40	8.20	14.20	21.90	
68	106.30	125.20	150.10	125.80	157.20	197.40	9.20	15.70	24.30	
69	117.40	138.40	166.00	131.60	164.40	206.50	10.20	17.60	26.90	
70	129.60	153.00	183.60	137.50	171.80	215.70	11.40	19.60	29.80	
71	143.50	169.50	203.50	144.10	180.10	226.30	12.60	21.70	33.10	
72	159.00	187.70	225.60	150.70	188.60	237.00	14.10	24.30	36.80	
73	176.10	208.00	250.10	157.30	197.00	247.80	15.70	27.00	40.80	
74	195.00	230.40	277.20	164.00	205.60	258.70	17.60	30.10	45.20	
75	216.00	255.30	307.30	170.50	214.00	269.50	19.50	33.50	50.10	
76	235.10	277.60	334.30	175.60	220.70	278.20	21.40	36.70	54.80	
77	255.70	301.80	363.70	180.60	227.10	286.70	23.50	40.10	59.70	
78	278.30	328.10	395.70	185.30	233.40	295.10	25.70	44.00	65.20	
79	302.80	356.70	430.50	189.70	239.40	303.00	28.10	48.10	71.10	

Long Term Care Policy

#### Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care 181 Day Beginning Oate

	Base			Au	Automatic Benefit Increase Option With Increases at 5%				Automatic Additional Purchase Benefit			
Issue Age	3 Yr	6 Yr	Unlimited		3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited		
80	329.40*	387.80*	468.40*					30.80*	52 70°	77 50*		
81	354.00*	416.10°	502.70*					33.30°	57.00*	83.40*		
82	380.50*	446.50*	539.50*					36 00°	61 50*	89.80*		
83	408.90*		579.10*					39.00*	66 30°	96.60*		
84	439.40*	514.20*	621.60*					42.10°	71.70*	104.00*		
85	472.30°	551.70°	667.20°					45.60°	77 40*	111 90*		
86	497.00°	579 50°	701 20°					48.00°	81.40*	117.60*		
87	522.90°	608.70*	737.00*					50.60*	85.50*	123.60°		
88	550.20°	639.40°	774.50°					53.20°	89.90*	129.90°		
89	578.90°	671 50°	814.00*					56.10°	94.60*	136.60*		
A 47 (F)		0.0000000000000000000000000000000000000						50.10	34.00	130.00		
90	609.20*	705.30°	855.60*					59.00*	99 50*	143.50*		
91	632.30°	731 50°	888.70*					61.20°	103.20*	149.50*		
92	656.30°	758.50°	923.20*					63.30°	107.00°	155.70*		
93	681.10*		959.00°					65.70*	111.10*	162.10°		
94	707.00°	815.60*	996.30*						115.20*	168.80*		
(E)	1.500mm.			-				00.10	113.20	100.00		
95	733.80°	845.80*	1,034.90*					70.50*	119.50*	175.70*		
96	758.60°	875.60°	1,074.90*					73.00°	124.00°	183.60°		
97	784.10°	906.50*	1,116.50*					75.60*	128.90°	191.70*		
98	810.60*	938.40*	1,159.60*					78.20°	133.80*	200.30*		
99	838.00*	971.50*	1,204.40*					80.80*	138.80*	209.20*		
17.75									100.00	200.20		
100	838.00*	971.50*	1,204.40*					80.80*	138.80*	209.20*		
101	838.00*	971.50*	1,204.40*					80.80*	138.80°	209.20*		
102	838.00*	971 50*	1,204.40*					80.80*	138.80*	209.20°		
103	838.00*	971.50*	1,204.40*					80.80*	138.80*	209.20*		
104	838.00*	971.50*	1,204.40*					80.80*	138.80*	209.20*		
									,,,,,,,	200,20		
105	838.00*	971.50*	1,204.40*					80.80*	138.80*	209.20		
106	838.00*	971.50*	1,204.40*					80.80*	138.80*	209.20*		
107	838.00°	971.50°	1,204.40*					80.80*	138.80*	209.20*		
108	838.00°	971.50°	1,204.40*					80.80*	138.80°	209.20*		
109	838.00*	971.50*	1,204.40*					80.80*	138.80*	209.20*		
110	838.00*		1,204.40*					80.80*	138.80*	209.20*		
	555.50		1000					00.00	.00.00	200.20		

<sup>\*</sup> Rates applicable only for increases after issue.

## Non-forfeiture Benefit (Shortened Benefit Period Option)

## Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 46 Day Beginning Date

		Base			lenefit Inc Increases	rease Option at 5%		matic Add	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	6.20	6.50	7 00	6 90	8.10	9.50	0.10	0.20	0 50
41	6.40	6.80	7 20	7 20	8.30	9 80	0 10	0.20	0.50
42	6.60	7.00	7.50	7.50	8.70	10.10	0.10	0.30	0 60
43	6.80	7.30	7 80	7.80	8.90	10.50	0.20	0.30	0.60
44	7.00	7.50	8 10	8.10	9.30	10.80	0.20	0 30	0.60
45	7.30	7.70	8.30	8.40	9.70	11 30	0.20	0.40	0.80
46	7.50	8.00	8.60	8.70	9.90	11.60	0.20	0.40	0.80
47	7.80	8.20	8.90	9.00	10.30	12.00	0.20	0.50	0.80
48	8.00	8.50	9 30	9.30	10.70	12.30	0.30	0.50	0.80
49	8.30	8.70	9 60	9.60	11.10	12.70	0.30	0.50	0 80
50	8.50	9.00	9.90	10.00	11.40	13.10	0.30	0 60	0.90
51	8.80	9.30	10.20	10.40	11.80	13.50	0.30	0.70	1.00
52	9.10	9.60	10.60	10.70	12.20	13.90	0.30	0.70	1.10
53	9.40	9.90	10.90	·11.00	12.50	14.30	0 40	0.70	1.20
54	9.60	10.30	11.30	11.50	12.80	14.80	0.50	0.70	1.30
55	9.90	10.60	11.70	11.90	13.30	15.10	0.50	0.70	1,40
56	10.40	11.10	12.30	12.10	13.50	15.40	0.50	0.80	1.40
57	10.90	11.60	12.90	12.40	13.80	15.80	0.50	0.90	1.50
58	11.40	12.20	13.50	12.70	14.00	16.10	0.50	0.90	1.60
59	11.90	12.80	14.30	13.10	14.30	16.30	0.70	1.00	1.70
					14.50		0.70	1.00	1.10
60	12.40	13.40	14 90	13.50	14.50	16.70	0.80	1.10	1.80
61	13.10	14.10	15.70	13.70	14.80	17.10	0 80	1 30	2 00
62	13.80	14.90	16.70	14.10	15.00	17.20	0.90	1 30	2.00
63	14.60	15.70	17.60	14.30	15.20	17.50	0 90	1.50	2.20
64	15.40	16.60	18.60	14.70	15.40	17.80	1.00	1.50	2.30
65	16.20	17.50	19.70	14.90	15.60	18.00	1.10	1.60	2.40
66	17.40	18.90	21.40	15.70	16.40	18.90	1.20	1.80	2.70
67	18.70	20.50	23.30	16.50	17.00	19.70	1.30	2.00	3.00
68	20.00	22.30	25.40	17.00	18.90	21.80	1.50	2.20	3.30
69	21.40	24.10	27.60	17.50	19.40	22.40	1.70	2.50	3.70
70	22.90	26.10	30.00	18.00	20.00	23.10	1.80	2.80	4.10
71	24.30	27.60	31.70	18.60	20.60	23.80	2.00	3.00	4.40
72	25.90	29.10	33.50	19.10	21.30	24.50	2.00	3.20	4.70
73	27.40	30.50	35.20	19.70	21.90	25.30	2.20	3.50	5.10
74	29.10	32.00	37.10	20.30	22.50	26.00	2.20	3.80	5.40
75	30.80	33.60	38.70	20.90	23.20	26.80	2.30	4.00	5.90
76	32.30	34.50	39.40	21.50	23.90	27.60	2.50	4.10	6.00
77	33.90	35.30	39.90	22.20	24.60	28.40	2.60	4 30	6.00
78	35.60	38.30	42.90	22.80	25.40	29.30	2.80	4.60	7.50
79	37.30	40.10	44.90	23.50	26.10	30.20	3.10	4.90	8.00

80	39.00*	41.90*	47.00°
81	41.10*	44.20°	49.50*
82	43.40*	46.70°	52.30°
83	45.90*	49.40"	55.30°
84	48.30*	51.90*	58.20°
85	51.10°	54.90"	61.60*
86	55.70°	59.90*	67 10°
87	60.80*	65.40*	73.30°
88	66.10*	71.10*	79.60°
89	72.00°	77.40°	86.70*
90	78.20°	84.10*	94.20*
91	79.80*	85.80*	96.10°
92	81.40*	87.50*	98.10*
93	83.10°	89.40*	100.10*
94	84.90*	91.30"	102.30*
95	86.50*	93.00*	104.20°
96	86.50*	93.00"	104.20°
97	86.50*	93.00*	104.20*
98	86.50*	93.00*	104 20*
99	86.50*	93.00"	104 20*
100	86.50*	93.00*	104.20°
101	86.50*	93.00*	104.20*
102	86.50*	93.00°	104.20°
103	86.50*	93.00*	104.20*
104	86.50*	93.00"	104.20*
*05	00 50*	00.000	404.000
105	86.50*	93.00*	104.20°
106	86.50° 86.50°	93.00*	104.20° 104.20°
107 108	86.50*	93.00* 93.00*	104.20*
108	86.50°	93.00*	104.20*
110	86.50*	93.00°	104.20°
110	00.00	33.00	104.20

3.30*	5 30°	8.60*
3.50*	5.70*	9 30*
3.80*	6 10°	10 00*
4 10*	6.60*	10 70°
4.40*	7 10*	11 50°
4 70*	7.60*	12 40°
5.10*	8.20*	13.30°
5.50*	8.80*	14.30*
5.90*	9.50*	15.40°
6.30*	10.20*	16 60*
6.80*	10 90*	17 80°
7 30*	11 70*	19 20*
7 80*	12.60*	20.60*
8 40*	13.60*	22.10°
9.00*	14.60*	23.80*
9.70*	15.70*	25.60°
9.70*	15.70*	25 60*
9.70*	15.70*	25 60°
9.70*	15.70*	25.60*
9.70*	15.70*	25.60*
9.70*	15.70*	25.60*
9.70*	15.70*	25.60°
9.70*	15.70*	25.60*
9.70*	15.70*	25.60°
9.70*	15.70*	25.60°
9.70*	15.70°	25.60°
9.70*	15.70*	25.60°
9.70*	15.70*	25.60*
9.70*	15.70*	25.60*
9.70*	15.70*	25.60*
9.70*	15.70*	25.60*

<sup>\*</sup> Rates applicable only for increases after issue.

## Non-forfeiture Benefit

## (Shortened Benefit Period Option)

Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care 46 Day Beginning Date

				Automatic B	enefit Inc	rease Option	Auto	matic Add	litional
		Base		With	Increases	at 5%	Pui	rchase Be	enefit
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	5.20	5.40	5.60	4.90	5.40	6.20	0.10	0.20	0.50
41	5.40	5.50	5.80	5.10	5.70	6.50	0.10	0.20	0.50
42	5.50	5.60	6.00	5.40	5.90	6.70	0.10	0.30	0 50
43	5.70	5.80	6.20	5.60	6.20	7.00	0.10	0.30	0.50
44	5.80	5.90	6.40	5.80	6.60	7.30	0.20	0.30	0.50
45	6.00	6 10	6.60	6.00	6.80	7.70	0.20	0 30	0.50
46	6.10	6.40	6.80	6.30	6.90	8.00	0.20	0.30	0.60
47	6.30	6.50	6.90	6.60	7.30	8.40	0.20	0.30	0 70
48	6.50	6.70	7 20	6.80	7 60	8.70	0.20	0.30	0.70
49	6.70	6.90	7.30	7.00	7.80	9.10	0.20	0.30	0.70
50	6.80	7.10	7.60	7.30	8.10	9.40	0.30	0.40	0.70
51	7.00	7 20	7.80	7.60	8.50	9.80	0.30	0.40	0.70
52	7.20	7.50	8.00	7.80	8.80	10.20	0.30	0.40	0.80
53	7.40	7 70	8.30	8.10	9.00	10.50	0.30	0.50	08.0
54	7.60	7.90	8.50	8.30	9.40	11.00	0.30	0.50	0.90
55	7.70	8.10	8.70	8.80	9.80	11.40	0.50	0.50	1.00
56	8.00	8.50	9.20	9.10	10.00	11.60	0.50	0.50	1.00
57	8.50	8.80	9.60	9.20	10.30	11.70	0.50	0.60	1.00
58	8.80	9.20	10.00	9.60	10.70	12.10	0.50	0.70	1.10
59	9.20	9.60	10.60	9.90	10.90	12.20	0.50	0.80	1.10
60	9.60	10.00	11.00	10.20	11.20	12.50	0.50	0.90	1.20
61	10.00	10.50	11.60	10.60	11.50	12.80	0.70	0.90	1.30
62	10.60	11.00	12.20	10.80	11.80	13.00	0.70	1.10	1 40
63	11.10	11.70	12.90	11.30	11.90	13.30	0.80	1 10	1.40
64	11.60	12.30	13.60	11.70	12.10	13.60	0.80	1 20	1.60
65	12.20	13.00	14.30	12.00	12.30	13.90	0.90	1.20	1.60
66	13.20	14.00	15.60	12.60	13.00	14.50	0.90	1.40	1.80
67	14.10	15.30	16.90	13.40	13.50	15.40	1.10	1.40	2.00
68	15.20	16.50	18.30	13.80	15.00	17.30	1.10	1.70	2.30
69	16.40	18.00	19.90	14.20	15.50	17.80	1.20	1.70	2.50
70	17.50	19.40	21.70	14.60	15.90	18.30	1.40	2.10	2.70
71	18.60	20.50	22.80	15.10	16.40	18.90	1.50	2.10	3.00
72	19.80	21.60	23.90	15.50	16.90	19.40	1.50	2.20	3.30
73	20.90	22.70	25.10	16.00	17.40	20.00	1.70	2.20	3.50
74	22.10	23.70	26.10	16.50	17.90	20.60	1.80	2.40	3.80
75	23.30	24.90	27.20	17.00	18.50	21.20	1.80	2.40	4.00
76	24.40	25.50	27.70	17.50	19.00	21.90	1.90	2.50	4.20
77	25.40	26.10	28.10	18.00	19.60	22.50	2.20	2.70	4.30
78	26.60	28.00	30.60	18.50	20.20	23.20	2.40	3.40	5.50
79	27.60	29.10	31.70	19.10	20.80	23.90	2.50	3.60	5.90

80	28.70°	30.20*	33.00*	
81	30.40*	32.00*	34.90*	
82	32.40*	34 10*	37.20°	
83	34.40*	36.20*	39.50°	
84	36.40*	38.30*	41.80*	
85	38.70*	40.70*	44.50*	
86	42.60*	44.80*	49.00*	
87	46.80*	49.30*	53.80*	
88	51.30°	54.00*	59.00*	
89	56.10*	59.10*	64.50*	
90	61.30*	64.50*	70.50*	
91	62.50*	65.80*	71.80*	
92	63.70*	67.10*	73.20*	
93	64.90*	68.30*	74.60*	
94	66.10*	69.60*	76.00*	
95	67.30*	70.80*	77.40*	
96	67.30*	70.80"	77.40*	
97	67.30*	70.80*	77.40*	
98	67.30*	70.80*	77.40*	
99	67.30*	70.80*	77 40*	
100	67.30*	70.80*	77.40*	
101	67.30*	70.80*	77.40*	
102	67.30*	70.80*	77.40*	
103	67.30°	70.80*	77.40*	
104	67.30°	70.80*	77.40*	
105	67.30°	70.80*	77.40°	
106	67.30*	70.80*	77.40*	
107	67.30°	70.80*	77.40*	
108	67.30°	70.80*	77.40°	
109	67.30*	70.80*	77.40*	
110	67.30*	70.80*	77.40*	

٠	Rates	applicable	only f	for in	ncreases	after	ALIPPI
	Males	applicable	CHINA	OI 11	ILI CASES	anci	13346.

2 70*	3.90*	6.40°
2 90*	4.20*	6.80°
3 20*	4.50*	7 30°
3.40*	4.90*	7 90°
3 60*	5.20*	8.50°
3.90*	5.60*	9 10°
4.20*	6.00*	9.80°
4.50*	6.50*	10.50°
4.90*	7.00*	11.30°
5.20*	7.50*	12.20°
5.60*	8.00°	13,10*
6.10*	8.70°	14 10*
6.50*	9.30°	15.10*
7.00*	10.00°	16.30*
7.50*	10.70°	17.50*
8 10* 8.10* 8 10* 8 10* 8.10*	11.60° 11.60° 11.60° 11.60°	18.80° 18.80° 18.80° 18.80°
8.10* 8.10* 8.10* 8.10* 8.10*	11.60* 11.60* 11.60* 11.60* 11.60*	18.80° 18.80° 18.80° 18.80°
8.10*	11.60°	18.80*
8.10*	11.60°	18.80*
8.10*	11.60°	18.80*
8.10*	11.60°	18.80*
8.10*	11.60°	18.80*

#### Non-forfeiture Benefit (Shortened Benefit Period Option)

## Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home, \$10/day for Home Care & Adult Day Care 91 Day Beginning Date

		Base			Benefit Incr	ease Option	Automatic Additional Purchase Benefit		
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	
18-40	5.40	5.70	6 10	6 00	7 00	8 20	0.10	0 20	Unlimited
41	5.60	5.90	6 30	6 20	7 30	8 50	0.10	0 20	0 40
42	5 80	6 10	6 50	6 50	7 50	8 90	0.10	0 20	0.50
43	5.90	6.30	6 80	6.80	7 80	9 10	0.20	0 30	0 50
44	6.10	6.50	7 00	7 10	8.10	9 50	0 20	0 30	0 50
45	6.30	6.70	7 30	7 30	8.40	9.70	0 20	0 30	0 50
46	6.50	6.90	7 50	7 60	8.70	10.10	0.20	0.40	0 60
47	6.70	7 10	7 80	7 90	9 00	10 40	0.20	0 40	0.60
48	7.00	7.40	8 00	8.10	9.30	10 80	0 20	0 40	0.80
49	7.20	7 60	8 30	8 40	9.60	11,10	0 20	0 40	0 80
50	7 40	7 90	8 60	8 70	9 90	11 40	0 30	0 40	0 80
51	7 60	8.10	8 90	9 10	10.20	11.80	0.30	0 50	0 90
52	7.90	8 40	9 20	9 30	10.50	12.10	0.30	0 50	1 00
53	8.10	8.60	9 50	9.70	10.90	12.50	0.40	0 60	1 00
54	8.40	8.90	9.80	9.90	11 20	12.90	0 40	0 60	1 10
55	8.60	9.20	10 20	10.30	11.60	13.20	0.40	0.70	1.10
56	9.00	9.70	10.70	10.60	11.70	13.40	0.40	0.70	1 20
57	9.50	10.10	11 20	10 80	12.00	13.70	0.40	0.80	1 30
58	9.90	10 60	11 80	11.10	12.20	13.90	0.50	0 80	1.40
59	10.40	11.10	12.40	11.40	12.40	14 20	0.50	0.90	1.50
60	10.80	11.70	13 00	11.70	12.60	14.50	0.60	0.90	1 60
61	11.40	12.30	13.70	12.00	12.80	14.80	0 70	1.00	1.70
62	12.10	13.00	14.50	12.10	13.00	15.00	0.70	1 10	1.80
63	12.70	13.70	15.30	12.50	13.20	15 30	0.80	1 20	1.90
64	13.40	14,40	16 20	12.70	13.40	15.50	0.80	1 30	2.00
65	14.10	15.20	17.10	13.00	13.60	15.70	0.90	1.40	2.20
66	15.10	16.50	18.60	13.70	14.20	16.40	1 10	1 50	2.40
67	16.20	17 90	20 30	14 40	14.80	17.10	1 20	1 70	2.60
68	17 40	19.40	22.10	14.80	16.50	19.00	1.30	1.90	2.90
69	18.60	21.00	24.00	15.30	17.00	19.60	1 50	2.10	3.20
70	19.90	22.70	26.10	15.70	17.50	20.20	1 60	2.40	3.60
71	21.20	24.00	27.60	16.20	18.00	20.80	1.70	2.60	3.80
72	22.50	25.30	29.10	16.70	18.50	21.40	1.80	2.80	4.10
73	23.90	26.60	30.70	17.20	19.10	22.00	1.90	3.00	4.40
74	25.30	27.90	32.20	17.70	19.70	22.70	2.00	3.20	4.70
75	26.80	29.20	33.70	18.20	20.30	23.40	2.00	3.40	5.10
76	28.10	30.00	34.30	18.80	20.90	24.10	2.20	3.60	5.10
77	29.50	30.80	34.70	19.40	21.50	24.80	2.30	3.70	5.20
78	30.90	33.20	37.20	19.90	22.10	25.60	2.50	4 00	6.50
79	32.40	34.80	39.00	20.50	22.80	26.30	2.70	4 30	7 00

## Non-forfeiture Benefit

## (Shortened Benefit Period Option)

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home, \$10/day for Home Care & Adult Day Care 91 Day Beginning Date

		Base			Benefit Inci	rease Option at 5%	Automatic Additional Purchase Benefit		
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
80	33.90*	36.50°	40 80*						
81	35.80*	38.50*	43.10*				2 90°	4 60°	7 50°
82	37.80*	40 60*	45.50°				3 10*	5 00*	8 10*
83	39.90*	42.90*	48.10*				3 30°	5 30*	8 70*
84	42.10°	45.30°	50.70*				3.50*	5 70°	9 30*
04	42.10	40.00	30.70				3.80°	6.20*	10.00°
85	44.40*	47.70*	53.50°				4.10°	6 60*	10.80°
86	48.50°	52.20°	58.40*				4.40*	7 10*	11 60*
87	52.90*	56.90°	63.70*				4.70*	7.60*	12.50*
88	57 50°	61 80°	69.30°				5.10°	8.20*	13 40*
89	62.60°	67 30°	75 40°				5.50*	8.80*	14 40*
									, , , , ,
90	68.00*	73.10*	81 90*				5 90*	9 50*	15.50°
91	69.40*	74.60°	83.60*				6.30*	10 20*	16 70"
92	70.80*	76.10°	85.30*				6 80°	11.00*	17 90*
93	72 30°	77.70°	87 10°				7 30*	11 80*	19 30°
94	73.80*	79.40°	88.90*				7.90*	12 70°	20 70°
95	75.30°	81.00*	90.70*				8.50°	13.60°	22.20*
96	75.30°	81.00°	90.70*				8.50*	13.60*	22.20°
97	75.30°	81.00°	90.70*				8.50*	13.60*	22.20°
98	75.30°	81.00°	90.70*				8.50*	13.60*	22.20*
99	75.30°	81.00*	90.70*				8.50°	13.60°	22.20°
100	75.30*	81.00*	90.70*				8.50°	13.60*	22.20*
101	75.30*	81.00*	90.70°				8.50*	13.60°	22 20°
102	75.30°	81.00*	90.70*				8.50*	13.60*	22.20°
103	75.30°	81.00°	90.70*				8.50*	13.60°	22.20°
104	75.30*	81.00*	90.70*				8.50°	13.60*	22.20°
105	75.30°	81.00°	90.70*				8 50*	13 60°	22.20*
106	75.30°	81.00°	90 70*				8.50*	13 60°	22.20°
107	75.30°	81.00°	90.70*				8.50*	13.60*	22 20°
108	75.30°	81.00*	90.70*				8.50*	13.60°	22.20°
109	75.30°	81.00°	90.70*				8.50*	13.60°	22.20*
110	75.30°	81.00°	90.70*				8.50*	13.60*	22.20°
							0.30	13.00	24.20

<sup>\*</sup> Rates applicable only for increases after issue.

#### Non-forfeiture Benefit (Shortened Benefit Period Option)

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home. \$5/day for Home Care & Adult Day Care 91 Day Beginning Date

				Automatic	Benefit Inci	rease Option	Auto	matic Add	litional
		8ase	•		Increases			rchase Be	
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	4.50	4 60	4.90	4 30	4.80	5.40	0.10	0.20	0.40
41	4.70	4.80	5.10	4 40	4.90	5.60	0.10	0.20	0 40
42	4 80	4 90	5.20	4 60	5 20	5.90	0.10	0 20	0 40
43	4.90	5 10	5 40	4 90	5.30	6 10	0.10	0 20	0.40
44	5.10	5.20	5.50	5.00	5.60	6.50	0.10	0.20	0 50
45	5 20	5 40	5 70	5.30	5 80	6.70	0.10	0.20	0.50
46	5 30	5 50	5.90	5.50	6.10	7.00	0.20	0.30	0 50
47	5.50	5.70	6.10	5.70	6.30	7 20	0 20	0.30	0.50
48	5.60	5 80	6.20	5.90	6.60	7 60	0 20	0.30	0.60
49	5.80	6 00	6.40	6.10	6.80	7 90	0 20	0 30	0.60
50	5 90	6 20	6.60	6.40	7 00	8.20	0.20	0 30	0 60
51	6.10	6.30	6.80	6.60	7 40	8.50	0 20	0.40	0.70
52	6 30	6.50	7.00	6.80	7 60	8.80	0 20	0.40	0.70
53	6.40	6 70	7 20	7.10	7 90	9.20	0.30	0.40	0.70
54	6.60	6 90	7 40	7.30	8.20	9.50	0.30	0 40	0 80
55	6.70	7 10	7.60	7.60	8.40	9.80	0.40	0.40	0.80
56	7.00	7 40	8.00	7.90	8.70	10.00	0.40	0.40	0 80
57	7.30	7.70	8.40	8.10	9.00	10.20	0.40	0.50	0 80
58	7.70	8.00	8.80	8.30	9.20	10.40	0.40	0.60	0.90
59	8.00	8.30	9.20	8.60	9.60	10.60	0.40	0.70	0.90
60	8.30	8.70	9.60	8.90	9.80	10.80	0.50	0.70	1 00
61	8.70	9.20	10.10	9 20	9.90	11.10	0.60	080	1.10
62	9.20	9.70	10.60	9.50	10.10	11.40	0.60	0.80	1.20
63	9.70	10.20	11.20	9.70	10.30	11.60	0.60	0.90	1 30
64	10.10	10.70	11.80	10.10	10.60	11.80	0.70	1.00	1 40
65	10.60	11.30	12.50	10.50	10.70	12.00	0.80	1 00	1 40
66	11.50	12.20	13.50	10.90	11.30	12.70	0.80	1.20	1 60
67	12.30	13 30	14.70	11.60	11.80	13.40	0.90	1.30	1.80
68	13.20	14 40	16.00	11.90	13.00	14.90	1 00	1.40	1.90
69	14.20	15.60	17.40	12.30	13.40	15.40	1.10	1.60	2.10
70	15.20	16.90	18.80	12.70	13.80	15.80	1.20	1.70	2.40
71	16.20	17.80	19.80	13.10	14.20	16.30	1.30	1.90	2.60
72	17.20	18.80	20.80	13.40	14.60	16.80	1.30	1.90	2.80
73	18.20	19.70	21.80	13.90	15.10	17.30	1.40	2.00	3.00
74	19.20	20.70	22.70	14.30	15.50	17,80	1.50	2.00	3.30
75	20.30	21.60	23.60	14.70	16.00	18.40	1.60	2.10	3.60
76	21.20	22.20	24.10	15.10	16.50	18.90	1.70	2.20	3.60
77	22.10	22.70	24.40	15.60	16.90	19.50	1.90	2.30	3.80
78	23.10	24.30	26.60	16.10	17.50	20.10	2.00	2.90	4.80
79	24.00	25.30	27.60	16.50	18.00	20.70	2.20	3.10	5.10

Non-forfeiture Benefit (Shortened Benefit Period Option)

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home. \$5/day for Home Care & Adult Day Care 91 Day Beginning Date

	Base			Automatic With	Benefit Inc	Automatic Additional Purchase Benefit			
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
80	25.00*	26.30°	28.70°						30 100 20 10
81	26.50°		30 50°				2.40	3 40°	5.50°
82	28.10*		30.30°				2 50*	3 60°	5.90°
83		31.50°					2.70	3.90*	6 30*
			34.40*				2.90*	4.20*	6 80*
84	31.70	33.40°	36.40°				3.20*	4 50*	7 30*
85	33.70*	35.50°	38.70°				3.40°	4 80°	7 90°
86	37.00*	38.90*	42.50°				3.60*	5.20*	8.50*
87	40.60°	42.70°	46.70°				3.90*	5.60°	9.10*
88	44.60*	46 90*	51.30°				4 20*	6.00*	9.80*
89	48.80*	51.40*	56.10°				4.50*	6.50°	10.50°
							4.50	0 30	10.50
90	53,30°	56.10°	61.30*				4 90*	6 90°	11 30°
91	54.30°	57.20°	62.40°				5.20°	7.50°	12. <b>20</b> °
92	55.40*	58.30°	63.70°				5 60*	8 00°	13.10°
93	56.40°		64.80*				6 00*	8 60*	14 10°
94	U 578577 125 CM	60 50°	66 10°				6 50°	9 30*	15.10°
* * * * * * * * * * * * * * * * * * * *							0 30	3 30	15.10
95	58.50°	61.60*	67.20°				7 00*	10.00°	16.20°
96	58.50°	61.60°	67 20°				7 00°	10.00*	16.20*
97		61.60*	67.20*				7.00*	10.00	16 20°
98	58.50°	61.60°	67.20°				7 00*	10.00*	16.20*
99	58.50*	61 60°	67.20°				7 00*	10.00*	16.20°
								.0.00	
100	58.50*	61.60°	67.20°				7.00*	10.00*	16 20°
101	58.50*	61.60*	67.20°				7.00°	10.00*	16.20*
102	58.50*	61.60*	67 20°				7 00°	10.00*	16.20°
103	58.50*	61.60*	67.20°				7.00°	10.00°	16 20°
104	58.50*	61.60°	67.20*				7.00*	10.00*	16 20°
							1155		
105	58.50°	61.60°	67 20°				7.00*	10.00*	16 20°
106	58.50°	61.60*	67.20°				7.00*	10.00*	16 20°
107	58.50°	61.60°	67.20°				7.00*	10 00*	16.20*
108		61.60°	67.20°				7.00°	10.00°	16.20°
109		61.60°	67.20°				7.00*	10.00*	16.20°
110	3000-000	61 60°	67.20°				7.00°	10.00*	16.20*
								.0.00	10.20

<sup>\*</sup> Rates applicable only for increases after issue.

#### Non-forfeiture Benefit (Shortened Benefit Period Option)

## Annual Premium per \$10 of Long-Term Care Daily Benefit

\$10/day for Nursing Home; \$10/day for Home Care & Adult Day Care 181 Day Beginning Date

		Base			enefit Incre	ease Option	Automatic Additional Purchase Benefit		
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
18-40	4.90	5.20	5.60	5 50	6.40	7.50	0 10	0 20	0 40
41	5.10	5.40	5 70	5 60	6 60	7 70	0 10	0.20	0.50
42	5 30	5 60	5 90	5.90	6 80	8.10	0.10	0.20	0.50
43	5.40	5.70	6 20	6.20	7.10	8 30	0.20	0 30	0 50
44	5.60	5.90	6.40	6 50	7 40	8 60	0.20	0.30	0.50
45	5.70	6.10	6 60	6 60	7.60	8 80	0.20	0.30	0 50
46	5.90	6.30	6.80	6.90	7.90	9.20	0.20	0.40	0.50
47	6.10	6.50	7 10	7 20	8.20	9.50	0.20	0 40	0.50
48	6 40	6.70	7 30	7 40	8.50	9.80	0.20	0 40	0 70
49	6.60	6.90	7 60	7.60	8.70	10 10	0.20	0 40	0.70
50	6.70	7.20	7 80	7 90	9.00	10 40	0 30	0.40	0.70
51	6.90	7 40	8.10	8.30	9.30	10.70	0.30	0.50	0.80
52	7.20	7.60	8 40	8.50	9 60	11.00	0.30	0.50	0 90
53	7.40	7.80	8 60	8.80	9.90	11.40	0.40	0 50	0.90
54	7.60	8.10	8 90	9.00	10.20	11.70	0.40	0 50	1.00
55	7.80	8.40	9 30	9 40	10.60	12.00	0.40	0.60	1.00
56	8.20	8.80	9.70	9.60	10.60	12.20	0.40	0.60	1.10
57	8.60	9.20	10.20	9.80	10.90	12.50	0.40	0 70	1.20
58	9.00	9.60	10.70	10,10	11.10	12.60	0.50	0 70	1.30
59	9.50	10.10	11.30	10.40	11.30	12.90	0.50	0.80	1.40
60	9.80	10.60	11.80	10.60	11.50	13.20	0.50	0.80	1.50
61	10.40	11.20	12.50	10.90	11.60	13.50	0.60	0.90	1.50
62	11.00	11.80	13.20	11.00	11.80	13.70	0.60	1.00	1.60
63	11.60	12.50	13.90	11.40	12.00	13.90	0 70	1 10	1.70
64	12.20	13.10	14 70	11 60	12.20	14.10	0.70	1 20	1.80
65	12.80	13.80	15.60	11 80	12.40	14.30	0.80	1.30	2.00
66	13.70	15.00	16.90	12.50	12.90	14.90	1 00	1.40	2.20
67	14.70	16.30	18.50	13.10	13.50	15.60	1 10	1 50	2.40
68	15.80	17.70	20.10	13.50	15.00	17.30	1.20	1.70	2.60
69	16.90	19.10	21 80	13.90	15.40	17.80	1.40	1.90	2.90
70	18.10	20.70	23.80	14.30	15.90	18.40	1.50	2.20	3.30
71	19.30	21.80	25.10	14.70	16.40	18.90	1.50	2.40	3.50
72	20.50	23.00	26.50	15.20	16.90	19.50	1.60	2.50	3.70
73	21.70	24.20	27.90	15.60	17.40	20.10	1.70	2.70	4.00
74	23.00	25.40	29.30	16.10	17.90	20.70	1.80	2.90	4.30
75	24.40	26.60	30.70	16.60	18.40	21.30	1.80	3.10	4.60
76	25.60	27.30	31.20	17.10	19.00	21.90	2.00	3 30	4.60
77	26.80	28.00	31.60	17.60	19.60	22.60	2.10	3.40	4.70
78	28.10	30.20	33.90	18.10	20.20	23.30	2.20	3.60	5.90
79	29.50	31.70	35.50	18.70	20.80	24.00	2 40	3.90	6.40

#### Non-forfeiture Benefit (Shortened Benefit Period Option)

#### Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home: \$10/day for Home Care & Adult Day Care 181 Day Beginning Date

	Base			Automatic Benefit Increase Option With Increases at 5%			Automatic Additional Purchase Benefit		
Issue Age	3 Yr	1Y 6	Unlimited	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Unlimited
80	30.80*	33.20°	37 20*						V2.V2.V2
81	32.60*	35.00°	39. <b>30°</b>				2 60°	4 20*	6 80*
82	34.40*	37.00°	41.40*				2.80*	4 50*	7 40*
83	36.30*	39.00*	43 70*				3.00*	4.80*	7 90*
84	38.30°	41.20°					3.20*	5.20°	8 50°
04	30.30	41.20	46.20°				3.50*	5.60*	9.10*
85	40.40*	43 40*	48.70°				3.70*	6.00°	9 80°
86	44 10*	47.50°	53.20°				4.00*	6.50°	10.60*
87	48.10°	51.80*	58.00*				4.30°	7 00°	11 40*
88	52.30°	56.30°	63 00°				4 60*	7 50°	12.20*
89	57.00*	61.30°	68 60*				5 00*	8 00°	13 10*
90	61.90*	66.50*	74.60*				5 400		
91	63 20°	67 90*	76 10*				5.40*	8.60*	14 10*
92	64 40°	69.30*	77 60*				5.80*	9.30*	15.20*
93	65.80*	70.70*	79.30*				6.20*	10.00*	16.30°
94	67.20*	72.20°	80 90*				6.70*	10.70*	17 50°
34	07.20	12.20	80 90				7 20°	11.50*	18.80°
95	68.50"	73.70*	82.60*				7.70*	12.40*	20.20*
96	68.50*	73.70°	82.60*				7 70*	12.40°	20.20°
97	68.50*	73.70°	82.60*				7.70*	12.40*	20.20*
98	68.50*	73.70°	82.60*				7.70*	12.40*	20 20*
99	68.50*	73.70°	82.60*				7.70*	12.40*	20.20*
100	68.50*	73. <b>70</b> °	82.60°				7.70*	12.40°	20.20*
101	68.50*	73.70*	82.60°				7.70*	12.40*	20.20°
102	68.50°	73.70°	82.60°				7.70*	12.40	20.20°
103	68.50*	73.70°	82.60°				7.70*	12.40	20.20
104	68.50*	73.70°	82.60°				7.70*	12.40*	20.20°
			77777					12.40	20.20
105	68.50*	73.70	82.60*				7.70*	12 40°	20.20°
106	68.50*	73.70°	82.60*				7 70*	12.40°	20.20*
107	68.50°	73.70°	82.60*				7 70*	12.40*	20.20*
108	68.50*	73.70°	82.60*				7.70*	12.40°	20.20°
109	68.50*	73.70°	82.60°				7.70*	12.40*	20.20*
110	68.50°	73.70°	82.60*				7.70*	12.40°	20.20*
							0.43071	5000 B 2000	

<sup>\*</sup> Rates applicable only for increases after issue.

#### Non-forfeiture Benefit (Shortened Benefit Period Option)

Annual Premium per \$10 of Long-Term Care Daily Benefit \$10/day for Nursing Home, \$5/day for Home Care & Adult Day Care 181 Day Beginning Date

		0		Automatic	Benefit Incr	ease Option		matic Add	
3		Base			Increases		Pu	rchase Be	enefit
Issue Age	3 Yr	6 Yr	Unlimited	3 Yr	6 Yr	Untimited	3 Yr	6 Yr	Unlimited
18-40	4.10	4 20	4.50	3.90	4 40	4 90	0.10	0 20	0 40
41	4.30	4 40	4.60	4 00	4 50	5 10	0.10	0 20	0 40
42	4 40	4 50	4.70	4 20	4 70	5 40	0.10	0 20	0.40
43	4.50	4 60	4 90	4.50	4 80	5.60	0.10	0.20	0.40
44	4.60	4 70	5 00	4.60	5.10	5.90	0.10	0 20	0.50.
45	4.70	4 90	5 20	4 80	5.30	6.10	0.10	0.20	0 50
46	4.80	5 00	5.40	5.00	5.60	6.40	0.20	0.30	0.50
47	5.00	5.20	5.60	5.20	5.70	6.60	0.20	0.30	0 50
48	5.10	5.30	5.60	5 40	6.00	6 90	0.20	0 30	0 50
49	5.30	5.50	5.80	5 60	6.20	7 20	0.20	0 30	0 50
50	5.40	5 60	6 00	5.80	6 40	7 50	0.20	0 30	0.50
51	5.60	5.70	6.20	6.00	6.70	7.70	0 20	0 40	0.60
52	5 70	5 90	6 40	6 20	6 90	8.00	0.20	0.40	0.60
53	5.80	6 10	6.60	6.50	7.20	8.40	0.30	0.40	0.60
54	6.00	6.30	6.70	6.60	7.50	8.60	0.30	0 40	0.70
55	6.10	6.50	6 90	6.90	7.60	8.90	0.40	0.40	0.70
56	6.40	6.70	7.30	7 20	7.90	9.10	0.40	0.40	0.70
57	6.60	7 00	7.60	7 40	8.20	9.30	0.40	0 50	0.70
58	7 00	7 30	8.00	7.60	8.40	9.50	0.40	0 50	0.80
59	7.30	7.60	8.40	7.80	8.70	9.60	0.40	0.60	0.80
60	7.60	7 90	8.70	8.10	8.90	9.80	0.50	0.60	0.90
61	7.90	8 40	9.20	8.40	9.00	10.10	0.50	0.70	1.00
62	8.40	8.80	9.60	8.60	9.20	10.40	0.50	0.70	1 10
63	8.80	9.30	10.20	8.80	9.40	10.60	0.50	0.80	1.20
64	9.20	9.70	10.70	9.20	9.60	10.70	0.60	0.90	1.30
65	9.60	10 30	11.40	9.60	9.70	10.90	0.70	0 90	1 30
66	10.50	11.10	12.30	9.90	10.30	11.60	0.70	1.10	1 50
67	11.20	12.10	13.40	10.60	10.70	12.20	0.80	1 20	1 60
68	12.00	13,10	14.60	10.90	11.80	13.60	0.90	1 30	1 70
69	12.90	14.20	15.80	11.20	12.20	14.00	1.00	1 50	1 90
70	13.80	15.40	17.10	11.50	12.50	14.40	1.10	1.50	2.20
71	14.70	16.20	18.00	11.90	12.90	14.90	1.20	1.70	2.40
72	15.70	17.10	18.90	12.20	13.30	15.30	1.20	1.70	2.50
73	16.60	17.90	19.80	12.60	13.70	15.80	1.30	1.80	2.70
74	17.50	18.80	20.70	13.00	14.10	16.20	1.40	1.80	3.00
75	18.50	19.70	21.50	13.40	14.50	16.70	1.50	1.90	3.30
76	19.30	20.20	21.90	13.80	15.00	17.20	1.50	2.00	3.30
77	20.10	20.70	22.20	14.20	15.40	17.70	1.70	2.10	3.50
78	21.00	22.10	24.20	14.60	15.90	18.30	1.70	2.70	4.30
79	21.80	23.00	25.10	15.10	16.40	18.80	2.00	2.70	4.60
1.3	21.00	23.40	23.10	13.10	10.40	10.00	2.00	2.90	4.00

Non-forfeiture Benefit
(Shortened Benefit Period Option)
Annual Premium per \$10 of Long-Term Care Daily Benefit
\$10/day for Nursing Home; \$5/day for Home Care & Adult Day Care
181 Day Beginning Date

Automatic Benefit Increase Option Automatic Additional Base With Increases at 5% Purchase Benefit Issue Age 3 Yr 6 Yr Unlimited 3 Yr 6 Yr Unlimited 3 Yr 6 Yr Unlimited 80 22.80° 23.90° 26.10° 2 10° 3 10\* 5 000 81 24.10° 25.40° 27.70° 2.30\* 3 30° 5.40\* 82 25.60° 26.90° 29.40° 2.50\* 3 50\* 5 80\* 83 28.60° 27.20° 31.30\* 2 70\* 3.80\* 6.20\* 84 28.80° 30.40\* 33.20\* 2.90\* 4.10" 6.70 85 30.70° 32.30° 35.20\* 3.10° 4.40\* 7.20\* 86 33.70° 35.40° 38.70 3.30\* 4.70\* 7.70 87 36.90\* 38.90\* 42.50° 3 60\* 5.10° 8.30\* 40.60\* 88 42.70° 46.70° 3.80\* 5.50° 8.90\* 89 44.40° 46.70\* 51.00° 4 10° 5 90° 9 60° 90 48.50° 51.10\* 55.80° 4 40\* 6.30\* 10.30 91 49.40\* 52.00° 56.80° 4.80\* 6 80" 11 10\* 92 50.40° 53.10\* 57.90° 5 10° 7 30° 11 90° 93 51.30° 54.00° 59.00° 5.50° 7 90\* 12.80° 94 52.30° 55.10° 60.10° 5.90\* 8.40\* 13.70° 53.20° 56.00° 95 61.20° 6.40° 9.10\* 14.80° 53.20° 56.00\* 96 61.20\* 6.40° 9.10\* 14.80" 97 53.20° 56.00° 61.20\* 6.40° 9.10\* 14.80° 98 53.20° 56.00° 61.20\* 6.40° 9.10° 14.80° 53.20° 56.00° 99 61.20° 6.40° 9.10\* 14.80\* 100 53.20° 56.00\* 61.20\* 6.40° 14 80° 9.10 101 53.20° 56.00° 61.20° 6.40° 9.10\* 14 80° 53.20\* 56.00\* 61.20° 102 6.40° 9.10\* 14.80° 53.20° 56.00° 61.20° 103 6.40° 9.10\* 14.80\* 53.20\* 56.00° 61.20° 104 6.40\* 9.10\* 14.80\*

6.40°

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6 40\*

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9 10\*

9.10

9.10\*

9.10\*

9.10°

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14.80°

14.80\*

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53.20°

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105

106

107

108

109

110

56.00°

56.00°

56.00\*

56.00°

56.00°

56.00°

61.20°

61.20°

61.20

61.20°

61.20°

61.20°

<sup>\*</sup> Rates applicable only for increases after issue.

Survivorship Benefit Premium Percentage

		Base Policy Plus	Base Policy Plus
		Automatic Benefit Increase	Automatic Additional
	Base	Option	Purchase Benefit
Issue Age			, aranase benefit
18-40	12.00%	21.00%	17.00%
41	12.00%	22.00%	17.00%
42	12.00%	22.00%	18.00%
43	13.00%	22.00%	
44	13.00%	22.00%	18.00%
.,	70.00%	22.0070	19.00%
45	14.00%	23.00%	19.00%
46	14.00%	23.00%	20.00%
47	15.00%	23.00%	20.00%
48	15.00%	24.00%	21.00%
49	15.00%	24.00%	22.00%
		24.0070	22.00%
50	16.00%	24.00%	22.00%
51	16.00%	24.00%	23.00%
52	17.00%	25.00%	23.00%
53	17.00%	25.00%	24.00%
54	17.00%	25.00%	24.00%
•		20.0070	24.0076
55	18.00%	25.00%	24.00%
56	18.00%	25.00%	25.00%
57	19.00%	26.00%	25.00%
58	19.00%	26.00%	25.00%
59	19.00%	26.00%	26.00%
00	10.0070	20.00 /6	20.00%
60	20.00%	26.00%	26.00%
61	20.00%	26.00%	26.00%
62	20.00%	27.00%	27.00%
63	20.00%	27.00%	27.00%
64	21.00%	27.00%	27.00%
•	2.100.10		27.0070
65	21.00%	27.00%	27.00%
66	21.00%	27.00%	27.00%
67	22.00%	27.00%	27.00%
68	22.00%	27.00%	27.00%
69	22.00%	26.00%	26.00%
03	22.00 /0	20.0070	20.00%
70	22.00%	26.00%	26.00%
71	22.00%	26.00%	26.00%
72	22.00%	26.00%	25.00%
73	21.00%	25.00%	24.00%
74	21.00%	25.00%	23.00%
, 7	21.0070	20.00.00	20.0079
75	21.00%	24.00%	23.00%
76	20.00%	24.00%	22.00%
77	20.00%	23.00%	21.00%
78	20.00%	23.00%	21.00%
78 79	20.00%	23.00%	21.00%
13	20.0076	20.0070	21.0070

**	
80	21.00%*
81	21 00%*
82	21 00%°
83	21.00%*
84	21.00%
85	21.00%
86	21.00%*
87	21 00%
88	21.00%°
89	21.00%*
90	21 00%°
91	21 00%*
92	21 00%*
93	21.00%*
94	21.00%*
95	21 00%°
96	21 00%*
97	21.00%*
98	21 00%*
99	21.00%
100	21.00%
101	21.00%*
102	21.00%*
103	21.00%*
104	21.00%*
105	21.00%*
106	21.00%*
107	21.00%*
108	21.00%*
109	21 00%*
110	21.00%*

<sup>\*</sup> Percentages applicable only for increases after issue.

	Selection Factors for Underwriting by Issue Age			
Policy Year (t)	52	62	72	
1	0.20	0.20	0.36	
2	0.31	0.34	0.54	
3	0.45	0.50	0.72	
4	0.58	0.64	0.86	
5	0.70	0.75	0.91	
6	0.79	0.84	0.94	
7	0.86	0.89	0.95	
8	0.92	0.94	0.97	
9	0.94	0.96	0.99	
10	0.96	0.97	1.00	
11	0.97	0.98	1.00	
12	0.98	0.99	1.00	
13	0.99	1.00	1.00	
14	1.00	1.00	1.00	
15+	1.00	1.00	1.00	

i = 4.5%

	Premiums	Claims	Annual	ccumulat	umulative
Year	Earned		oss Rati		oss Ratio
TAME		HIRMITER		The state of the s	VVV IIMIQ
	1 1490.15	98.95	7%	6%	68%
	1409.86	162.77	12%	9%	
;	3 1337.62	241.95	18%	11%	
	4 1271.10	319.06	25%	14%	
:	1208.99	384.12	32%	17%	
(	1149.56	443.79	39%	20%	
	7 1091.96	497.92	46%	22%	
	1036.01	554.92	54%	25%	
	981.58	602.77	61%	28%	
10	928.06	641.96	69%	30%	
11	1 875.44	679.61	78%	32%	
12	2 823.29	709.84	86%	35%	
13	3 771.72	738.50	96%	37%	
14	4 720.88	765.16	106%	39%	
15	670.90	790.08	118%	42%	
10	621.95	813.74	131%	44%	
17	7 574.20	819.28	143%	46%	
18	527.82	823.92	156%	48%	
19	482.96	827.55	171%	50%	
20	439.79	829.02	189%	52%	
2	398.45	828.56	208%	54%	
2	2 359.09	799.83	223%	55%	
23	3 321.79	771.14	240%	57%	
24	286.66	741.86	259%	58%	
2	5 253.77	711.10	280%	60%	
26	223.18	680.13	305%	61%	
2	7 194.92	622.73	319%	62%	
28	169.02	568.40	336%	63%	
29	145.44	516.74	355%	64%	
30	124.16	467.39	376%	65%	
3	1 105.13	421.84	401%	65%	
32	88.25	365.51	414%	66%	
33	3 73.42	314.71	429%	66%	
34	4 60.52	268.99	444%	66%	
3	5 49.38	228.05	462%	67%	
30	39.91	192.74	483%	67%	
3	7 31.92	157.88	495%	67%	
38	3 25.25	128.03	507%	67%	
3	9 19.74	102.62	520%	67%	
4	15.24	81.20	533%	68%	
4	1 11.63	63.83	549%	68%	
4:	2 8.76	49.11	561%	68%	

43	6.51	37.29	573%	68%
44	4.77	27.88	584%	68%
45	3.42	20.43	597%	68%
46	2.43	14.86	612%	68%
47	1.70	10.58	622%	68%
48	1.17	7.40	632%	68%
49	0.78	5.07	650%	68%

## LONG-TERM CARE INSURANCE POTENTIAL RATE INCREASE DISCLOSURE FORM



A Northwestern Mutual Company P.O. Box 5709 Hopkins, MN 55343-5709 800 890 6704



- This long-term care coverage is Guaranteed Renewable. This means that the rates for this
  coverage may be increased in the future. Your rates CANNOT be increased due to your
  increasing age or declining health, but your rates may go up based on the experience of all
  insureds with a policy similar to yours.
- 2. If you receive a premium rate schedule increase in the future, you will be notified of the new premium amount and you will be able to exercise at least one of the following options:
  - (a) Pay the increased premium and continue your coverage in force as is.
  - (b) Reduce your coverage benefits to a level such that your premiums will not increase.
  - (c) Exercise your long-term care nonforfeiture option if purchased. This option is available for purchase for an additional premium.
  - (d) Exercise your contingent nonforfeiture rights See No. 3. This option is available if you do not purchase a long-term care nonforfeiture option mentioned in (c) above.
- Contingent Nonforfeiture Rights

If the premium rate for your policy goes up in the future and you do not buy a long-term care nonforfeiture option, you may be eligible for contingent nonforfeiture. Here's how to tell if you are eligible:

- (a) You will keep some long-term care insurance coverage, if:
  - (1) Your premiums after the increase exceeds your original premium by the percentage shown, or more, in the table provided on the next page; and
  - (2) You do not pay your premium within 120 days of the increase causing your policy to lapse.
- (b) The amount of coverage, new lifetime maximum benefit amount, etc., you will keep will equal the total amount of premiums you have paid since your policy was first issued. If you have already received benefits under the policy, so that the remaining maximum benefit amount is less than the total amount of premiums you have paid, the amount of coverage will be that remaining amount.
- (c) Except for this reduced lifetime maximum benefit amount, all other policy benefits will remain at the levels attained at the time of the lapse and will not increase thereafter.

Should you choose this Contingent Nonforfeiture option, your policy, with this reduced maximum benefit amount, will be considered "paid-up" with no further premiums due.

Case 2:20-cv-01090-BHL 071/06 /20/21/203 Page 126 of 167 Document 19-4

- You bought the policy at age 65 and paid the \$1,000 annual premium for 10 years, so you have paid a total of \$10,000 in premium.
- In the eleventh year, you receive a rate increase of 50%, or \$500 for a new annual premium of \$1,500, and you decide to not pay any more premiums causing your policy to lapse.
- Your "paid-up" policy benefits are \$10,000, provided you have at least \$10,000 of benefits remaining under your policy.

## Contingent Nonforfeiture **Cumulative Premium Increase over Initial Premium That Qualifies for Contingent Nonforfeiture** Percentage increase is cumulative from the date of original issue. It does NOT represent a one-time increase.

Issue Age	Percent Increase Over Initial Premium	Issue Age	Percent Increase Over Initial Premium
29 and under	200%	72	36%
30-34	190%	73	34%
35-39	170%	74	32%
40-44	150%	75	30%
45-49	130%	76	28%
50-54	110%	77	26%
55-59	90%	78	24%
60	70%	79	22%
61	66%	80	20%
62	62%	81	19%
63	58%	82	18%
64	54%	83	17%
65	50%	84	16%
66	48%	85	15%
67	46%	86	14%
68	44%	87	13%
69	42%	88	12%
70	40%	89	11%
71	38%	90 and over	10%

- 4. Premium rate that is applicable to you and that will be effective until a request is made and filed with the Texas Department of Insurance for an increase is in the Outline of Coverage. The premium rate for this coverage will be shown on the schedule page of your policy.
- 5. If your rates are changed, the new rates will become effective no earlier than your next billing date. The new rates will remain in effect until another request is made and filed with the Texas Department of Insurance. You have the right to receive a revised premium rate schedule if the premium rate is changed.

## Rate Increase History

We have sold long-term care insurance since 1998 and have sold this policy Form No. RS.LTC.(1101) since 2002. We have never raised rates for any long-term care policy sold in this state or any other state.

TEXAS 90-2127-98 90-2127 (1101)

	Selection Factors for Underwriting by Issue Age			
Policy Year (t)	52	62	72	
1	0.20	0.20	0.36	
2	0.31	0.34	0.54	
3	0.45	0.50	0.72	
4	0.58	0.64	0.86	
5	0.70	0.75	0.91	
6	0.79	0.84	0.94	
7	0.86	0.89	0.95	
8	0.92	0.94	0.97	
9	0.94	0.96	0.99	
10	0.96	0.97	1.00	
11	0.97	0.98	1.00	
12	0.98	0.99	1.00	
13	0.99	1.00	1.00	
14	1.00	1.00	1.00	
15+	1.00	1.00	1.00	

	Premiums	Claims	Annual	ccumulat	umulative
Year	<b>Earned</b>	Incurred	oss Rati	oss Rati	oss Ratio
1	1 1490.15	98.95	7%	6%	68%
	2 1409.86	162.77	12%	9%	
;	3 1337.62	241.95	18%	11%	
	1271.10	319.06	25%	14%	
	5 1208.99	384.12	32%	17%	
	1149.56	443.79	39%	20%	
	7 1091.96	497.92	46%	22%	
	3 1036.01	554.92	54%	25%	
9	981.58	602.77	61%	28%	
10	928.06	641.96	69%	30%	
11	1 875.44	679.61	78%	32%	
12	823.29	709.84	86%	35%	
13	3 771.72	738.50	96%	37%	
14	720.88	765.16	106%	39%	
15	670.90	790.08	118%	42%	
16	621.95	813.74	131%	44%	
17	7 574.20	819.28	143%	46%	
18	527.82	823.92	156%	48%	
19	482.96	827.55	171%	50%	
20	439.79	829.02	189%	52%	
2	1 398.45	828.56	208%	54%	
22	359.09	799.83	223%	55%	
23	3 321.79	771.14	240%	57%	
24	4 286.66	741.86	259%	58%	
25	5 253.77	711.10	280%	60%	
26	223.18	680.13	305%	61%	
2	7 194.92	622.73	319%	62%	
28	169.02	568.40	336%	63%	
29	145.44	516.74	355%	64%	
30	124.16	467.39	376%	65%	
3	1 105.13	421.84	401%	65%	
32	2 88.25	365.51	414%	66%	
33	3 73.42	314.71	429%	66%	
34	4 60.52	268.99	444%	66%	
3	5 49.38	228.05	462%	67%	
30	39.91	192.74	483%	67%	
3	7 31.92	157.88	495%	67%	
38	3 25.25	128.03	507%	67%	
39	9 19.74	102.62	520%	67%	
40	0 15.24	81.20	533%	68%	
4	1 11.63	63.83	549%	68%	
4:	2 8.76	49.11	561%	68%	

43	6.51	37.29	573%	68%
44	4.77	27.88	584%	68%
45	3.42	20.43	597%	68%
46	2.43	14.86	612%	68%
47	1.70	10.58	622%	68%
48	1.17	7.40	632%	68%
49	0.78	5.07	650%	68%



A Northwestern Mutual Company

### Certification

Section 7702B(c)(2) states that an individual will be considered chronically ill if he or she is certified by a licensed health care practitioner as having a level of disability similar (as determined under regulations prescribed by the Secretary of the Treasury in consultation with the Secretary of Health and Human Services) to the level of disability described in section 7702B(c)(2)(A)(i). At present, the Secretary of the Treasury has prescribed no such standard.

I certify that it is my legal opinion that federal tax law does not require a long-term care insurance contract to include this benefit trigger in the contract in order to be a qualified long-term care insurance contract under section 7702B of the Internal Revenue Code.

Larry S. Meihsner, Assistant Secretary



Larry S. Melhsner Assistant General Counsel

720 East Wisconsin Avenue Milwaukee, Wisconsin 53202-4797 414 665 2504 414 665 7016 fax larrymeihsner@northwesternmutual.com January 25, 2002

Northwestern Long Term Care Insurance Company NAIC No. 860-69000

FEIN No. 36-2258318

**CORRECTIONS** 

Texas Filing IDS: 2506731 & 2506727

Re:	RS.LTC.(1101)	Long-Term Care Insurance Policy
	RS.LTC.SB.(1101)	Survivorship Benefit
	RS.LTC.APB.(1101)	Automatic Additional Purchase Benefit
	90-1970 (1101)	Outline of Coverage
	90-1230 LTC (1101)	Request to Reinstate
	90-0600 LTC (1101)	Personal Health and Status Declaration
	90-1279 LTC (1101)	Application for Policy Change
	90-1968 LTC (1101)	Application for Long-Term Care
	90-1973 LTC (1101)	Long-Term Care Medical Questionnaire
	, ,	
	Re:	RS.LTC.SB.(1101) RS.LTC.APB.(1101) 90-1970 (1101) 90-1230 LTC (1101) 90-0600 LTC (1101) 90-1279 LTC (1101) 90-1968 LTC (1101)

#### Dear Mr. Speir:

This letter is in response to your e-mail dated January 9, 2002, regarding the above-referenced forms.

- Per your request, please find enclosed with this letter, forms 90-0600 LTC (1101), 90-1279 LTC (1101), and 90-1968 LTC (1101).
- 2. Per your request, we have changed "refund" to "return" on page 14 of the policy.
- 3. Per our telephone conversation, we also added the following language as number 4 on the last page of form 90-1968 LTC (1101):
  - 4. Receipt of Long-Term Care Insurance Potential Rate Increase Disclosure Form.
- 4. Please find enclosed with this letter a revised Outline of Coverage, form 90-1970 LTC (1101). The only change made to this form was removing RS.LTC.IP.(1101).

I have enclosed replacement forms for the changes noted above. I have also enclosed copies of the replacement forms, underlining the indicated changes. The only changes in this resubmission are those noted above.

If you should have any questions regarding the enclosed forms, you may call me at (414) 665-7233 or you can e-mail me at angelashanson@northwesternmutual.com.

Sincerely,

Angela S. Hanson (formerly Schaaf)
Insurance Regulatory Specialist



Texas Department of Insurance

JAN 2 3,2002

Life, Health & Licensing Program – Life, Health & HMO Intake Unit, Mail Code 106-1E 333 Guadalupe • P. O. Box 149104, Austin, Texas 78714-9104

	ED
Date: January 22, 2002	IANO
Contact Person's Name: Angela S. Hanson	Actuarial Dept.
Company's Name: Northwestern Long Term Care Insurance Co	1-1
Company's Address: 770 Fast Wisconsin Avenue, Milwavker, 1  Beferenced Form(s): RS ITC (USI) . tal	<u>JI 53</u> 20 Z
Referenced Form(s): RS. LTC. (UGI), etal	
Dear Mr. (Ms) Honson;	
We are unable to accept this filing due to the failure to meet the following requirement/s:	
Failure to provide duplicates of submission. [TAC §3.3(c)]  Failure to provide Multi-Use Certification. [TAC §3.5-3.10]  The Multi-Use Certification was not initialed in the appropriate place(s). [TAC § File & Use, Corrections, Resubmission, Exact Copies, Substitution, et al.)  The total required filing fee of \$	We received your [TAC §3.3(h) and 1 inches. [TAC §3.3(f)] the amount of \$50.00; st. [TAC §3.3(k)]
The referenced submission is returned to you so that it may be corrected and properly refiled	with the requested items.

The referenced submission is returned to you so that it may be corrected and properly refiled with the requested items. Be aware that the forms are only being returned for the basic filing requirements and have not yet been technically reviewed. If you have any questions, please feel free to call me at 512/305-7596.

Sincerely,

Nathan J. Robertson, Jr. Insurance Specialist Filings Intake Division

Life/Health Group MC 106-1E

January 17, 2002

Northwestern Long Term Care Insurance Company

NAIC No. 860-69000 FEIN No. 36-2258318

#### **CORRECTIONS**

Texas Filing IDS: 2506731 & 2506727

	Re:	RS.LTC.(1101) RS.LTC.SB.(1101) RS.LTC.APB.(1101)	Long-Term Care Insurance Policy Survivorship Benefit Automatic Additional Purchase Benefit
Mr. Russell Spier		90-1970 (1101)	Outline of Coverage
Insurance Specialist		90-1230 LTC (1101)	Request to Reinstate
Life/Health Division - MC 106-1D		90-0600 LTC (1101)	Personal Health and Status Declaration
Texas Department of Insurance		90-1279 LTC (1101)	Application for Policy Change
P.O. Box 149104		90-1968 LTC (1101)	Application for Long-Term Care
333 Guadalupe St.		90-1973 LTC (1101)	Long-Term Care Medical Questionnaire
Austin, TX 78714-9104			-

#### Dear Mr. Speir:

This letter is in response to your e-mail dated January 9, 2002, regarding the abovereferenced forms.

- 1. Per your request, please find enclosed with this letter, forms 90-0600 LTC (1101), 90-1279 LTC (1101), and 90-1968 LTC (1101).
- 2. Per your request, we have changed "refund" to "return" on page 14 of the policy.
- 3. Per our telephone conversation, we also added the following language as number 4 on the last page of form 90-1968 LTC (1101):
  - 4. Receipt of Long-Term Care Insurance Potential Rate Increase Disclosure Form.

I have enclosed replacement forms for the changes noted above. I have also enclosed copies of the replacement forms, underlining the indicated changes. The only changes in this resubmission are those noted above.

If you should have any questions regarding the enclosed forms, you may call me at (414) 665-7233 or you can e-mail me at angelashanson@northwesternmutual.com.

Sincerely,

Angela S. Hanson (formerly Schaaf) Insurance Regulatory Specialist



December 18, 2001

Northwestern Long Term Care Insurance Company NAIC No. 860-69000 FEIN No. 36-2258318

Texas Filing IDS: 2506731 & 2506727

Corrections

	Re:	RS.LTC.(1101)	Long-Term Care Insurance Policy
		RS.LTC.IP.(1101)	Long-Term Care Insurance Policy with
			Inflation Protection
		RS.LTC.SB.(1101)	Survivorship Benefit
		RS.LTC.APB.(1101)	Automatic Additional Purchase Benefit
Mr. Russell Spier		90-1970 (1101)	Outline of Coverage
Insurance Specialist		90-1230 LTC (1101)	Request to Reinstate
Life/Health Division - MC 106-1D		90-0600 LTC (1101)	Personal Health and Status Declaration
Texas Department of Insurance		90-1279 LTC (1101)	Application for Policy Change
P.O. Box 149104		90-1968 LTC (1101)	Application for Long-Term Care
333 Guadalupe St.		90-1973 LTC (1101)	Long-Term Care Medical Questionnaire
Austin, TX 78714-9104			-

Dear Mr. Speir:

This letter is in response to your e-mail dated November 21, 2001, regarding the abovereferenced forms.

- Per your request, please find enclosed with this letter RS.LTC.SB.(1101), (Survivorship Benefit), and RS.LTC.APB.(1101), (Automatic Additional Purchase Benefit).
- 2. Per your request, we have marked all "variable" information on the cover and the benefits and premiums page with brackets.
- 3. Per our telephone conversation on December 14, 2001, you indicated that we do not need to include the benefit trigger information that you referenced in your e-mail. Pursuant to our telephone conversation and your request, please find enclosed with this letter a "Certification" which is signed by one of our attorneys.
- 4. Per your request, we have added language to the definition of severe cognitive impairment so that it follows the IRS definition.

- Per your request, we have removed the last two bullets in the definition of Home Health Care Agency.
- 6. Per your request, and pursuant to our telephone conversation, you indicated that it would be acceptable to add **Notice of Unintentional Lapse** to the second paragraph on page 14.
- 7. Per your request, and pursuant to 28 TAC §3.3807(a), we have changed "Premium Refund at Death" to "Return of Premium at Death" and "Premium Refund at Cancellation" to "Return of Premium at Cancellation" on page 14 of the above-referenced policies.
- 8. Per your request, we have deleted the second paragraph under section 6.2 Incontestability. Also, per your request, we have added "an intent to deceive by the Insured in the application for insurance" to the second sentence in the first paragraph of this section.
- Per your request, we have marked the sample data number 11 of the Outline of Coverage, 90-1970 LTC (1101) as variable.
- 10. Per your request, we have added the graphic comparison so that it is under 14 in the Outline of Coverage, form 90-1970 (1101).
- Per your request, we have modified the incontestability section on the Request to Reinstate, 90-1230 LTC (1101), to be the same as the Incontestability section of the contract.

I have enclosed replacement forms for the changes noted above. I have also enclosed copies of the replacement pages, underlining the indicated changes. The only changes in this resubmission are those noted above.

If you should have any questions regarding the enclosed forms, you may call me at (414) 665-7233 or you can e-mail me at angelashanson@northwesternmutual.com.

Sincerely,

Angela S. Hanson (formerly Schaaf)
Insurance Regulatory Specialist

October 16, 2001

Northwestern Long Term Care Insurance Company NAIC No. 860-69000

Long-Term Care Insurance Policy

FEIN No. 36-2258318

Re:

Texas Filing IDS: 2506731 & 2506727

RS.LTC.(1101) RS.LTC.SB.(1101) Survivorship Benefit Automatic Additional Purchase Benefit RS.LTC.APB.(1101) Mr. Russell Spier 90-1970 (1101) Outline of Coverage Insurance Specialist 90-1230 LTC (1101) Request to Reinstate Life/Health Division - MC 106-1D 90-0600 LTC (1101) Personal Health and Status Declaration Texas Department of Insurance 90-1279 LTC (1101) Application for Policy Change P.O. Box 149104 90-1968 LTC (1101) Application for Long-Term Care 333 Guadalupe St. 90-1973 LTC (1101) Long-Term Care Medical Questionnaire Austin, TX 78714-9104

Dear Mr. Speir:

This letter is in response to your phone call on October 16, 2001, regarding the abovereferenced forms. Per your request, please find enclosed with this letter the actuarial information that corresponds to the policy and benefits referenced above.

If you should have any questions regarding the enclosed forms, you may call me at (414) 665-7233 or you can e-mail me at angelaschaaf@northwesternmutual.com.

Sincerely,

Angela S. Hanson (formerly Schaaf) Insurance Regulatory Specialist



2506727

September 11, 2001

Northwestern Long Term Care Insurance Company NAIC No. 860-69000 FEIN No. 36-2258318

Texas Filing ID: 2494542

Re: RS.LTC.IP.(1101)

Long-Term Care Insurance Policy

(with Inflation Protection)

Mr. Russell Spier Insurance Specialist Life/Health Division - MC 106-1D Texas Department of Insurance P.O. Box 149104 333 Guadalupe St. Austin, TX 78714-9104

Dear Mr. Speir:

This letter is in response to your letter dated May 10, 2001, regarding the above-referenced forms.

- Per your request, and to comply with 28 TAC §3.3804(b)(21) we have inserted the year "1986" to the cover of the policy (RS.LTC.(1101) and to the Outline of Coverage (90-1970 (1101).
- Per your request, we have added the definition for a Chronically III individual to Section 1 of the policy.
- 3. Per your request, we have modified the definition of continence to comply with 28 TAC 3.3804(b)(9).
- Per your request, we have removed the word "medically" from the definition of dressing.
- To comply with 28 TAC 3.3812(b)(1), we have modified the definition of nursing home, alternate living facility, adult day care facility, and home health care agency.
- 6. I have reviewed 28 TAC 3.3841(1)(C) and this regulation does not indicate that the grace period needs to be a part of the unintentional lapse. We are therefore, requesting that we are able to keep these provisions where they currently are.
- 7. Per your request, we have changed the provision for the incontestability period to comply with 28 TAC 3.3846(a) and (b).

I have enclosed replacement forms for the changes noted above. I have also enclosed copies of the replacement pages, underlining the indicated changes. The only changes in this resubmission are those noted above.

If you should have any questions regarding the enclosed forms, you may call me at (414) 665-7233 or you can e-mail me at angelaschaaf@northwesternmutual.com.

Sincerely,

Angela M. Schaaf

Insurance Regulatory Specialist

2506731

September 11, 2001

Northwestern Long Term Care Insurance Company NAIC No. 860-69000 FEIN No. 36-2258318

### Texas Filing ID: 2494541

	Re:	RS.LTC.(1101)	Long-Term Care Insurance Policy
		RS.LTC.SB.(1101)	Survivorship Benefit
		RS.LTC.APB.(1101)	Automatic Additional Purchase Benefit
Mr. Russell Spier		90-1970 (1101)	Outline of Coverage
Insurance Specialist		90-1230 LTC (1101)	Request to Reinstate
Life/Health Division - MC 106-1D		90-0600 LTC (1101)	Personal Health and Status Declaration
Texas Department of Insurance		90-1279 LTC (1101)	Application for Policy Change
P.O. Box 149104		90-1968 LTC (1101)	Application for Long-Term Care
333 Guadalupe St.		90-1973 LTC (1101)	Long-Term Care Medical Questionnaire
Austin, TX 78714-9104			_

Dear Mr. Speir:

This letter is in response to your letter dated May 10, 2001, regarding the abovereferenced forms.

- 1. Per your request, and to comply with 28 TAC §3.3804(b)(21) we have inserted the year "1986" to the cover of the policy (RS.LTC.(1101)) and to the Outline of Coverage (90-1970 (1101)).
- 2. Per your request, we have added the definition for a Chronically III individual to Section 1 of the policy.
- 3. Per your request, we have modified the definition of continence to comply with 28 TAC 3.3804(b)(9).
- Per your request, we have removed the word "medically" from the definition of dressing.
- To comply with 28 TAC 3.3812(b)(1), we have modified the definition of nursing home, alternate living facility, adult day care facility, and home health care agency.
- 6. I have reviewed 28 TAC 3.3841(1)(C) and this regulation does not indicate that the grace period needs to be a part of the unintentional lapse. We are therefore, requesting that we are able to keep these provisions where they currently are.

- 7. Per your request, we have changed the provision for the incontestability period to comply with 28 TAC 3.3846(a) and (b). Please also note that I have included a revised Request to Reinstate, form 90-1230 LTC (1101) which also reflects this change.
- Per your request, we have changed question number 9 in the Medical Questionnaire, 90-1973 LTC (1101), to comply with 28 TAC 21.704(b)(9).
- Per your request, we have changed the Caution section of the Outline of Coverage, 90-1970 (1101), to the Company may have the right to deny benefits.
- Per our telephone conversation, you indicated that we could ignore this question.
- 11. Per your request, we have changed the Outline of Coverage so that it complies with the format as required in 28 TAC 3.3804(a)(4). We have also changed the Medicare Supplement Insurance Disclaimer to read "Guide to Health Insurance for People with Medicare" instead of "Medicare Supplement Buyer's Guide."
- 12. We have modified the Outline of Coverage, form 90-1970 (1101), number 5 to comply with 28 TAC 3.3832(b)(5).
- 13. Per your request, we have modified the Outline of Coverage, form 90-1970 (1101), number 10, so that it complies with 28 TAC 3.3804(b)(10).
- 14. Per your request, we have revised the forms so that the most restrictive option available is reflected on all of the forms except the applications.
- Per your request, we have changed the phone number for the Texas Department of Aging in the Outline of Coverage, form 90-1970 (1101) to reflect the correct number, 1-800-252-9240.
- 16. Per your request, we have included a graphic comparison of the offer of inflation protection with the Outline of Coverage, form 90-1970 (1101).
- 17. Per your request, please find enclosed with this letter, a Table of Selections Factor used in Claim Cost Development and Underwriting Adjustment. Also, please find enclosed a complete and detailed Lifetime Loss Demonstration which includes the Earned Premium, Incurred Claims, Present Value of each policy year loss ratio and cumulative loss ratio, which includes one for the base policy, and, one for the base policy and riders (aggregate), and the interested rate has been limited to 4.5%.

In your letter, you requested that I explain why this policy contains inflation protection in the Benefits and Premiums page when my letter stated that this policy will not contain inflation protection. The Benefits and Premiums page that was previously submitted is a "sample" page which included specimen data that reflected the Insured purchasing inflation protection. As mentioned above, I have enclosed a Benefits and Premiums page which reflects the policy only, with no benefits.

You also requested additional information on the mandated offer of a nonforfeiture benefit. We intend to use the previously approved form, Paid-Up Nonforfeiture Benefit, RR.LTC.NFB.(0798), which was approved by your Department on February 5, 1999.

Also, per your request, I have corrected number 16 on the Outline of Coverage, 90-1970 (1101), to read §7702B(b).

Per your request, we have modified the Outline of Coverage, form 90-1970 (1101), so that it accurately reflects the policy corrections.

I have enclosed replacement forms for the changes noted above. I have also enclosed copies of the replacement pages, underlining the indicated changes. The only changes in this resubmission are those noted above.

If you should have any questions regarding the enclosed forms, you may call me at (414) 665-7233 or you can e-mail me at angelaschaaf@northwesternmutual.com.

Sincerely.

Angela M. Schaaf

Insurance Regulatory Specialist



### **Texas Department of Insurance**

Life/Health Division - Accident & Health, Mail Code 106-1D 333 Guadalupe • P. O. Box 149104, Austin, Texas 78714-9104

May 10, 2001

Angela M. Schaaf Insurance Regulatory Specialist Northwestern Long Term Care Insurance Company 720 East Wisconsin Ave. Milwaukee, WI 53202



Filing ID: 2494541

Re: Northwestern Long Term Care Insurance Company

RS.LTC.(1101) RS.LTC.SB.(1101) RS.LTC.APB.(1101) 90-1968 LTC (1101) 90-1279 LTC (1101)	Policy Survivorship Benefit Automatic Additional Purchase Benefit Application Application for Policy Change
90-1973 LTC (1101) 90-0600 LTC (1101) 90-1230 LTC (1101)	Medical Questionnaire Personal Health and Status Declaration Request To Reinstate
90-1230 LTC (1101) 90-1970 (1101) Rates	Outline Of Coverage Rates and Actuarial Memorandum

Each referenced form was submitted for review and approval under Article 3.42, Texas Insurance Code.

This letter is notice of proposed disapproval of each form on May 17, 2001. Notice of proposed disapproval is required by §1.704(a), Part I, Title 28, Texas Administrative Code.

Each referenced form is found objectionable for the following reason(s):

- The forms are contrary to 28 TAC §3.3804(b)(21) in that the year, 1986, of the Internal Revenue Code is left out of the statement on the policy cover that this is a qualified long-term care insurance contract.
- To comply with the Internal Revenue Code of 1986, §7702B, the benefit eligibility in a tax-qualified policy is met when a person has been certified as a Chronically III Individual. A definition for a Chronically III Individual should be included in the policy. Also, a tax-qualified policy must follow the provisions set out in §7702B for eligibility.
- 3. The forms are contrary to 28 TAC §3.3804(b)(9) in that the definition of continence is less favorable than required.

- The forms are contrary to 28 TAC §3.3804(b)(10) in that the definition of dressing is less favorable than required. Please remove the word "medically."
- 5. The forms are contrary to 28 TAC §3.3812(b)(1) in that the definition of nursing home, alternate living facility, adult day care facility, and home health care agency may not be more restrictive than one requiring that it be operated pursuant to state and federal law. These definitions may include a phrase that allows for certain criteria to be met, but only if licensing is not required.
- 6. The forms are contrary to 28 TAC §3.3841(1)(C) in that the provision for unintentional lapse is separate from the grace period.
- 7. The forms are contrary to 28 TAC §3.3846(a) and (b), in that the incontestability period should be according to said rule.
- To comply with 28 TAC §21.704(b)(9), an insurer may inquire if an applicant has ever tested positive on an HIV-related test or has been diagnosed as having HIV or AIDS. The HIV question in the medical questionnaire is too general. It is not clear who has been tested.
- 9. The forms are contrary to 28 TAC 3.3832(b) in that the caution in the outline of coverage states that the Company has the right to deny benefits.
- O. The forms are contrary to 28 TAC 3.3832(3)(B) in that the outline of coverage contains the return of unearned premium provision. This rule is referring to the refund of premium provision allowed under 28 TAC 3.3845.
- 11. The forms are contrary to 28 TAC §3.3804(a)(4), in that the use of text in the standard format outline of coverage is mandatory. Pursuant to 28 TAC §3.3804(b)(4), the Medicare Supplement Insurance Disclaimer should read "Guide to Health Insurance for People with Medicare" instead of "Medicare Supplement Buyer's Guide."
- 12. The forms are contrary to 28 TAC 3.3832(b)(5) in that they are more restrictive than allowed.
- 13. The forms are contrary to 28 TAC §3.3804(a)(4), in that the use of text in the standard format outline of coverage is mandatory. Pursuant to 28 TAC §3.3804(b)(10), the Alzheimer's provision should be expanded/modified to read according to said rule.
- 14. The forms are contrary to 28 TAC §3.3(d) in that all forms except the application must be completed with specimen information which shall reflect the most restrictive option available.
- 15. To comply with 28 TAC §3.3832(b)(12), the phone number for the Texas Department of Aging is to be disclosed in the outline of coverage, which you have done. However, due to an error on our part, the phone number for the Texas Department of Aging is incorrectly listed in the Texas Administrative Code. Please modify the number to reflect 1-800-252-9240.

- 16. The forms are contrary to 28 TAC §3.3832(b)(14)(A) in that the required graphic comparison of the offer of inflation protection in the outline of coverage is not included.
- 17. To comply with 28 TAC §3.4(b)(11), additional information is required. At the request of our actuarial staff, please submit the following information:
  - Table of Selections Factor used in Claim Cost Development and Underwriting Adjustment.
  - Complete and Detailed Lifetime Loss Ratio Demonstration which include the Earned Premium, Incurred Claims, Present Value of each policy year loss ratio and cumulative loss ratio. Provide one for the base policy, and, one for the base policy and riders (aggregate), and limit the interest rate between 4.5% to 5% in the calculation.

Upon resubmission, please explain why this policy contains inflation protection in the Benefits and Premiums page when your letter states that this policy will not contain inflation protection. Also, there is no attached benefit page for the mandated offer of a nonforfeiture benefit. Does the company intend to use a previously approved form? If so, please provide the form number. Finally, please correct number 16 on the outline of coverage to read §7702B(b).

In addition, the outline of coverage should be modified to accurately reflect any policy and rider corrections.

Resubmission of disapproved or non-compliant forms must comply with 28 TAC §3.7. Specifically, each form must be accompanied by a transmittal letter addressed to the specialist indicated below in the format prescribed in Form EXP REV. The following information must be provided upon resubmission for review:

- A statement identifying the Filing ID number, form number and the date of the disapproval or non-approval of the previously disapproved or non-compliant forms.
- A certification that no changes have been made to the form other than those identified in the format prescribed in Form CERT FR, Item "Resubmissions."
- A summary of the differences between the disapproval or non-compliant version and the resubmitted version of the form, including a description of any deleted text.
   The new form must clearly identify all changes made to the form by underlining new or modified text. Highlighting is prohibited.

A copy of each disapproved form bearing the disapproval stamp and date will be mailed to you in confirmation of this notice of disapproval.

Any questions or comments regarding the cited reasons for disapproval should be directed to Russell Speir, Insurance Specialist, Life/Health Division - MC 106-1D, Texas Department of Insurance, P. O. Box 149104, Austin, Texas 78714-9104, telephone number (512) 305-7273, or e-mail at Russell.Speir@tdi.state.tx.us.

Ana M. Smith-Daley

Deputy Insurance Commissioner

Life/Health Division

March 19, 2001

Northwestern Long Term Care Insurance Company NAIC No. 860-69000 FEIN No. 36-2258318

	Re:	RS.LTC.(1101)	Long-Term Care Insurance Policy
		RS.LTC.IP.(1101)	Long-Term Care Insurance Policy (with Inflation Protection)
		RS.LTC.SB.(1101)	Survivorship Benefit
Jeri Nevels	50	RS.LTC.APB.(1101)	Automatic Additional Purchase Benefit
Insurance Specialist		90-1970 (1101)	Outline of Coverage
Texas Dept. of Insurance - MC 9999		90-1230 LTC (1101)	Request to Reinstate
Life/Health Group - MC 106-1E		90-0600 LTC (1101)	Personal Health and Status Declaration
Filings Intake Division		90-1279 LTC (1101)	Application for Policy Change
333 Guadalupe St.		90-1968 LTC (1101)	Application for Long-Term Care
Austin, TX 78701		90-1973 LTC (1101)	Long-Term Care Medical Questionnaire

### Dear Ms. Nevels:

Per your letter dated March 6, 2001, I have enclosed a check for \$100 to cover the filing fees for the above referenced forms. I apologize for any inconvenience this may have caused.

If I can be of any further assistant, please contact me at (414) 665-3591 direct or e-mail at debbieorr@northwesternmutual.com.

Sincerely,

Debbie Orr

Senior Policy Forms Assistant

**Actuarial Department** 

ebbi ass

Enc.

### **Texas Department of Insurance**

Life, Health & Licensing Program - Life, Health & HMO Intake Unit, Mail Code 106-1E 333 Guadalupe • P. O. Box 149104, Austin, Texas 78714-9104

Date: 3/6/01
Contact Person's Name: Litacla M. Schaat - Insurance Regulatory Specialist
Company's Name: Merthwestern Kong Derm Care Insurance Company
Company's Address: 120 East Molonsia avenue - Milwankee, NI 53202
Referenced Form(s): R. S. NTC. (101); R.S. NTC. IP. (1101), etal
Dear Mr. (Ms) Schaaf;
We are unable to accept this submission for filing due to the failure to meet the following requirement/s:
Failure to provide duplicates of submission [TAC §3.3(c)]  Failure to provide Multi-Use certification and/or initialed in the appropriate place(s). [TAC §3.5-3.10] ( Exempt, File & Use, Corrections, Resubmission, Exact Copies, Substitution, et al.)  The total required filing fee of \$200.00 was not included with this submission. We received your check in the amount of \$/00.00; therefore, an additional \$/00.00 is due. [TAC §3.3(h) and TAC §7.1301(c), subchapter M]  The required filing fee of \$50.00 per policy was not included with this resubmission. [TAC §3.3(h)(2) and TAC §7.1301(c), subchapter M]  A resubmission of previously disapproved forms must include all forms for which the company is seeking approval. [See TAC §3.7]  Please note that this form is not exempt for review we received your check in the amount of \$50.00 an additional \$50.00 is due.[TAC §3.3(h)(1)]  Failure to provide a distinguishing form number in the lower left hand corner of form.[TAC §3.3(g) and 3.4(b)]  Failure to provide a completed copy of the Expedited Review or General Review transmittal checklist.[TAC §3.3(k)]  New or modified text must be underlined. Highlighting any portion of the form is strictly prohibited.[See TAC §3.5(b)(3)]
The referenced submission is returned to you so that it may be corrected and properly refiled with the requested items. Be aware that the forms are only being returned for the basic filing requirements, and have not yet been technically reviewed. If you have any

questions, please feel free to call me at 512/305-7586.

Sipcerely,

Insurance Specialist Filings Intake Division

Life/Health Group MC 106-1E

March 2, 2001

Northwestern Long Term Care Insurance Company NAIC No. 860-69000 FEIN No. 36-2258318

	Re:	RS.LTC.(1101)	Long-Term Care Insurance Policy
		RS.LTC.IP.(1101)	Long-Term Care Insurance Policy
			(with Inflation Protection)
		RS.LTC.\$B.(1101)	Survivorship Benefit
Jose Montemayor		RS.LTC.APB.(1101)	Automatic Additional Purchase Benefit
Commissioner of Insurance		90-1970 (1101)	Outline of Coverage
Texas Dept. of Insurance - MC 9999		90-1230 LTC (1101)	Request to Reinstate
Life/Health Group - MC 106-1E		90-0600 LTC (1101)	Personal Health and Status Declaration
P.O. Box 149104		90-1279 LTC (1101)	Application for Policy Change
333 Guadalupe St.		90-1968 LTC (1101)	Application for Long-Term Care
Austin, TX 78701		90-1973 LTC (1101)	Long-Term Care Medical Questionnaire

ATTENTION: Filings Intake Div.

These forms and rates are being submitted on behalf of the Northwestern Long Term Care Insurance Company. The Northwestern Long Term Care Insurance Company is a wholly owned subsidiary of The Northwestern Mutual Life Insurance Company.

I am submitting for your approval form RS.LTC.(1101) which is an individual, comprehensive, Qualified long-term care insurance policy. I am also submitting form RS.LTC.IP.(1101) which is an individual, comprehensive Qualified long-term care insurance policy that the Insured will receive if they purchase a policy with inflation protection. Also included with this filing are two additional benefit forms, an outline of coverage, and application forms.

We plan to introduce these new policies and additional benefits in November, 2001 or subsequent to your state's approval.

The forms referenced above, are new forms and will replace the following forms, which are now in use:

<b>New Form Number</b>	Form Being Replaced	<b>Date Approved</b>
RS.LTC.(1101)	RR.LTC.(0798)	February 5, 1999
RS.LTC.SB.(1101)	N/A	N/A
RS.LTC.APB.(1101)	RR.LTC.APB.(0798)	February 5, 1999
90-1970 (1101)	90-1970-98 (0798) TX	February 5, 1999
90-1230 LTC (1101)	90-1230 LTC (0798)	March 4, 1999
90-0600 LTC (1101)	90-0600 LTC (0898)	March 4, 1999
90-1279 LTC (1101)	90-1279 LTC (0898) TEXAS	March 4, 1999
90-1968 LTC (1101)	90-1968 LTC (0798) TEXAS	February 5, 1999
90-1973 LTC (1101)	90-1973 LTC (1199) TEXAS	August 5, 1999

Policy form RS.LTC.(1101) and RS.LTC.IP.(1101) are guaranteed renewable for life.

Also included with this filing is a rate manual and actuarial memorandum.

Appendix A contains a sample premium calculation. There are no policy fees.

Appendix B is a certification of readability along with the Flesch readability score. All forms are printed in 12 point leaded for reading ease.

Each of the additional benefits is available at the option of the insured and for an additional premium.

The above-referenced policies, including additional benefits, are tax qualified long-term care policies under the requirements of the Health Insurance Portability and Accountability Act of 1996 (HIPAA). They are also designed to follow all of the requirements of the NAIC Long-Term Care Insurance Model Act and Regulation.

Following is a brief description of the policies and each of the additional benefits.

### Policy forms RS.LTC.(1101) and RS.LTC.IP.(1101)

### Premiums and Benefits

As noted above the premiums are guaranteed renewable (level premiums) for life. The policy is a comprehensive long-term policy with benefits payable on an expense reimbursement basis.

There is only one medical risk class available. Smokers will not pay an extra premium multiple.

A spousal discount of 15% is available. To receive the discount, both spouses must be insurable. However, both spouses do not have to purchase policies.

The insured may pick any maximum daily reimbursement basis for nursing home care from \$50 to \$250. The daily limit for alternate living facilities equals 100% of the nursing home limit chosen. For home health care and adult day care, the daily limit is an option chosen by the insured and may equal either 50% or 100% of the nursing home daily limit. To avoid any confusion, actual dollar figures, not percentages, of the maximum daily limit for each provider of care are shown on the specifications page.

The benefit itself is the lesser of the actual daily charge or the daily limit for the appropriate provider of care.

There are three choices for Beginning Dates (elimination period plus one day) that are available – 46 day, 91 day or 181 day Beginning Date. Benefits begin to accrue after the insured has either 45, 90 or 180 days of expenses.

A lifetime maximum benefit is based on maximum benefits for nursing home care of: three years, six years, or unlimited (life). Actual benefits are payable subject to the daily limit selected and as long as the maximum amount available has not been exhausted.

### Automatic Additional Purchase Benefit (AAPB) (RS.LTC.APB.(1101))

We intend to continue to offer the Automatic Benefit Increase (RR.LTC.ABI.(0798)), which was previously approved by your Department. This benefit provides inflation protection with indexing at 5% compounded with a level premium as required by the NAIC model. However, as an alternative we also intend to offer the AAPB.

The AAPB provides an alternative to the ABI for inflation coverage. On each policy anniversary, the Daily Benefit and the Benefit Account Value remaining increase at 5% compounded. However, each increase has its own level premium based on the attained age of the insured on the anniversary of each increase. In effect, values may appear as if the insured has purchased a new additional piece of level premium coverage each year.

The last increase if the insured is not on claim occurs at age 85 or the tenth policy anniversary, if later.

If the insured is on claim, the 5% increases continue indefinitely, so long as the amount of any benefits paid is not greater than the Benefit Account Value.

### Survivorship Benefit (RS.LTC.SB.(1101))

The Survivorship Benefit is an optional benefit that can be purchased when two spouses each own a Northwestern Long Term Care policy. Upon the death of one of the Insureds, this Benefit will change the status of the surviving Insured's policy to paid-up. The paid-up policy will begin at the later of the death of the first Insured or the first anniversary after the benefit on the surviving Insured's policy has been paid for seven years. Both spouses must purchase this benefit.

These forms and rates have been filed for use in Wisconsin, our state of domicle.

If you should have any questions regarding the enclosed forms, you may call me collect at (414) 665-7233 or you can e-mail me at angelaschaaf@northwesternmutual.com.

Sincerely,

Angela M. Schaaf

Insurance Regulatory Specialist

angela m. Schaaf

Enclosures

### SAMPLE PREMIUM CALCULATION Long-Term Care Form RS.LTC.(1101)

Nursing Home Maximum Benefit Home Health Care Maximum Benefit as a Percentage of Nursing Home		\$100 per day 50% (\$50 per day)
Age Beginning Date Maximum Benefit Period Premium Frequency Spousal Discount Additional Benefit Automatic Benefit Increase at 5% (ABI)		65 91 <sup>st</sup> day 6 Years Annual Yes
Basic premium per \$10/day ABI Total	+	\$ 101.90 \$ <u>149.60</u> \$ 251.50
Times number of units Total	Х	\$ 2,515.00
Less Spousal Discount	X	85
Total gross premium		\$ 2,137.75

### Readability of Long-Term Care Forms

I certify to the best of my knowledge and belief that the following forms meet the readability, legibility, and format requirements of any applicable law and regulations of your state, and that Flesch Readability Score is as follows:

Form Number	Flesch Readability Score
RS.LTC.(1101)	50.2
RS.LTC.IP.(1101)	50.2
RS.LTC.APB.(1101)	53.2
RS.LTC.SB.(1101)	57.7
90-1970 (1101)	50.5
90-1230 LTC (1101)	52.3
90-0600 LTC (1101)	53.3
90-1279 LTC (1101)	50.0
90-1968 LTC (1101)	50.7
90-1973 LTC (1101)	56.8

NORTHWESTERN LONG TERM CARE INSURANCE COMPANY

Ted A. Matchulat
Product Compliance Officer

March 2, 2001

Date

### TEXAS DEPARTMENT OF INSURANCE Life/Health Group Regular and General Review Transmittal Checklist

INSU CON	JRANCE COMPANY NAME: Northwestern Long Term Care Insurance Company JRANCE COMPANY ADDRESS: 720 East Wisconsin Avenue, Milwaukee, WI 53202 TACT PERSON NAME: Angela M. Schaaf LETTER OF AUTHORIZATION ATTACHED IF USING CONSULTANT
	EPHONE NUMBER: (414) 665-7233 FAX NUMBER: (414) 665-5006  TACT PERSON ADDRESS:
1.	FORM NUMBER/S: RS.LTC.(1101); RS.LTC.APB.(1101); RS.LTC.SB.(1101); 90-1970 (1101); 90-1968 LTC (1101); 90-1973 LTC (1101); 90-1279 LTC (1101); 90-0600 LTC (1101); 90-1230 LTC (1101)    Oscility of the property of the prope
2.	FILING IS: X New Informational
3.	FORMS ARE SUBMITTED FOR REVIEW UNDER TEXAS INSURANCE CODE:  Article 3.42, §(c) - Certification Attached  Article 3.42, §(d)  Article 3.53
4.	TYPE OF PRODUCT:
	a) Group X Individual Credit
	b) Accident & Health Annuity Annuity Forms Includes:  X Long Term Care Medicare Supplement
	market value adjustment two-tier values persistency bonuses waiver of surrender charges Conversion Prepaid Funeral Life Chapter 26 (2055)
	Life, Accident & Health
5.	RATE FILING IS: (NEW RATES FOR NEW FORM)  Increase% of Increase
	Decrease% of Decrease
	Annual Rate Report Filing (Medicare & Long Term Care Products)  Cost of Insurance
	Credit Life, Accident & Health
	ATE FILING IS FOR FORM NUMBER/S & APPROVAL DATE/S:
RA	ATE HISTORY:

6.	INDICATE THE INTENDED USE OF THE FORM/S.
	The form/s will be used on a general use basis.
	The form/s will be used with the following policy/certificate approved on:
7	SPECIFY TYPE OF GROUP TO WHICH FORMS WILL BE ISSUED:
	N/A - INDIVIDUAL ISSUE ONLY
	Article 3.50, Section, Paragraph
	Article 3.51-6, Section, Paragraph
	SIZE OF GROUP:
	Trust agreement included if issued to a Trust
1	Bylaws included if issued to an Association
1	CHAPTER 26 FILING IS AN:
	Alternate to Prototype Plans
	Additional Plan/s
	THE FOLLOWING CERTIFICATIONS ARE INCLUDED IN THE FILING:
	Figure 63 Figure 65 Figure 68 Figure 70
	Figure 64 Figure 66 Figure 69
9	X READABILITY SCORE IS PROVIDED FOR EACH FORM, IF APPLICABLE
10.	X ACTUARIAL INFORMATION IS INCLUDED
1,	FILING FEE INCLUDED AMOUNT OF FEE: \$100.00 REASON FEE NOT INCLUDED:
	DUPLICATE SET OF FORMS INCLUDED AND AN APPROPRIATELY SIZED SELF-ADDRESSED STAMPED ENVELOPE

# TEXAS DEPARTMENT OF INSURANCE EXPEDITED REVIEW FILING TRANSMITTAL CHECKLIST

	TELEPHONE NUMBER: (414) 665-7233 FAX NUMBER: (414) 665-5006			Long Term Care [ ] Medicare [ ] Prepaid Funeral [ ] 2055 Prototype	S3		Subsection Paragraph	FORM NUMBER:		al FORM NUMBER:	Form Number: Approval Date:	Form Number: Approval Date:	Form Number: Approval Date:	
Northwestern Long Term Care Insurance Company	ie, Milwaukee, w	0ve	(PROVIDE IF DIFFERENT FROM COMPANY ADDRESS.)  Credit Prepaid Legal	Life Ilfe, A&H X Lo	RANCE CODE: Article 3.42, §(d)   Article 3.53		Subsection Paragraph	FORM NUMBER:		FORM NUMBER: RS.LTC.(1101), et al	Company Name: Form Number & Approval Date:	Company Name: Form Number: Approval Date:	Form Number: Approval Date:	
.9	NOUKANCE COMPANY AUDICESS: 720 East Wisconsin Aveni CONTACT PERSON NAME: Angela S. Hanson FETTER OF AUTHORIZATION ATTACHED IF USING CONSULTANT	CONTACT PERSON ADDRESS: Same as above	_	b) O A&H Annuity Conversion	SUBMISSION IS FILED UNDER TEXAS INSURANCE CODE:    Apricle 3.42, §(c) - Certification Attached   Article 3.42, §(d)	S.L.T.C.(1101), ET AL READARI ITV SCORE IF APPLICABLE:	SUBCHAPTER Z, §3.4004  Certification Attached	FORM IS A CORRECTION FOR FORM NUMBER:  Summary of Chauges Provided	Certification Attached	. FORM IS A RESUBMISSION OF FORM NUMBER:  Summary of Corrections Provided  Certification Attached	FORM IS AN EXACT COPY OF:	FORM: Summary of Changes Provided Certification Attached	0. FORM IS A SUBSTITUTION FOR: Summary of Changes Provided Certification Attached	

X The form/s will be used on a general use basis.  The form/s will be used with the following policy/certificate approved on:		0   N   SECIFY TYPE OF GROUP TO WHICH FORMS WILL BE ISSUED:	Article 3.50, Section, Paragraph	Article 3.51-6, Section Paragraph Size OF GROUP:	Trust agreement included if issued to a Trust	Bylaws included if issued to an Association	CERTIFICATIONS INCLUDED IN THE PROTOTYPE SUBMISSION:	gure 63 📘 Figure 65 📘 Figure 67 📘 Figure 69	gure 64	15. $\overline{X}_{\mathbf{p}}^{\mathbf{q}}$ CTUARIAL INFORMATION IS INCLUDED	O SELING FEE INCLUDED AMOUNT OF FEE: \$	nt 19- <del>4</del>
X The form/s The form/s	Cas	e 2:22 3. SECIFY TY	010470	Article 3.5	لیا Fil	ப led 09	14. CECK THE	Figure 63	Figure 64	25.X40 091	16. OO VALLING F	nt 19- <del>4</del>

12. INDICATE THE INTENDED USE OF THE FORM/S.

07/05/2017 12:31:04

EXP REV

This certification is on behalf of and is binding to Northwestern Long Term Care Insurance Company. The person, a duly authorized agent of the company, certifies they have reviewed the filing as indicated by their initials to the left of the type(s) of filing to which this certification applies:

File and Use under Article 3.42, paragraph (c) To the best of my knowledge and belief, such filed form, contract, or policy complies in all respects with the provisions of the Texas insurance Code and the adopted rules and regulations that are applicable to such policy contract, certificate, application, rider, endorsement, or other form being filed

contains exceptions or conditions that unreasonably or deceptively affect the risk purported to be assumed in the general coverages of the policy. I also certify that the use of these forms [Exempt Forms] Such filed form, contract, or policy complies in all respects with all applicable laws and rules. I certify that none of these forms is deceptive or misleading and none will be discontinued in the event of future change in laws or rules which would prohibit the use of such forms.

[Corrections] No changes have been made to the forms previously submitted other than those identified and marked. A summary of changes, including a description of any deleted text, is attached. [Resubmission] No changes have been made to the forms previously submitted other than those identified and marked. A summary of changes, including a description of any deleted. text, is attached

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ed 09/21/20

APPROVAL DATE. No changes or modifications have been made to this form other than the company information. Additionally, I certify that the form complies with all applicable Exact Copy] The form is an exact copy of Form FORM NUMBER for The Northwestern Mutual Life Insurance Company which was approved for use in the State of Texas on

APPROVAL DATE. No changes have been made to this form other than those identified and marked. A summary of changes, including a description of any deleted text, is attached [Similar to Previously Approved Form] The form is an exact copy of Form FORM NUMBER for The Northwestern Mutual Life Insurance Company for use in the State of Texas on Additionally, I certify that, other than the noted changes, the form complies in all respects with all applicable laws and rules.

description of any deleted text, is attached. No changes or modifications have been made to the form other than those identified and marked. The original version of this form has not [Substitution] The form is a substitution for Form FORM NUMBER which was approved or filed as exempt in the State of Texas on DATE. A summary of changes, including a been issued or otherwise used in Texas and will not be used in Texas at any time.

[Supplemental Coverage] The policy form will only be marketed and issued to supplement in-force accident and sickness coverage in accordance with 28 TAC 3.3080

Signature of President, Actuary, Attorney or other Designated Representative

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Please Appe or print the name and title of the signature appearing above.

Narie Product Compliance Officer Ted A. Matchulat

March 14, 2002 Title

Date

Other certifications required for filings made under the Small Employer Health Insurance Availability Act are addressed under Section 26.19 (relating to Small Employer Health Insurance/Filing Requirements), Texas Administrative Code

TEXAS DEPARTMENT OF INSURANCE EXPEDITED REVIEW FILING TRANSMITTAL CHECKLIST

	TELEPHONE NUMBER: (414) 665-7233 FAX NUMBER: (414) 665-5006.				ire 🔲 Medicare 📋 Prepaid Funeral 📋 2055 Prototype	Article 5.13-1			Subsection Paragraph		FORM NUMBER:			FORM NUMBER:	(1101);	Form Number:	Approval Date:	Form Number:			Form Number:	Approval Date:		Approval Date:
Northwestern Long Term Care Insurance Company 720 East Wisconsin Avenue, Milwaukee, WI 53202			(PROVIDE IF DIFFERENT FROM COMPANY ADDRESS.)	Prepaid Legal	Life Life, A&H X Long Term Care	§(d) Article 3.53			Subsection Paragraph		FORM NUMBER:			FORM NUMBER:	RS.LTC.(1101); 90-1968 LTC (1101); 90-1279 LTC (1101); 90-0600 LTC (1101)	Company Name:	Form Number & Approval Date:	Company Name: Form Number:	Approval Date:		Form Number:	Approval Date:		Approval Date:
INSURANCE COMPANY NAME: Northwestern Long INSURANCE COMPANY ADDRESS: 720 East Wiscons	70	CONTACT PERSON ADDRESS:		a) C Group Individual Credit	b)	2. SUBMISSION IS FILED UNDER TEXAS INSURANCE CODE:	3. FÓRM NUMBER OF SUBMITTED FORM:	4. READABILITY SCORE, IF APPLICABLE:	5. FORM IS EXEMPT FROM REVIEW UNDER SUBCHAPTER Z, §3.4004	Certification Attached	6. FORM IS A CORRECTION FOR FORM NUMBER:	Summary of Changes Provided	Certification Attached	7. FORM IS A RESUBMISSION OF FORM NUMBER:		8. FORM IS AN EXACT COPY OF:	Certification Attached	9. FORM IS SIMILAR TO PREVIOUSLY APPROVED FORM:	Summary of Changes Provided	Certification Attached	10. FORM IS A SUBSTITUTION FOR:	Summary of Changes Provided	Certification Attached	11. FORM WAS PREVIOUSLY APPROVED AND WILL BE USED IN CONJUNCTION WITH SUBMITTED FORM/S.

The form/s will be used on a general use basis.  The form/s will be used with the following policy/certificate approved on:  The form/s will be used with the following policy/certificate approved on:  SER OF GROUP TO WHICH FORMS WILL BE ISSUED:  Article 3.50, Section  Article 3.51-6, Section  Bylaws included if issued to an Association  Trust agreement included if issued to an Association  Trust agreement included if issued to an Association  CHECK THE CERTIFICATIONS INCLUDED IN THE PROTOTYPE SUBMISSION:  By Figure 63  Figure 64  Figure 65  Figure 67  Figure 67  Figure 65  Figure 65  Figure 67  Figure 67  Figure 68  Figure 68  Figure 68  Figure 68  Figure 69  Figure 60  Fig
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12. INDICATE THE INTENDED USE OF THE FORM/S.

EXP REV

17. X DUPLICATE SET OF FORMS AND AN APPROPRIATELY SIZED SELF-ADDRESSED STAMPED ENVELOPE INCLUDED.

07/05/2017 12:31:04

## TEXAS POLICY FORM CERTIFICATIONS Multi-Use Form

## RS.LTC.(1101) et al

This certification is on behalf of and is binding to Northwestern Long Term Care Insurance Company. The person, a duly authorized agent of the company, certifies they have reviewed the filing as indicated by their initials to the left of the type(s) of filing to which this certification applies: .

File and Use under Article 3.42, paragraph (c)] To the best of my knowledge and belief, such filed form, contract, or policy complies in all respects with the provisions of the Texas Insurance Code and the adopted rules and regulations that are applicable to such policy contract, certificate, application, rider, endorsement, or other form being filed.

econtains exceptions or conditions that unreasonably or deceptively affect the risk purported to be assumed in the general coverages of the policy. I also certify that the use of these forms [Exempt Forms] Such filed form, contract, or policy complies in all respects with all applicable laws and rules. I certify that none of these forms is deceptive or misleading and none will be discontinued in the event of future change in laws or rules which would prohibit the use of such forms.

(Corrections) No changes have been made to the forms previously submitted other than those identified and marked. A summary of changes, including a description of any deleted text, is attached. [Resubmission] No changes have been made to the forms previously submitted other than those identified and marked. A summary of changes, including a description of any deleted. text, is attached.

APPROVAL DATE. No changes or modifications have been made to this form other than the company information. Additionally, I certify that the form complies with all applicable Exact Copy] The form is an exact copy of Form FORM NUMBER for The Northwestern Mutual Life Insurance Company which was approved for use in the State of Texas on laws and rules

APPROVAL DATE. No changes have been made to this form other than those identified and marked. A summary of changes, including a description of any deleted text, is attached. [Similar to Previously Approved Form] The form is an exact copy of Form FORM NUMBER for The Northwestern Mutual Life Insurance Company for use in the State of Texas on Additionally, I certify that, other than the noted changes, the form complies in all respects with all applicable laws and rules.

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description of any deleted text, is attached. No changes or modifications have been made to the form other than those identified and marked. The original version of this form has not [Substitution] The form is a substitution for Form FORM NUMBER which was approved or filed as exempt in the State of Texas on DATE. A summary of changes, including a been issued or otherwise used in Texas and will not be used in Texas at any time.

[Supplemental Coverage] The policy form will only be marketed and issued to supplement in-force accident and sickness coverage in accordance with 28 TAC 3.3080.

age 1**6** 

Signature of President, Actuary, Attorney or other Designated Representative

Please type or print the name and title of the signature appearing above.

Ted A. Matchulat

Name

Preduct Compliance Officer

Jaffary 25, 2002

Other certifications required for filings made under the Small Employer Health Insurance Availability Act are addressed under Section 26.19 (relating to Small Employer Health Insurance/Filing Requirements), Texas Administrative Code.

CERT FR

## TEXAS POLICY FORM CERTIFICATIONS Multi-lise Form

Re: RS.LTC.IP.(1101).

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This certification is on behalf of and is binding to Northwestern Long Term Care Insurance Company. The person, a duly authorized agent of the company, certifies they have reviewed the filing as indicated by their initials to the left of the type(s) of filing to which this certification applies:

[File and Use under Article 3.42, paragraph (c)] To the best of my knowledge and belief, such filed form, contract, or policy complies in all respects with the provisions of the Texas Insurance Code and the adopted rules and regulations that are applicable to such policy contract, certificate, application, rider, endorsement, or other form being filed.

contains exceptions or conditions that unreasonably or deceptively affect the risk purported to be assumed in the general coverages of the policy. I also certify that the use of these forms [Exempt Forms] Such filed form, contract, or policy complies in all respects with all applicable laws and rules. I certify that none of these forms is deceptive or misleading and none will be discontinued in the event of future change in laws or rules which would prohibit the use of such forms.

[Corrections] No changes have been made to the forms previously submitted other than those identified and marked. A summary of changes, including a description of any deleted text, is attached [Resubmission] No changes have been made to the forms previously submitted other than those identified and marked. A summary of changes, including a description of any deleted text, is attached

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**Fi**ed 09/**2** 

APPROVAL DATE. No changes or modifications have been made to this form other than the company information. Additionally, I certify that the form complies with all applicable [Exact Copy] The form is an exact copy of Form FORM NUMBER for The Northwestern Mutual Life Insurance Company which was approved for use in the State of Texas on

APPROVAL DATE. No changes have been made to this form other than those identified and marked. A summary of changes, including a description of any deleted text, is attached. Similar to Previously Approved Form] The form is an exact copy of Form FQRM NUMBER for The Northwestern Mutual Life Insurance Company for use in the State of Texas on Additionally, I certify that, other than the noted changes, the form complies in all respects with all applicable laws and rules.

description of any deleted text, is attached. No changes or modifications have been made to the form other than those identified and marked. The original version of this form has not [Substitution] The form is a substitution for Form FORM NUMBER which was approved or filed as exempt in the State of Texas on DATE. A summary of changes, including a been issued or otherwise used in Texas and will not be used in Texas at any time.

[Supplemental Coverage] The policy form will only be marketed and issued to supplement in-force accident and sickness coverage in accordance with 28 TAC 3.3080.

Page 165 b

Signature of President, Actuary, Altorney or other Designated Representative

Please type or print the name and title of the signature appearing above.

Ted A. Matchulat

Name
Product Compliance Officer
Tite
September 6, 2001

Date

Other certifications required for filings made under the Small Employer Health Insurance Availability Act are addressed under Section 26.19 (relating to Small Employer Health Insurance/Filing Requirements), Texas Administrative Code.

CERT FR

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## TEXAS DEPARTMENT OF INSURANCE

# EXPEDITED REVIEW FILING TRANSMITTAL CHECKLIST

	153202 TELEPHONE NUMBER: (414) 665-7233 FAX NUMBER: (414) 665-5006	l				are 🔲 Medicare 📋 Prepaid Funeral 📋 2055 Prototype	Article 5.13-1 Article 23.16		Subsection Paragraph		FORM NUMBER:			FORM NUMBER:			Form Number:	Approval Date:	Form Number: Approval Date:		Form Number:	Approval Date:		Approval Date:
Northwestern Long Term Care Insurance Company 720 East Wisconsin Avenue. Milwaukee, WI 53202	In Avenue, Milwaukee, WI 53202 TELEPHONE NUM		ove	(PROVIDE IF DIFFERENT FROM COMPANY ADDRESS.)	Prepaid Legal	Life Life, A&H x Long Term Care	RANCE CODE: Article 3.42, §(d)		Subsection Paragraph		FORM NUMBER:			FORM NUMBER: RS.LTC.IP.(1101)			Company Name:	Form Number & Approval Date:	Company Name: Form Number:	Approval Date:	Form Number:	Approval Date:		Approval Date:
2	INSURANCE COMPANY ADDRESS: 720 East Wiscons CONTACT PERSON NAME: Angela M. Schaaf	LETTER OF AUTHORIZATION ATTACHED IF USING CONSULTANT	CONTACT PERSON ADDRESS: Same as above	2	a) Group x Individual Credit	b) Conversion A& H Annuity Conversion	2. SUBMISSION IS FILED UNDER TEXAS INSURANCE CODE:   x   chriticle 3.42, §(c) - Certification Attached   Article 3.42, §(d)	4. READABILITY SCORE, IF APPLICABLE:	5. FØRM IS EXEMPT FROM REVIEW UNDER SØBCHAPTER Z, §3.4004	Certification Attached	6. FORM IS A CORRECTION FOR FORM NUMBER:	Summary of Changes Provided	Certification Attached	RM IS	×	OX Certification Attached	8. FORM IS AN EXACT COPY OF:	Certification Attached	9. FORM IS SIMILAR TO PREVIOUSLY APPROVED FORM:	Summary of Changes Provided	10. FORM IS A SUBSTITUTION FOR:	Summary of Changes Provided	Certification Attached	11. FORM WAS PREVIOUSLY APPROVED AND WILL BE USED IN CONJUNCTION WITH SUBMITTED FORM/S.

14.

22. INDICATE THE INTENDED USE OF THE FORM/S.

X The form/s will be used on a general use basis.

07/05/2017 12:31:04